UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 8-K

Current Report

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): 02/26/2007

Wells Real Estate Investment Trust, Inc.

(Exact name of registrant as specified in its charter)

Commission File Number: 000-25739

MD

(State or other jurisdiction of incorporation)

58-2328421 (IRS Employer Identification No.)

6200 The Corners Parkway

Norcross, GA 30092-3365 (Address of principal executive offices, including zip code)

1

770-449-7800

(Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[X] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 8.01. Other Events

On February 26, 2007, Wells Real Estate Investment Trust, Inc. (the "Registrant") sent a letter to the financial representatives of its stockholders, as well as an electronic message to participating broker-dealers, notifying them that the Registrant will be mailing proxy materials for solicitation of a vote related to a proposed merger transaction. A Current Report on Form 8-K was filed on February 5, 2007 disclosing the execution of a merger agreement related to this transaction. The letter and the electronic message are attached as Exhibit 99.1 and 99.2 to this Current Report on Form 8-K and are incorporated herein by reference. Pursuant to the rules and regulations of the Securities and Exchange Commission, such exhibits and the information set forth therein are deemed to have been furnished and shall not be deemed to be "filed" under the Securities Exchange Act of 1934.

Signature(s)

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Wells Real Estate Investment Trust, Inc.

Date: February 26, 2007

By: /s/ Douglas P. Williams

Douglas P. Williams Executive Vice President

Exhibit Index

EX-99.1	Financial Representative Letter
EX-99.2	Participating Broker-Dealer Electronic Message

Description

Exhibit No.

February 26, 2007

Re: Wells Real Estate Investment Trust, Inc. Proxy Materials

Dear Financial Representative:

Several weeks ago we sent you a letter that addressed a number of important matters, including an agreement to acquire or "internalize" our third-party advisor companies responsible for providing the day-to-day operations for Wells REIT.

In order to accomplish the internalization, we must solicit votes from Wells REIT stockholders on the proposal for internalization and other important related proposals. The proxy materials will be mailed to stockholders on or about March 2, 2007, and contain detailed information about each proposal. For your reference, the materials are available free of charge on the Wells REIT Web site at www.wellsreit.com or www.sec.gov.

Stockholders may vote in one of four ways: by mail, over the Internet, by phone, or in person at a Special Stockholders Meeting on April 11, 2007, at the Atlanta Athletic Club, 1930 Bobby Jones Drive, Duluth, Georgia, at 1:30 p.m., Eastern time. Voting by mail, Internet, or phone will ensure each stockholder's representation at the Special Meeting even if he or she cannot attend.

To hear directly from Don Moss, one of the independent directors on the Wells REIT Board of Directors, regarding the proposals, visit www.wellsreit.com to view a short video.

Please encourage your Wells REIT clients to vote on these proposals immediately. Approximately 10 days after mailing the proxy packets, we will begin contacting stockholders who have not yet voted.

For a list of your current Wells REIT clients, please visit the Wells Financial Professionals Site at www.wellsref.com. If you are not yet registered for this Web site, contact Wells Client Services at 800-557-4830 or send an e-mail to client.services@wellsref.com to obtain a user name and password.

We appreciate your continued support as we make these important decisions on behalf of Wells REIT.

Sincerely,

/s/ Leo F. Wells III

Leo F. Wells III

Chairman of the Board

Wells Real Estate Investment Trust, Inc.

In connection with the proposed transaction described above, Wells REIT has filed a proxy statement and other related materials with the Securities and Exchange Commission (SEC). STOCKHOLDERS ARE URGED TO READ THE PROXY STATEMENT CAREFULLY AND IN ITS ENTIRETY, BECAUSE IT CONTAINS IMPORTANT INFORMATION ABOUT THE PROPOSED TRANSACTION. We anticipate the final proxy statement will be mailed to Wells REIT stockholders on or about March 2, 2007. In addition, stockholders may obtain the proxy statement and all other relevant documents filed with the SEC by Wells REIT free of charge at the SEC's Web site, <u>www.sec.gov</u>, or from the Wells REIT Web site at <u>www.wellsreit.com</u>, or by calling the Wells REIT Client Services Department at 800-557-4830. Wells REIT directors, executive officers, and other members of management and employees may, under the rules of the SEC, be deemed to be participants in the solicitation of proxies from the stockholders of Wells REIT in favor of the proposed transaction. Information about Wells REIT, its directors and its executive officers, and their ownership of Wells REIT securities, are set forth in the proxy statement.

This correspondence may contain forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including discussion of the contemplated internalization transaction, discussion and analysis of the quality, nature and cost of other future actions, the amount and timing of the

sale of real estate assets, and certain other matters. Such forward-looking statements can generally be identified by our use of forward-looking terminology such as "may," "will," "expect," "intend," "anticipate," "estimate," "believe," or other similar words. Readers of this correspondence should be aware that there are various factors that could cause actual results to differ materially from any forward-looking statements made in this correspondence, which include satisfaction of the conditions to the closing of the internalization transaction, including obtaining stockholder approvals, changes in general economic conditions, changes in real estate conditions, increases in interest rates, the potential need to fund capital expenditures out of operating cash flow, and lack of availability of financing or capital proceeds. Accordingly, readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this correspondence. We do not make any representations or warranties (expressed or implied) about the accuracy of any such forward-looking statements. This is neither an offer nor a solicitation to purchase securities.

Subject: Wells REIT Special Proxy Information

Dear Broker/Dealer:

We are writing to update you on the latest Wells Real Estate Investment Trust, Inc. ("Wells REIT") activity. As you are aware, on February 5, 2007, Wells REIT filed a Current Report on Form 8-K disclosing the execution of a merger agreement. As a follow-up to that filing, on February 26, 2007, Wells REIT filed a definitive proxy statement and will begin mailing proxy materials to your Wells REIT investors on or about March 2, 2007. Please click to review the letter we will be sending to your registered representatives. To view the proxy statement, please visit us online at www.wellsreit.com or www.sec.gov.

If you have any questions regarding this information, contact your Wells Account Executive at 800-448-1010.

Sincerely,

/s/ Leo F. Wells III

Leo F. Wells III

Chairman of the Board

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