## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## Form 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 1, 2018

## **Piedmont Office Realty Trust, Inc.**

(Exact name of registrant as specified in its charter)

Commission File Number: 001-34626

Maryland (State or other jurisdiction of incorporation)

58-2328421 (IRS Employer Identification No.)

5565 Glenridge Connector Suite 450 Atlanta, Georgia 30342

(Address of principal executive offices, including zip code)

770-418-8800

(Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.o

#### Item 2.02 Results of Operations and Financial Condition

On August 1, 2018, Piedmont Office Realty Trust, Inc. (the "Registrant") issued a press release announcing its financial results for the second quarter 2018, and published supplemental information for the second quarter 2018 to its website. The press release and the supplemental information are attached hereto as Exhibit 99.1 and 99.2, respectively, and are incorporated herein by reference. Pursuant to the rules and regulations of the Securities and Exchange Commission, such exhibits and the information set forth therein are deemed to have been furnished and shall not be deemed to be "filed" under the Securities Exchange Act of 1934.

## Item 9.01 Financial Statements and Exhibits

(d) Exhibits:

<u>Exhibit No.</u>	Description
99.1	Press release dated August 1, 2018.
99.2	Piedmont Office Realty Trust, Inc. Quarterly Supplemental Information for the Second Quarter 2018.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Current Report on Form 8-K to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: August 1, 2018

Piedmont Office Realty Trust, Inc. (Registrant)

By: /s/ Robert E. Bowers

Robert E. Bowers Chief Financial Officer and Executive Vice President



## **Piedmont Office Realty Trust Reports Second Quarter 2018 Results**

ATLANTA, August 1, 2018 --Piedmont Office Realty Trust, Inc. ("Piedmont" or the "Company") (NYSE:PDM), an owner of Class A office properties in select sub-markets located primarily within eight major Eastern U.S. office markets, today announced its results for the quarter ended June 30, 2018.

## Highlights for the Three Months Ended June 30, 2018:

- Reported Net Income Applicable to Common Stockholders of \$0.09 per diluted share for the quarter;
- Achieved Core Funds From Operations ("Core FFO") of \$0.41 per diluted share for the quarter;
- Completed almost 425,000 square feet of leasing during the quarter; and
- Repurchased 1.9 million shares of the Company's common stock at an average price of \$17.67 per share under the Company's board-approved stock repurchase program.

Commenting on the Company's second quarter 2018 results, Donald A. Miller, CFA, President and Chief Executive Officer, said, "Second quarter financial results were in line with our expectations, and increased clarity for the remainder of the year allows us to marginally increase both FFO and cash-basis Same Store NOI guidance for 2018. We are encouraged by the increase in prospective leasing activity that we have seen across all of our strategic markets in recent months, activity which hopefully bodes well for the lease up of currently available vacant space during the last half of 2018." Continuing further, Miller said "Additionally, we were able to continue to take advantage of the displacement in the equity markets early in the second quarter by acquiring almost two million shares of Company stock at what we believe is a significant discount to net asset value. While we did not close on any capital transactions during the quarter, we are working on several previously disclosed disposition opportunities that we hope to consummate in the coming quarters."

#### Results for the Quarter ended June 30, 2018

Piedmont recognized net income applicable to common stockholders for the three months ended June 30, 2018 of \$10.9 million, or \$0.09 per diluted share, as compared with net income of \$23.7 million, or \$0.16 per diluted share, for the three months ended June 30, 2017. The three months ended June 30, 2017 included an approximately \$6.5 million, or \$0.04 per diluted share, gain on sale of real estate assets compared to de minimis gain/loss activity in the second quarter of the current year. The remaining decrease between quarters is primarily attributable to the sale of sixteen wholly-owned assets and one unconsolidated joint venture since June of 2017.

Funds From Operations ("FFO") and Core FFO, which remove the impact of the gain/loss on sales of real estate assets mentioned above (as well as depreciation and amortization), were both \$0.41 per diluted

share for the three months ended June 30, 2018, as compared with \$0.46 for the three months ended June 30, 2017, with the decrease being attributable to the property sales mentioned above.

Revenues and property operating costs were \$129.2 million and \$52.6 million, respectively, for the three months ended June 30, 2018, compared to \$148.7 million and \$56.3 million, respectively, for the second quarter of 2017, with the decrease in both items primarily attributable to the property sales mentioned above.

General and administrative expense was \$8.3 million for the second quarter of 2018, compared to \$7.5 million for the same period in 2017, primarily as a result of increased accruals for potential performance-based stock compensation as a result of improved relative stock performance during the three months ended June 30, 2018.

Loss on sale of real estate assets was \$(23,000) for the second quarter of 2018, as compared to a gain of \$6.5 million for the three months ended June 30, 2017, with the second quarter of the previous year reflecting the sale of Sarasota Commerce Center II.

In addition, net income available to common stockholders per share, FFO per diluted share, and Core FFO per diluted share for the three months ended June 30, 2018 were all favorably impacted by an approximately 17.1 million share decrease in our weighted average shares outstanding. The decrease is a result of the repurchase of shares pursuant to the Company's stock repurchase program during the twelve months ended June 30, 2018, including 1.9 million shares repurchased at an average price of \$17.67 per share during the quarter ended June 30, 2018.

## Leasing Update

The Company's leasing volume for the second quarter totaled approximately 425,000 square feet, approximately one-third of which related to new leasing. Significant leases completed during the quarter included:

- **In Houston, TX** <u>Schlumberger Technology Corporation</u> executed a renewal and expansion totaling approximately 226,000 square feet at 1430 Enclave Parkway for 10 years through 2028;
- In Atlanta <u>Access Clinical Partners, LLC</u> signed a renewal and expansion totaling approximately 28,000 square feet at Glenridge Highlands One through 2026;
- In Boston <u>Symantec Corporation</u> renewed for approximately 27,000 square feet at 80 Central Street through 2026;
- In Washington, D.C. <u>The Association for the Advancement of Medical Instrumentation</u> completed a 26,000 square foot lease at Arlington Gateway for 12 years; and
- In Chicago <u>Dahlquist and Lutzow Architects</u> executed a renewal and expansion totaling almost 17,000 square feet through 2027, and <u>Chicago</u> <u>Office Technology Group, Inc.</u> renewed their approximately 13,000 square feet through 2024.

With no significant lease expirations for the remainder of 2018, the Company's reported leased percentage and weighted average lease term were approximately 90.6% and 6.7 years, respectively, as of June 30, 2018, as compared to 89.7% and 6.5 years, respectively, as of December 31, 2017. Same Store NOI increased 2.3% on a cash basis for the three months ended June 30, 2018 as compared to the three months ended June 30, 2017 as several large lease abatements expired; accrual-basis Same Store NOI decreased 1.6% for the three months ended June 30, 2018 as compared to the second quarter of 2017, with 150,000 square feet of space in downtime at the 6011 Connection Drive building in Dallas, Texas before the lease

with Gartner commences later in the third quarter. Details outlining Piedmont's largest upcoming lease expirations, the status of certain major leasing activity, and a schedule of the largest lease abatement periods can be found in the Company's quarterly supplemental information package available at www.piedmontreit.com.

## **Third Quarter 2018 Dividend Declaration**

On August 1, 2018, the board of directors of Piedmont declared dividends for the third quarter of 2018 in the amount of \$0.21 per share on its common stock to stockholders of record as of the close of business on August 31, 2018, payable on September 21, 2018.

## Guidance for 2018

The Company increases its previously announced guidance for full-year 2018 as follows:

(in millions, except per share data)	Low High
Net Income	 \$94 - \$98
Add:	
Depreciation	109 - 111
Amortization	61 - 63
Less: Gain on Sale of Real Estate Assets	(45) - (46)
NAREIT FFO applicable to Common Stock	\$ 219 - \$226
NAREIT FFO per diluted share	\$1.68 - \$1.73
Less: Loss on Extinguishment of Debt	\$2 - \$2
Core FFO applicable to Common Stock	\$ 221 - \$228
Core FFO per diluted share	\$1.69 - \$1.75

These estimates reflect management's view of current market conditions and incorporate certain economic and operational assumptions and projections. Actual results could differ materially from these estimates based on a variety of factors, particularly the timing of any future acquisitions and dispositions as well as those factors discussed under "Forward Looking Statements" below.

Note that individual quarters may fluctuate on both a cash basis and an accrual basis due to lease commencements and expirations, abatement periods, the timing of repairs and maintenance, capital expenditures, capital markets activities, seasonal general and administrative expenses, accrued potential performance-based compensation expenses, and one-time revenue or expense events. In addition, the Company's guidance is based on information available to management as of the date of this release.

## **Non-GAAP Financial Measures**

To supplement the presentation of the Company's financial results prepared in accordance with U.S. generally accepted accounting principles ("GAAP"), this release and the accompanying quarterly supplemental information as of and for the period ended June 30, 2018 contain certain financial measures that are not prepared in accordance with GAAP, including FFO, Core FFO, AFFO, Same Store NOI (cash and accrual basis), Property NOI (cash and accrual basis), EBITDAre, and Core EBITDA. Definitions and reconciliations of each of these non-GAAP measures to their most comparable GAAP metrics are included below and in the accompanying quarterly supplemental information.

Each of the non-GAAP measures included in this release and the accompanying quarterly supplemental financial information has limitations as an analytical tool and should not be considered in isolation or as a substitute for an analysis of the Company's results calculated in accordance with GAAP. In addition, because not all companies use identical calculations, the Company's presentation of non-GAAP measures in this release and the accompanying quarterly supplemental information may not be comparable to similarly titled measures disclosed by other companies, including other REITs. The Company may also change the calculation of any of the non-GAAP measures included in this news release and the accompanying supplemental information from time to time in light of its then existing operations to include other adjustments that may affect its operations.

## **Conference Call Information**

Piedmont has scheduled a conference call and an audio web cast for Thursday, August 2, 2018 at 11:00 A.M. Eastern daylight time. The live audio web cast of the call may be accessed on the Company's website at www.piedmontreit.com in the Investor Relations section. Dial-in numbers are (877) 407-0778 for participants in the United States and Canada and (201) 689-8565 for international participants. A replay of the conference call will be available through 11 A.M. EDT on August 16, 2018, and may be accessed by dialing (877) 481-4010 for participants in the United States and Canada and (919) 882-2331 for international participants, followed by conference identification code 34364. A web cast replay will also be available after the conference call in the Investor Relations section of the Company's website. During the audio web cast and conference call, the Company's management team will review second quarter 2018 performance, discuss recent events, and conduct a question-and-answer period.

## Supplemental Information

Quarterly supplemental information as of and for the period ended June 30, 2018 can be accessed on the Company's website under the Investor Relations section at www.piedmontreit.com.

## **About Piedmont Office Realty Trust**

Piedmont Office Realty Trust, Inc. (NYSE: PDM) is an owner, manager, developer, and operator of high-quality, Class A office properties in select submarkets located primarily within eight major U.S. office markets. Its geographically-diversified, almost \$5 billion portfolio is currently comprised of approximately 17 million square feet. The Company is a fully-integrated, self-managed real estate investment trust (REIT) with local management offices in each of its major markets and is investment-grade rated by Standard & Poor's (BBB) and Moody's (Baa2). For more information, see <u>www.piedmontreit.com</u>.

## **Forward Looking Statements**

Certain statements contained in this press release constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). The Company intends for all such forward-looking statements to be covered by the safe-harbor provisions for forward-looking statements contained in Section 27A of the Securities Act and Section 21E of the Exchange Act, as applicable. Such information is subject to certain risks and uncertainties, as well as known and unknown risks, which could cause actual results to differ materially from those projected or anticipated. Therefore, such statements are not intended to be a guarantee of the Company's performance in future periods. Such

forward-looking statements can generally be identified by our use of forward-looking terminology such as "may," "will," "expect," "intend," "anticipate," "believe," "continue" or similar words or phrases that are predictions of future events or trends and which do not relate solely to historical matters. Examples of such statements in this press release include the Company's optimism regarding it's leasing pipeline and whether the pipeline will result in increased leasing volume during the second half of the year, the Company's estimated range of Net Income, Depreciation, Amortization, Gain on Sale of Real Estate Assets, NAREIT FFO/Core FFO and NAREIT FFO/Core FFO per diluted share for the year ending December 31, 2018.

The following are some of the factors that could cause the Company's actual results and its expectations to differ materially from those described in the Company's forward-looking statements: Economic, regulatory, socio-economic and/or technology changes (including accounting standards) that impact the real estate market generally, or that could affect patterns of use of commercial office space; the impact of competition on our efforts to renew existing leases or re-let space on terms similar to existing leases; changes in the economies and other conditions affecting the office sector in general and the specific markets in which we operate; lease terminations or lease defaults, particularly by one of our large lead tenants; the effect on us of adverse market and economic conditions, including any resulting impairment charges on both our long-lived assets or goodwill; the success of our real estate strategies and investment objectives, including our ability to identify and consummate suitable acquisitions and divestitures; the illiquidity of real estate investments, including the resulting impediment on our ability to quickly respond to adverse changes in the performance of our properties; the risks and uncertainties associated with our acquisition of properties, many of which risks and uncertainties may not be known at the time of acquisition; development and construction delays and resultant increased costs and risks; our real estate development strategies may not be successful; future acts of terrorism in any of the major metropolitan areas in which we own properties, or future cybersecurity attacks against us or any of our tenants; costs of complying with governmental laws and regulations; additional risks and costs associated with directly managing properties occupied by government tenants; significant price and volume fluctuations in the public markets, including on the exchange which we listed our common stock; the effect of future offerings of debt or equity securities or changes in market interest rates on the value of our common stock; uncertainties associated with environmental and other regulatory matters; potential changes in political environment and reduction in federal and/or state funding of our governmental tenants; any change in the financial condition of any of our large lead tenants; the effect of any litigation to which we are, or may become, subject; changes in tax laws impacting REITs and real estate in general, as well as our ability to continue to qualify as a REIT under the Internal Revenue Code of 1986 (the "Code"); the future effectiveness of our internal controls and procedures; and other factors, including the risk factors discussed under Item 1A. of Piedmont's Annual Report on Form 10-K for the year ended December 31, 2017.

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this press release. The Company cannot guarantee the accuracy of any such forward-looking statements contained in this press release, and the Company does not intend to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

Research Analysts/ Institutional Investors Contact: Eddie Guilbert 770-418-8592 <u>research.analysts@piedmontreit.com</u>

Shareholder Services/Transfer Agent Services Contact: Computershare, Inc. 866-354-3485 <u>investor.services@piedmontreit.com</u>

**Consolidated Balance Sheets** (*in thousands*)

		une 30, 2018	December 31, 2017		
		(unaudited)			
Assets:					
Real estate assets, at cost:					
Land	\$	547,602	\$	544,79	
Buildings and improvements		3,241,441		3,203,22	
Buildings and improvements, accumulated depreciation		(831,692)		(785,20	
Intangible lease assets		150,205		176,95	
Intangible lease assets, accumulated amortization		(79,934)		(99,14	
Construction in progress		17,831		11,71	
Real estate assets held for sale, gross		_		501,52	
Real estate assets held for sale, accumulated depreciation and amortization		—		(169,11	
Total real estate assets		3,045,453		3,384,74	
Amounts due from unconsolidated joint ventures		—		1	
Cash and cash equivalents		8,944		7,38	
Tenant receivables, net of allowance for doubtful accounts		9,323		12,13	
Straight line rent receivables		172,164		163,16	
Notes receivable		3,200		-	
Restricted cash and escrows		1,415		1,37	
Prepaid expenses and other assets		29,180		22,51	
Goodwill		98,918		98,91	
Interest rate swaps		2,679		68	
Deferred lease costs, less accumulated amortization		252,714		261,90	
Other assets held for sale, net		_		47,13	
'otal assets	\$	3,623,990	\$	3,999,96	
iabilities:					
Unsecured debt, net of discount and unamortized debt issuance costs	\$	1,529,856	\$	1,535,31	
Secured debt, net of premiums and unamortized debt issuance costs		190,990		191,61	
Accounts payable, accrued expenses, dividends payable, and accrued capital expenditures		94,215		216,65	
Deferred income		25,532		29,58	
Intangible lease liabilities, less accumulated amortization		40,341		38,45	
Interest rate swaps		_		1,47	
Other liabilities held for sale, net		_		38	
Total liabilities		1,880,934		2,013,47	
tockholders' equity :		,,		,,	
Common stock		1,284		1,42	
Additional paid in capital		3,681,127		3,677,36	
Cumulative distributions in excess of earnings		(1,953,291)		(1,702,28	
Other comprehensive income		12,141		8,16	
'iedmont stockholders' equity		1,741,261		1,984,66	
Non-controlling interest		1,795		1,82	
Total stockholders' equity		1,743,056		1,986,48	
Fotal liabilities and stockholders' equity	\$	3,623,990	\$	3,999,96	
in a solution of the solution		2,22,000		2,230,00	
Number of shares of common stock outstanding as of end of period		128,371		142,355	

**Consolidated Statements of Income** 

Unaudited (in thousands, except for per share data)

	Three Months Ended		Six Months Ended			Ended	
	 6/30/2018		6/30/2017		6/30/2018		6/30/2017
Revenues:							
Rental income	\$ 101,478	\$	118,492	\$	202,932	\$	236,531
Tenant reimbursements	22,047		24,285		45,041		49,122
Property management fee revenue	382		400		691		925
Other property related income	 5,267		5,502		10,410		10,564
Total revenues	129,174		148,679		259,074		297,142
Expenses:							
Property operating costs	52,637		56,287		104,496		112,117
Depreciation	27,115		30,059		54,260		60,827
Amortization	15,245		19,314		31,978		39,729
General and administrative	8,258		7,528		14,810		15,678
Total operating expenses	 103,255		113,188		205,544		228,351
Real estate operating income	25,919		35,491		53,530		68,791
Other income (expense):							
Interest expense	(15,687)		(18,421)		(29,445)		(36,478
Other income/(expense)	731		38		1,177		(62
Equity in income of unconsolidated joint ventures	—		107		_		118
Loss on extinguishment of debt	—		—		(1,680)		
Gain/(loss) on sale of real estate assets	 (23)		6,492		45,186		6,439
Total other income/(expense)	 (14,979)		(11,784)		15,238		(29,983
Net income	10,940		23,707		68,768		38,808
Plus: Net loss applicable to noncontrolling interest	 2		3		4		6
Net income applicable to Piedmont	\$ 10,942	\$	23,710	\$	68,772	\$	38,814
Weighted average common shares outstanding - diluted*	 128,701		145,813		132,432		145,780
Per Share Information diluted:							
Net income applicable to common stockholders	\$ 0.09	\$	0.16	\$	0.52	\$	0.27
*Number of shares of common stock outstanding as of end of period	128,371		145,490		128,371		145,490

Funds From Operations, Core Funds From Operations and Adjusted Funds From Operations

Unaudited (in thousands, except for per share data)

	Three Months Ended			Six Months Ended			nded
	 6/30/2018		6/30/2017		6/30/2018		6/30/2017
GAAP net income applicable to common stock	\$ 10,942	\$	23,710	\$	68,772	\$	38,814
Depreciation of real estate assets <sup>(1) (2)</sup>	26,894		29,932		53,863		60,561
Amortization of lease-related costs <sup>(1)</sup>	15,229		19,315		31,945		39,721
(Gain)/loss on sale of real estate assets <sup>(1)</sup>	23		(6,492)		(45,186)		(6,439)
NAREIT Funds From Operations applicable to common stock*	 53,088		66,465		109,394		132,657
Acquisition costs	—		—		—		6
Loss on extinguishment of debt	—		—		1,680		—
Core Funds From Operations applicable to common stock*	 53,088		66,465		111,074		132,663
Amortization of debt issuance costs, fair market adjustments on notes payable, and discount on Unsecured Senior Notes	545		628		1,011		1,258
Depreciation of non real estate assets	213		184		382		379
Straight-line effects of lease revenue (1)	(4,806)		(6,634)		(8,279)		(12,337)
Stock-based and other non-cash compensation	2,513		911		2,801		2,952
Net effect of amortization of below-market in-place lease intangibles (1)	(1,987)		(1,611)		(3,630)		(3,170)
Acquisition costs	—		—		—		(6)
Non-incremental capital expenditures (3)	 (10,178)		(9,073)		(18,131)		(16,745)
Adjusted funds from operations applicable to common stock*	\$ 39,388	\$	50,870	\$	85,228	\$	104,994
Weighted average common shares outstanding - diluted**	 128,701		145,813		132,432		145,780
Funds from operations per share (diluted)	\$ 0.41	\$	0.46	\$	0.83	\$	0.91
Core funds from operations per share (diluted)	\$ 0.41	\$	0.46	\$	0.84	\$	0.91
**Number of shares of common stock outstanding as of end of period	128,371		145,490		128,371		145,490
Mumber of shares of common stock outstanding as of end of period	120,3/1		145,490		120,3/1		145,490

<sup>(1)</sup> Includes adjustments for consolidated properties and for our proportionate share of amounts attributable to unconsolidated joint ventures.

<sup>(2)</sup> Excludes depreciation of non real estate assets.

(3) Capital expenditures of a recurring nature related to tenant improvements and leasing commissions that do not incrementally enhance the underlying assets' income generating capacity. Tenant improvements, leasing commissions, building capital and deferred lease incentives incurred to lease space that was vacant at acquisition, leasing costs for spaces vacant for greater than one year, leasing costs for spaces at newly acquired properties for which in-place leases expire shortly after acquisition, improvements associated with the expansion of a building and renovations that change the underlying classification of a building are excluded from this measure.

Funds From Operations ("FFO"): The Company calculates FFO in accordance with the current National Association of Real Estate Investment Trusts ("NAREIT") definition. NAREIT currently defines FFO as net income (computed in accordance with GAAP), excluding gains or losses from sales of property and impairment losses, adding back depreciation and amoritization on real estate assets, and after the same adjustments for unconsolidated partnerships and joint ventures. These adjustments can vary among owners of identical assets in similar conditions based on historical cost accounting and useful-life estimates. FFO is a non-GAAP financial measure and should not be viewed as an alternative to net income calculated in accordance with GAAP as a measurement of the Company's operating performance. The Company believes that FFO is helpful to investors as a supplemental performance measure because it excludes the effects of depreciation, amortization and gains or losses from sales of real estate, all of which are based on historical costs, which implicitly assumes that the value of real estate diminishes predictably over time. The Company also believes that FFO is helpful to investors as a supplemental performance measure because it excludes the effects of depreciation, amortization and gains or losses from sales of real estate, all of which are based on historical costs, which implicitly assumes that the value of real estate diminishes predictably over time. The Company also believes that FFO is network performance between periods and with other REITs. However, other REITs may not define FFO in accordance with NAREIT definition, or may interpret the current NAREIT definition differently than the Company; therefore, the Company's computation of FFO may not be comparable to that of such other REITs.

Core Funds From Operations ("Core FFO"): The Company calculates Core FFO by starting with FFO, as defined by NAREIT, and adjusting for gains or losses on the extinguishment of swaps and/or debt, acquisition-related expenses (that are not capitalized) and any significant non-recurring items. Core FFO is a non-GAAP financial measure and should not be viewed as an alternative to net income calculated in accordance with GAAP as a measurement of the Company's operating performance. The Company believes that Core FFO is helpful to investors as a supplemental performance measure because it excludes the effects of certain items which can create significant earnings volatility, but which do not directly relate to the Company's company's core berines periods and provides a more meaningful predictor of future earnings potential. Other REITs may not define Core FFO in the same manner as the Company's therefore, the Company's computation of Core FFO may not be comparable to that of other REITs.

Adjusted Funds From Operations ("AFFO"): The Company calculates AFFO by starting with Core FFO and adjusting for non-incremental capital expenditures and acquisition-related costs (that are not capitalized) and then adding back non-cash items including: non-real estate depreciation, straight-lined rents and fair value lease adjustments, non-cash components of interest expense and compensation expense, and by making similar adjustments for unconsolidated partnerships and joint ventures. AFFO is a non-GAAP financial measure and should not be viewed as an alternative to net income calculated in accordance with GAAP as a measurement of the Company's operating performance. The Company before start AFFO is helphul to investors as a meaningful supplemental comparative performance measure of our ability to make incremental capital investments. Other REITs may not define AFFO in the same manner as the Company; therefore, the Company's computation of AFFO may not be comparable to that of other REITs.

EBITDAre, Core EBITDA, Property Net Operating Income (Cash and Accrual), Same Store Net Operating Income (Cash and Accrual)

Unaudited (in thousands)

	Cash Basis		Accrual Basis		
	Three Months	Ended	<b>Three Months Ended</b>		
	06/30/2018	06/30/2017	06/30/2018	06/30/2017	
GAAP net income applicable to common stock	10,942	23,710	10,942	23,710	
Net loss applicable to noncontrolling interest	(2)	(3)	(2)	(3)	
Interest expense	15,687	18,421	15,687	18,421	
Depreciation <sup>(1)</sup>	27,107	30,116	27,107	30,116	
Amortization <sup>(1)</sup>	15,229	19,315	15,229	19,315	
(Gain)/loss on sale of real estate assets <sup>(1)</sup>	23	(6,492)	23	(6,492)	
EBITDAre	68,986	85,067	68,986	85,067	
Net loss from casualty events	_	(26)	_	(26)	
Core EBITDA*	68,986	85,041	68,986	85,041	
General & administrative expenses <sup>(1)</sup>	8,258	7,551	8,258	7,551	
Management fee revenue	(200)	(180)	(200)	(180)	
Other income <sup>(1)</sup>	(157)	(12)	(157)	(12)	
Straight line effects of lease revenue (1)	(4,806)	(6,634)			
Amortization of lease-related intangibles <sup>(1)</sup>	(1,987)	(1,611)			
Property NOI*	70,094	84,155	76,887	92,400	
Net operating income from:					
Acquisitions	(917)	—	(1,270)	—	
Dispositions	(205)	(15,486)	(205)	(14,269)	
Other investments <sup>(2)</sup>	(920)	(2,171)	(1,044)	(2,555)	
Same Store NOI *	68,052	66,498	74,368	75,576	
Change period over period in Same Store NOI	2.3%	N/A	(1.6)%	N/A	

EBITDAre, Core EBITDA, Property Net Operating Income (Cash and Accrual), Same Store Net Operating Income (Cash and Accrual)

Unaudited (in thousands)

		Cash Basis Six Months Ended			Accrual Basis				
						Six Months Ended			
		6/30/2018	6	6/30/2017		6/30/2018		6/30/2017	
GAAP net income applicable to common stock	\$	68,772	\$	38,814	\$	68,772	\$	38,814	
Net loss applicable to noncontrolling interest		(4)		(6)		(4)		(6)	
Interest expense		29,445		36,478		29,445		36,478	
Depreciation <sup>(1)</sup>		54,246		60,940		54,246		60,940	
Amortization <sup>(1)</sup>		31,945		39,721		31,945		39,721	
Gain on sale of real estate assets <sup>(1)</sup>		(45,186)		(6,439)		(45,186)		(6,439)	
EBITDAre		139,218		169,508		139,218		169,508	
Loss on extinguishment of debt		1,680		_		1,680		_	
Acquisition costs		_		6		—		6	
Net loss from casualty events		_		32		_		32	
Core EBITDA*		140,898		169,546		140,898		169,546	
General & administrative expenses <sup>(1)</sup>		14,810		15,706		14,810		15,706	
Management fee revenue		(349)		(510)		(349)		(510)	
Other (income)/expense <sup>(1)</sup>		(388)		25		(388)		25	
Straight line effects of lease revenue <sup>(1)</sup>		(8,279)		(12,337)					
Amortization of lease-related intangibles <sup>(1)</sup>		(3,630)		(3,170)					
Property NOI*		143,062		169,260		154,971		184,767	
Net operating income from:									
Acquisitions		(1,583)		—		(2,132)		—	
Dispositions		(387)		(31,076)		(378)		(28,656)	
Other investments <sup>(2)</sup>		(2,437)		(3,937)		(2,482)		(4,778)	
Same Store NOI *	\$	138,655	\$	134,247	\$	149,979	\$	151,333	
Change period over period in Same Store NOI		3.3%		N/A		(0.9)%		N/A	

<sup>(1)</sup> Includes amounts attributable to consolidated properties and our proportionate share of amounts attributable to unconsolidated joint ventures.

<sup>(2)</sup>Other investments consist of our investments in unconsolidated joint ventures, active redevelopment and development projects, land, and recently completed redevelopment and development projects for which some portion of operating expenses were capitalized during the current or prior reporting periods. The operating results from 500 TownPark in Lake Mary, Florida, and Two Pierce Place in Itasca, IL are included in this line item.

#### \*Definitions:

EBITDAre: The Company calculates EBITDAre in accordance with the current National Association of Real Estate Investment Trusts ("NAREIT") definition. NAREIT currently defines EBITDAre as net income (computed in accordance with GAAP) adjusted for gains or losses from sales of property, impairment losses, depreciation on real estate assets, amortization on real estate assets, interest expense and taxes, along with the same adjustments for unconsolidated partnerships and joint ventures. Some of the adjustments mentioned can vary among owners of identical assets in similar conditions based on historical cost accounting and useful-life estimates. EBITDAre is a non-GAAP financial measure and should not be viewed as an alternative to net income calculated in accordance with GAAP as a measurement of the Company's operating performance. The Company believes that EBITDAre is helpful to investors as a supplemental performance measure because it provides a metric for understanding the Company's results from onging operations without taking into account the effects of non-cash expenses (such as depreciation and amont adjustation) and capitalization and capital estructure expenses (such as depreciation and taxes). The Company also believes that EBITDAre in accordance with the NAREIT definition, or may interpret the current NAREIT definition differently than the Company; therefore, the Company is computation of EBITDAre may not be

#### comparable to that of such other REITs.

Core EBITDA: The Company calculates Core EBITDA as net income (computed in accordance with GAAP) before interest, taxes, depreciation and amortization and incrementally removing any impairment losses, gains or losses from sales of property and other significant infrequent items that create volatility within our earnings and make it difficult to determine the earnings generated by our core orgoing business. Core EBITDA is a non-GAAP financial measure and should not be viewed as an alternative to net income calculated in accordance with GAAP as a measurement of the Company's operating performance. The Company believes that Core EBITDA is helpful to investors as a supplemental performance measure because it provides a metric for understanding the performance of the Company's results from ongoing operations without taking into account the effects of non-cash expenses (such as depreciation and amortization), as well as items that are not part of normal day-to-day operations of the Company's business. Other REITs may not define Core EBITDA in the same manner as the Company's therefore, the Company's computation of Core EBITDA may not be comparable to that of other REITs.

Property Net Operating Income ("Property NOI"): The Company calculates Property NOI by starting with Core EBITDA and adjusting for general and administrative expense, income associated with property management performed by Piedmont for other organizations and other income or expense items for the Company, such as interest income from Ioan investments or costs from the pursuit of non-consummated transactions. The Company may present this measure on an accrual basis or a cash basis. When presented on a cash basis, the effects of straight lined rents and fair value lease revenue are also eliminated. Property NOI is a non-GAAP financial measure and should not be viewed as an alternative to net income calculated in accordance with GAAP as a measurement of the Company's operating performance. The Company believes that Property NOI is helpful to investors as a supplemental comparative performance measure of income generated by its properties alone without the administrative overhead of the Company. Other REITs may not define Property NOI in the same manner as the Company; therefore, the Company's computation of Property NOI may not be comparable to that of other REITs.

Same Store Net Operating Income ("Same Store NOI"): The Company calculates Same Store NOI as Property NOI attributable to the properties for which the following criteria were met during the entire span of the current and prior year reporting periods: (i) they were owned, (ii) they were not under development, and (iii) none of the operating expenses for which were capitalized. Same Store NOI also excludes amounts attributable to unconsolidated joint venture and land assets. The Company may present this measure on an acrual basis or a cash basis, the effects of straight lined rents and fair value lease revenue are also eliminated. Same Store NOI is a non-GAAP financial measure and should not be viewed as an alternative to net income calculated in accordance with GAAP as a measurement of the Company's operating performance. The Company believes that Same Store NOI is helpful to investors as a supplemental comparative performance measure of the income generated from the same group of properties from one period to the next. Other REITs may not define Same Store NOI in the same manner as the Company; therefore, the Company computation of Same Store NOI in the same manner as the Company; therefore, the Company is computation of Same Store NOI in the same manner as the Company; therefore, the Company is computation of Same Store NOI in the same manner as the Company; therefore, the Company is computation of Same Store NOI in the same manner as the Company; therefore, the Company is computation of Same Store NOI in the same manner as the Company; therefore, the Company is computation of Same Store NOI in the same manner as the Company; therefore, the Company is compatible to that of other REITs.



Quarterly Supplemental Information June 30, 2018

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#### Notice to Readers:

Please refer to page 46 for a discussion of important risks related to the business of Piedmont Office Realty Trust, Inc., as well as an investment in its securities, including risks that could cause actual results and events to differ materially from results and events referred to in the forward-looking information. Considering these risks, uncertainties, assumptions, and limitations, the forward-looking statements about leasing, financial operations, leasing prospects, etc. contained in this quarterly supplemental information report may differ from actual results.

Certain prior period amounts have been reclassified to conform to the current period financial statement presentation. In addition, many of the schedules herein contain rounding to the nearest thousands or millions and, therefore, the schedules may not total due to this rounding convention.

To supplement the presentation of the Company's financial results prepared in accordance with U.S. generally accepted accounting principles (GAAP), this report contains certain financial measures that are not prepared in accordance with GAAP, including FFO, Core FFO, AFFO, Same Store NOI, Property NOI, EBITDAre and Core EBITDA. Definitions and reconcliations of these non-GAAP measures to their most comparable GAAP metrics are included beginning on page 39. Each of the non-GAAP measures included in this report has limitations as an analytical tool and should not be considered in isolation or as a substitute for an analysis of the Company's results calculated in accordance with GAAP. In addition, because not all companies use identical calculations, the Company's presentation of non-GAAP measures in this report may not be comparable to similarly titled measures disclosed by other companies, including other REITs. The Company may also change the calculation of any of the non-GAAP measures included in this report from time to time in light of its then existing operations.

In certain presentations herein, the Company has provided disaggregated financial and operational data (for example, some pieces of information are displayed by geography, industry, or lease expiration year) for informational purposes for readers; however, regardless of the various presentation approaches taken herein, we continue to evaluate and utilize our consolidated financial results in making operating decisions, allocating resources, and assessing our performance.

Piedmont Office Realty Trust, Inc. (also referred to herein as "Piedmont" or the "Company") (NYSE: PDM) is an owner, manager, developer, and operator of high-quality, Class A office properties in select sub-markets located primarily within eight major Eastern U.S. office markets. Its geographically-diversified, almost \$5 billion portfolio is comprised of approximately 17 million square feet (as of the date of release of this report). The Company is a fully-integrated, self-managed real estate investment trust ("REIT") with local management offices in each of its major markets and is investment-grade rated by Standard & Poor's and Moody's. Piedmont is headquartered in Atlanta, GA.

This data supplements the information provided in our reports filed with the Securities and Exchange Commission and should be reviewed in conjunction with such filings.

	As of	As of
	June 30, 2018	December 31, 2017
Number of consolidated office properties <sup>(1)</sup>	53	67
Rentable square footage (in thousands) (1)	16,176	19,061
Percent leased (2)	90.6%	89.7%
Capitalization (in thousands):		
Total debt - principal amount outstanding (excludes premiums, discounts, and deferred financing costs)	\$1,728,195	\$1,733,670
Equity market capitalization <sup>(3)</sup>	\$2,558,432	\$2,791,659
Total market capitalization <sup>(3)</sup>	\$4,286,627	\$4,525,329
Total debt / Total market capitalization (3)	40.3%	38.3%
Average net debt to Core EBITDA	6.2 x	5.6 x
Total debt / Total gross assets	38.1%	34.3%
Common stock data:		
High closing price during quarter	\$19.93	\$20.40
Low closing price during quarter	\$17.26	\$19.21
Closing price of common stock at period end	\$19.93	\$19.61
Weighted average fully diluted shares outstanding during quarter (in thousands)	128,701	144,503
Shares of common stock issued and outstanding at period end (in thousands)	128,371	142,359
Annual regular dividend per share (4)	\$0.84	\$0.84
Annual special dividend per share	NA	\$0.50
Rating / Outlook		
Standard & Poor's	BBB / Stable	BBB / Stable
Moody's	Baa2 / Stable	Baa2 / Stable
Employees	136	136

(1) As of June 30, 2018, our consolidated office portfolio consisted of 53 properties (exclusive of one property that was taken out of service for redevelopment on January 1, 2018, Two Pierce Place in Itasca, IL), whereas it consisted of 67 properties at December 31, 2017. During the first quarter of 2018, the Company sold a 14-property portfolio consisting of 2.6 million square feet (additional details about which can be found on page 37), and we acquired 501 West Church Street, a 182,000 square foot office building located in Orlando, FL. There were no acquisitions or dispositions of office properties completed during the second quarter of 2018.

Calculated as square footage associated with commenced leases plus square footage associated with executed but uncommenced leases for vacant spaces, divided by total rentable square footage, all as of the relevant date, expressed as a percentage. This measure is presented for our consolidated office properties and, as of January 1, 2018, excludes one out of service property. Please refer to page <u>27</u> for additional analyses regarding Piedmont's leased percentage.
 Reflects common stock closing price, shares outstanding debt as of the end of the reporting period, as appropriate.

(4) Total of the per share regular dividends declared over the prior four quarters.

#### Corporate

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#### **Executive Management**

Board of Directors

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**Donald A. Miller, CFA** Chief Executive Officer, President and Director

Christopher A. Kollme Executive Vice President, Finance & Strategy

Carroll A. Reddic, IV Executive Vice President, Real Estate Operations and Assistant Secretary Robert E. Bowers Chief Financial Officer and Executive Vice President

Laura P. Moon Chief Accounting Officer and Senior Vice President

George Wells Executive Vice President, Southeast Region C. Brent Smith Chief Investment Officer and Executive Vice President, Northeast Region

Joseph H. Pangburn Executive Vice President, Southwest Region

Robert K. Wiberg Executive Vice President, Mid-Atlantic Region and Head of Development

#### Edward H. Guilbert, III Senior Vice President, Finance and Treasurer - Investor Relations Contact

**Thomas R. Prescott** Executive Vice President, Midwest Region

f the Director,

Director, Chairman of the Board of Directors and Chairman of the Compensation Committee

Frank C. McDowell

Barbara B. Lang Director and Member of the Compensation and Governance Committees Dale H. Taysom Director, Vice Chairman of the Board of Directors, and Member of the Audit and Capital Committees

**Donald A. Miller, CFA** Chief Executive Officer, President and Director Kelly H. Barrett Director and Member of the Audit and Governance Committees

Raymond G. Milnes, Jr. Director, Chairman of the Audit Committee, and Member of the Capital Committee

#### Wesley E. Cantrell

Director, Chairman of the Governance Committee, and Member of the Compensation Committee

Jeffery L. Swope Director, Chairman of the Capital Committee, and Member of the Compensation Committee

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## Financial Results<sup>(1)</sup>

Net income attributable to Piedmont for the quarter ended June 30, 2018 was \$10.9 million, or \$0.09 per share (diluted), compared to \$23.7 million, or \$0.16 per share (diluted), for the same quarter in 2017. Net income attributable to Piedmont for the six months ended June 30, 2018 was \$68.8 million, or \$0.52 per share (diluted), compared to \$38.8 million, or \$0.27 per share (diluted), for the same period in 2017. The decrease in net income attributable to Piedmont for the three months ended June 30, 2018 when compared to the same period in 2017 was primarily due to the loss of operating income contributions from 17 properties sold since the beginning of the second quarter of 2017, along with a \$6.5 million gain on sale of real estate in the second quarter of 2017 that did not recur in 2018. The increase in net income attributable to Piedmont for the six months ended June 30, 2018 when compared to the same period in 2017 more contributions from 17 properties sold since the beginning of the second quarter of 2017, along with a \$6.5 million gain on sale of real estate in 2017 was principally due to a larger amount of total gains on sales of real estate in 2018 when compared to 2017, partially offset by a decrease in operating income in 2018 resulting from the net disposition of approximately \$760 million in properties since the beginning of 2017.

Funds from operations (FFO) for the quarter ended June 30, 2018 was \$53.1 million, or \$0.41 per share (diluted), compared to \$66.5 million, or \$0.46 per share (diluted), for the same quarter in 2017. FFO for the six months ended June 30, 2018 was \$109.4 million, or \$0.83 per share (diluted), compared to \$132.7 million, or \$0.91 per share (diluted), for the same period in 2017. The decrease in FFO for the three months and the six months ended June 30, 2018 when compared to the same periods in 2017 was primarily attributable to net disposition activity completed since the beginning of 2017 amounting to approximately \$760 million of properties, including the sales of Two Independence Square in Washington, D.C., in July 2017 and a 14-property portfolio in January 2018.

Core funds from operations (Core FFO) for the quarter ended June 30, 2018 was \$53.1 million, or \$0.41 per share (diluted), compared to \$66.5 million, or \$0.46 per share (diluted), for the same quarter in 2017. Core FFO for the six months ended June 30, 2018 was \$111.1 million, or \$0.84 per share (diluted), compared to \$132.7 million, or \$0.91 per share (diluted), for the same period in 2017. The decrease in Core FFO for the three months and the six months ended June 30, 2018 when compared to the same periods in 2017 was primarily attributable to the net disposition activity described above for changes in FFO.

Adjusted funds from operations (AFFO) for the quarter ended June 30, 2018 was \$39.4 million, compared to \$50.9 million for the same quarter in 2017. AFFO for the six months ended June 30, 2018 was \$85.2 million, compared to \$105.0 million for the same period in 2017. The decrease in AFFO for the three months and the six months ended June 30, 2018 when compared to the same periods in 2017 was primarily due to the net disposition activity described above for changes in FFO and Core FFO.

#### **Operations and Leasing**

Within its portfolio, Piedmont has 53 office properties located primarily in eight major office markets in the eastern portion of the United States and one re-development property. The Company's redevelopment property is Two Pierce Place, a 486,000 square foot office property located in the Chicago market. Due to its redevelopment status, this property is excluded from Piedmont's in-service operating portfolio for the purposes of statistical reporting throughout this supplemental report. For additional information regarding this redevelopment project, please refer to page 38 of this report.

On a square footage leased basis, our total in-service office portfolio was 90.6% leased as of June 30, 2018, as compared to 89.7% at the beginning of the year and 91.0% a year earlier. Please refer to page 27 for additional leased percentage information.

The weighted average remaining lease term of our in-service portfolio was 6.7 years<sup>(2)</sup> as of June 30, 2018 as compared to 6.5 years at December 31, 2017.

<sup>(1)</sup> FFO, Core FFO and AFFO are supplemental non-GAAP financial measures. See page <u>39</u> for definitions of these non-GAAP financial measures, and pages <u>15</u> and <u>41</u> for reconciliations of FFO, Core FFO and AFFO to Net Income.

<sup>(2)</sup> Remaining lease term (after taking into account leases for vacant spaces which had been executed but not commenced as of June 30, 2018) is weighted based on Annualized Lease Revenue, as defined on page <u>39</u>.
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During the three months ended June 30, 2018, the Company completed approximately 425,000 square feet of total leasing. Of the total leasing activity completed during the quarter, we signed new tenant leases for approximately 140,000 square feet. During the six months ended June 30, 2018, we completed approximately 765,000 square feet of leasing for our consolidated office properties, including approximately 289,000 square feet of new tenant leases. The average committed capital cost per square foot per year of lease term for all leasing activity completed during the six months ended June 30, 2018 (see page 33).

During the three months ended June 30, 2018, we executed six leases greater than 10,000 square feet at our consolidated office properties. Information on those leases is set forth below.

			Square Feet	Expiration	
Tenant	Property	Property Location	Leased	Year	Lease Type
Schlumberger Technology Corporation	1430 Enclave Parkway	Houston, TX	225,726	2028	Renewal / Expansion
Access Clinical Partners, LLC	Glenridge Highlands One	Atlanta, GA	27,815	2026	<b>Renewal / Expansion</b>
Symantec Corporation	80 Central Street	Boxborough, MA	27,052	2026	Renewal / Contraction
Association for the Advancement of Medical Instrumentation, Inc.	Arlington Gateway	Arlington, VA	26,421	2030	New
Dahlquist and Lutzow Architects, Ltd.	Two Pierce Place	Itasca, IL	16,071	2027	Renewal / Expansion
Chicago Office Technology Group, Inc.	Two Pierce Place	Itasca, IL	12,628	2024	Renewal / Contraction

At the end of the second quarter of 2018, there was one tenant whose lease individually contributed greater than 1% in Annualized Lease Revenue expiring during the eighteen month period following June 30, 2018. Information regarding the leasing status of the space associated with this tenant's lease is presented below.

			Net Square Footage	Net Percentage of Current Quarter Annualized Lease Revenue Expiring		
Tenant	Property	Property Location	Expiring	(%)	Expiration	Current Leasing Status
State of New York	60 Broad Street	New York, NY	480,708	5.2%	Q1 2019	The Company is in advanced discussions with the tenant regarding a long-term lease renewal and potential modest square footage contraction.

During the second quarter of 2018, the Company resolved approximately half of an impending lease expiration for a lease that, as of the end of the first quarter of 2018, individually contributed greater than 1% in Annualized Lease Revenue and was set to expire during the eighteen month period following March 31, 2018. Updated information for the affected space is presented below.

Tenant	Property	Property Location	Net Square Footage Expiring Over Next 18 Months	Net Percentage of Current Quarter Annualized Lease Revenue Expiring Next 18 Mos. (%)	Expiration	Current Leasing Status
Technip	1430 Enclave Parkway	Houston, TX	86,838	0.7%	Q4 2018	During the second quarter, Schlumberger executed a 225,726 square foot lease renewal and expansion. The expansion component is comprised of 63,145 square feet and is space that Schlumberger currently subleases from Technip. The lease with Schlumberger for that space will commence immediately following the Technip lease expiration at year-end 2018 and will continue through the end of 2028. Schlumberger has certain rights to expand into the remaining portion of the Technip space, comprised of 87,000 square feet, which the Company is actively marketing for lease.

#### Future Lease Commencements and Abatements

As of June 30, 2018, our overall leased percentage was 90.6% and our economic leased percentage was 85.7%. The difference between overall leased percentage and economic leased percentage is attributable to two factors:

- 1) leases which have been contractually entered into for currently vacant spaces but have not yet commenced (amounting to 285,025 square feet of leases as of June 30, 2018, or 1.8% of the portfolio); and
- leases which have commenced but are within rental abatement periods (amounting to 746,966 square feet of leases as of June 30, 2018, or a 3.1% impact to leased percentage on an economic basis).

As anticipated and previously communicated, this gap has continued to narrow after the end of the fourth quarter of 2017, primarily attributable to the burn off of several large abatements and the removal of components related to the 14-property disposition completed in January 2018. The gap between reported leased percentage and economic leased percentage has narrowed from a high of almost 13% in 2014 to its current level and is expected to generally remain around 5% in the future. This gap, however, will fluctuate over time as (1) new leases are signed for vacant spaces, (2) abatements associated with existing or newly executed leases commence and expire (see page 8 for more detail on existing large leases with abatements), and/or (3) properties are bought and sold.

Piedmont has leases with many large corporate office space users. The average size of lease in the Company's portfolio is approximately 20,000 square feet. Due to the large size and length of term of new leases, Piedmont typically signs leases several months in advance of their anticipated lease commencement dates. Presented below is a schedule of uncommenced leases greater than 50,000 square feet and their anticipated commencement dates. Lease renewals are excluded from this schedule.

Tenant	Property	Property Location	Square Feet Leased	Space Status	Estimated Commencement Date	New / Expansion
Gartner, Inc.	6011 Connection Drive	Irving, TX	152,086	Vacant	Q3 2018 (98,134 SF) <sup>(1)</sup> Q3 2019 (27,198 SF) Q3 2020 (26,754 SF)	New
salesforce.com (formerly Demandware, Inc.)	5 Wall Street	Burlington, MA	127,408	Not Vacant	Q4 2019 (75,495 SF) Q3 2021 (51,913 SF)	New
Schlumberger Technology Corporation	1430 Enclave Parkway	Houston, TX	63,145	Not Vacant	Q1 2019	New (2)
Children's Hospital Los Angeles	800 North Brand Boulevard	Glendale, CA	50,285	Not Vacant	Q2 2021	New

(1) The commencement of the Gartner lease will be phased. Only the first phase of 98,134 square feet will receive ten months of rental abatements. The other two phases will not receive any rental abatements.

(2) During the second quarter of 2018, Schlumberger signed a 225,726 square foot lease renewal and expansion. The expansion component is comprised of 63,145 square feet and is the portion of the lease presented on this line. Schlumberger currently subleases the 63,145 square feet from Technip. Schlumberger's direct lease for the space will commence on January 1, 2019, immediately following the expiration of Technip's lease.

New leases frequently provide rental abatement concessions to tenants and these abatements typically occur at the beginning of the leases. The currently reported cash net operating income and AFFO understate the Company's long-term cash generation ability due to several leases being in abatement periods. Presented below are two schedules related to abatements. The first is a schedule of leases with abatements of 50,000 square feet or greater that expired during the second quarter of 2018, and the second is a schedule of leases with abatements of 50,000 square feet or will be so within the next twelve months.

## Abatements Expired During Quarter

			Abated	Lease		
			Square	Commencement		Lease
Tenant	Property	Property Location	Feet	Date	Abatement Schedule	Expiration
RaceTrac Petroleum, Inc.	Galleria 200	Atlanta, GA	133,707	Q4 2016	July 2017 through May 2018	Q3 2032
Applied Predictive Technologies, Inc.	4250 North Fairfax Drive	Arlington, VA	102,324	Q2 2017	March through May 2018	Q2 2028
US Bancorp	US Bancorp Center	Minneapolis, MN	51,280	Q2 2018	April through June 2018	Q2 2024

Current / Future Abatements

Tenant	Property	Property Location		Lease Commencement Date	Remaining Abatement Schedule	Lease Expiration
International Food Policy Research	1201 Eye Street	Washington, DC	101,937	Q2 2017	May 2018 through April 2019	Q2 2029
Institute						
United States of America (Social Security Administration Commissioner)	One Independence Square	Washington, DC	52,720	Q2 2018	June 2018 through June 2019 (1)	Q2 2028
Gartner, Inc.	6011 Connection Drive	Irving, TX	98,134	Q3 2018	September 2018 through June 2019	Q2 2034
Norris, McLaughlin & Marcus	400 Bridgewater Crossing	Bridgewater, NJ	61,642	Q4 2016	October through December 2018; November and December 2019	Q4 2029
Holland & Knight, LLP	SunTrust Center	Orlando, FL	50,655	Q4 2018 <sup>(2)</sup>	December 2018 through February 2019	Q1 2024
Schlumberger Technology Corporation	1430 Enclave Parkway	Houston, TX	225,726	Q1 2019	January through June 2019	Q4 2028
District of Columbia (Department of Disability Services)	One Independence Square	Washington, DC	101,982	Q2 2016	June 2019 and June 2020	Q1 2028

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(1) The rental abatement commenced on an estimated date of June 19, 2018 and will continue for a period of one year.

(2) Represents the commencement date of the renewal term.

#### Financing and Capital Activity

Among Piedmont's stated strategic objectives is to harvest capital through the disposition of non-core assets and assets in which the Company believes values have been maximized and to use the sale proceeds to:

invest in real estate assets with higher overall return prospects and/or strategic merits in one of our identified operating markets where we have a significant operating presence with a competitive advantage and that otherwise meet our strategic criteria;

- reduce leverage levels by repaying outstanding debt; and/or
- repurchase Company stock when it is believed to be trading at a significant discount to NAV.

Information on the Company's recent accomplishments in furtherance of its strategic objectives is presented below.

#### Dispositions

There were no dispositions completed during the quarter ended June 30, 2018.

#### Acquisitions

There were no acquisitions completed during the guarter ended June 30, 2018.

For additional information on acquisitions and dispositions completed over the previous eighteen months, please refer to page 37.

#### Development / Redevelopment

The Company had no developments underway as of June 30, 2018. During the second quarter of 2018, the Company continued a nearly \$14 million redevelopment at Two Pierce Place in Itasca, IL. The project includes a renovation of the property's lobby and exterior plaza, an elevator modernization, the enhancement and addition of building amenities, and the acquisition and improving of additional land to increase the building's parking ratio.

Additional detail on the Company's developable land parcels, all of which are located adjacent to existing Piedmont properties, as well as information on the current redevelopment project, can be found on page 38.

#### Finance

As of June 30, 2018, our ratio of debt to total gross assets was 38.1%. This debt ratio is based on total principal amount outstanding for our various loans at June 30, 2018.

As of June 30, 2018, our average net debt to Core EBITDA ratio was 6.2 x, and the same measure at December 31, 2017 was 5.6 x. The increase in the average net debt to Core EBITDA ratio was principally due to a decrease in Core EBITDA resulting from the 14-property portfolio sale completed on January 4, 2018, and the use of the sale proceeds to fund approximately \$265 million of common stock repurchases since January 2018.

Stock Repurchase Program During the second quarter of 2018, the Company repurchased approximately 1.9 million shares of common stock under its share repurchase program at an average price of \$17.67 per share, or approximately \$32.9 million (before the consideration of transaction costs). Since the stock repurchase program began in December 2011, the Company has repurchased approximately 45.8 million shares at an average price of \$17.74 per share, or approximately \$812.7 million in aggregate (before the consideration of transaction costs). As of quarter end, Board-approved capacity remaining for additional repurchases totaled approximately \$123.5 million under the stock repurchase plan.

#### **Dividend**

On May 1, 2018, the Board of Directors of Piedmont declared a dividend for the second guarter of 2018 in the amount of \$0.21 per common share outstanding to stockholders of record as of the close of business on May 23, 2018. The dividend was paid on June 15, 2018. The Company's dividend payout percentage (for dividends declared) for the six months ended June 30, 2018 was 50% of Core FFO and 65% of AFFO.

#### Subsequent Events

On August 1, 2018, the Board of Directors of Piedmont declared a dividend for the third quarter of 2018 in the amount of \$0.21 per common share outstanding to stockholders of record as of the close of business on August 31, 2018. The dividend is expected to be paid on September 21, 2018.

#### Guidance for 2018

The following financial guidance for calendar year 2018 has been increased and is based upon year-to-date results and management's expectations at this time.

	Low		High
Net Income	\$94 million	to	\$98 million
Add:			
Depreciation	109 million	to	111 million
Amortization	61 million	to	63 million
Less:			
Gain on Sale of Real Estate Assets	(45) million	to	(46) million
NAREIT Funds from Operations applicable to Common Stock	\$219 million		\$226 million
NAREIT Funds from Operations per diluted share	\$1.68	to	\$1.73
Less:			
Loss on Extinguishment of Debt	\$2 million	to	\$2 million
Core Funds From Operations	\$221 million	to	\$228 million
Core Funds from Operations per diluted share	\$1.69	to	\$1.75

These estimates reflect management's view of current market conditions and incorporate certain economic and operational assumptions and projections. Actual results could differ from these estimates. Note that individual quarters may fluctuate on both a cash basis and an accrual basis due to the timing of lease commencements and expirations, abatement periods, repairs and maintenance, capital expenditures, capital markets activities, seasonal general and administrative expenses, accrued potential performance-based compensation expenses, and one-time revenue or expense events. In addition, the Company's guidance is based on information available to management as of the date of this supplemental report.

## Piedmont Office Realty Trust, Inc. Consolidated Balance Sheets Unaudited (in thousands)

		June 30, 2018	1	March 31, 2018	Dec	ember 31, 2017	Sep	tember 30, 2017		June 30, 2017
Assets:										
Real estate, at cost:										
Land assets	\$	547,602	\$	547,602	\$	544,794	\$	540,436	\$	540,436
Buildings and improvements		3,241,441		3,236,330		3,203,229		3,178,184		3,168,725
Buildings and improvements, accumulated depreciation		(831,692)		(811,760)		(785,206)		(758,800)		(733,568)
Intangible lease asset		150,205		158,338		176,950		171,965		179,540
Intangible lease asset, accumulated amortization		(79,934)		(83,063)		(99,145)		(93,265)		(94,551)
Construction in progress		17,831		15,226		11,710		7,560		14,671
Real estate assets held for sale, gross		_		_		501,526		546,979		860,302
Real estate assets held for sale, accumulated depreciation & amortization		_		_		(169,116)		(167,305)		(252,583)
Total real estate assets		3,045,453		3,062,673		3,384,742		3,425,754		3,682,972
Investments in and amounts due from unconsolidated joint ventures		_		10		10		49		7,762
Cash and cash equivalents		8,944		6,729		7,382		36,108		9,596
Tenant receivables, net of allowance for doubtful accounts		9,323		12,040		12,139		12,802		24,269
Straight line rent receivable		172,164		167,535		163,160		157,289		152,084
Notes receivable		3,200		3,200		_		_		_
Escrow deposits and restricted cash		1,415		1,464		1,373		1,260		1,290
Prepaid expenses and other assets		29,180		25,028		22,517		27,893		29,866
Goodwill		98,918		98,918		98,918		98,918		98,918
Interest rate swap		2,679		725		688		34		_
Deferred lease costs, less accumulated amortization		252,714		257,368		261,907		253,608		257,677
Other assets held for sale		_		_		47,131		46,935		55,878
Total assets	s	3,623,990	\$	3,635,690	\$	3,999,967	\$	4,060,650	\$	4,320,312
Liabilities:										
Unsecured debt, net of discount	\$	1,529,856	\$	1,498,339	\$	1,535,311	\$	1,511,663	\$	1,720,986
Secured debt		190,990		191,305		191,616		191,923		332,196
Accounts payable, accrued expenses, and accrued capital expenditures		94,215		83,786		216,653		108,120		111,011
Deferred income		25,532		29,751		29,582		29,970		27,416
Intangible lease liabilities, less accumulated amortization		40,341		42,699		38,458		40,662		42,905
Interest rate swaps		_		222		1,478		3,915		5,061
Other liabilities held for sale		_		_		380		402		423
Total liabilities	s	1,880,934	\$	1,846,102	\$	2,013,478	\$	1,886,655	\$	2,239,998
Stockholders' equity:				<u> </u>				, ,		
Common stock		1,284		1,300		1,424		1,453		1,455
Additional paid in capital		3,681,127		3,680,241		3,677,360		3,676,706		3,675,562
Cumulative distributions in excess of earnings		(1,953,291)		(1,904,404)		(1,702,281)		(1,511,428)		(1,603,119)
Other comprehensive loss		(1,953,291)		(1,904,404)		(1,702,281) 8,164		(1,511,428)		(1,603,119) 4,547
Piedmont stockholders' equity		12,141		1,787,776		1,984,667		2,172,131		2,078,445
Non-controlling interest		1,741,261		1,787,776		1,984,667		1,864		2,078,445
Total stockholders' equity		1,795		1,789,588		1,022		2,173,995		2,080,314
			•		•		<u>,</u>		•	
Total liabilities, redeemable common stock and stockholders' equity	\$	3,623,990	\$	3,635,690	\$	3,999,967	\$	4,060,650	\$	4,320,312
Common stock outstanding at end of period		128,371		130,025		142,359		145,295		145,490

### Piedmont Office Realty Trust, Inc. Consolidated Statements of Income Unaudited (in thousands except for per share data)

				Thre	e Months Ended		
	6	5/30/2018	3/31/2018		12/31/2017	9/30/2017	6/30/2017
Revenues:							
Rental income	\$	101,478	\$ 101,454	\$	109,726	\$ 108,868	\$ 118,492
Tenant reimbursements		22,047	22,994		24,764	24,253	24,285
Property management fee revenue		382	309		356	454	400
Other property related income		5,267	5,143		4,598	4,012	5,502
		129,174	129,900		139,444	137,587	148,679
Expenses:							
Property operating costs		52,637	51,859		55,806	54,518	56,287
Depreciation		27,115	27,145		28,461	30,000	30,059
Amortization		15,245	16,733		17,515	18,123	19,314
Impairment loss on real estate assets (1)		_	—		46,461	—	_
General and administrative		8,258	6,552		7,451	6,190	7,528
		103,255	102,289		155,694	108,831	113,188
Real estate operating income		25,919	27,611		(16,250)	28,756	35,491
Other income / (expense):							
Interest expense		(15,687)	(13,758)		(15,463)	(16,183)	(18,421)
Other income / (expense)		731	446		429	290	38
Equity in income / (loss) of unconsolidated joint ventures		_	_		(27)	3,754	107
Gain / (loss) on extinguishment of debt		_	(1,680)		_	_	_
		(14,956)	(14,992)		(15,061)	(12,139)	(18,276)
Income from continuing operations		10,963	12,619		(31,311)	16,617	17,215
Discontinued operations:							
Operating income, excluding impairment loss		_	_		_	_	_
Gain / (loss) on sale of properties		_	_		_	_	_
Income / (loss) from discontinued operations		_	_		_	_	_
Gain / (loss) on sale of real estate (2)		(23)	45,209		(77)	109,512	6,492
Net income		10,940	57,828		(31,388)	126,129	23,707
Less: Net (income) / loss attributable to noncontrolling interest		2	2		5	4	3
Net income attributable to Piedmont	\$	10,942	\$ 57,830	\$	(31,383)	\$ 126,133	\$ 23,710
Weighted average common shares outstanding - diluted		128,701	136,183		144,503	145,719	145,813
Net income per share available to common stockholders - diluted	\$	0.09	\$ 0.42	\$	(0.21)	\$ 0.87	\$ 0.16
Common stock outstanding at end of period		128,371	130,025		142,359	145,295	145,490

(1) The impairment loss on real estate assets recorded in the fourth quarter of 2017 was related to certain properties within the 14-property portfolio disposition that closed at the beginning of 2018. Accounting standards require that any anticipated loss from an asset sale be recorded as an impairment charge when the likelihood of a sale becomes probable. Conversely, any gain on the sale of an asset is not recorded until the sale transaction closes. Therefore, during the fourth quarter of 2017, Piedmont recorded impairment losses associated with the 14-property portfolio disposition totaling \$46.5 million; however, it recorded a nearly equal amount of gains relating to other properties within the same transaction totaling \$45.2 million during the first quarter of 2018.

(2) The gain on sale of real estate reflected in the first quarter of 2018 was related to certain assets within the 14-property portfolio sale on which the company recorded a total of \$45.2 million in gains. The gain on sale of real estate reflected in the third quarter of 2017 was related to the sale of Two Independence Square in Washington, DC, on which the Company recorded a \$109.5 million gain. The gain on sale of real estate reflected in the second quarter of 2017 was related to the sale of Sarasota Commerce Center II in Sarasota, FL, on which the Company recorded a \$6.5 million gain.

## Piedmont Office Realty Trust, Inc. Consolidated Statements of Income Unaudited (in thousands except for per share data)

		Three Mo	onths Ended			Si	x Months E	nded	
	6/30/2018	6/30/2017	Change (\$)	Change (%)	6/30/201	8 6/30/20	17 CI	nange (\$)	Change (%)
Revenues:									
Rental income	\$ 101,478	\$ 118,492	\$ (17,014)	(14.4)%	\$ 202,9	32 \$ 236,	531 \$	(33,599)	(14.2)%
Tenant reimbursements	22,047	24,285	(2,238)	(9.2)%	45,0	41 49,	122	(4,081)	(8.3)%
Property management fee revenue	382	400	(18)	(4.5)%	6	91	925	(234)	(25.3)%
Other property related income	5,267	5,502	(235)	(4.3)%	10,4	10 10,	564	(154)	(1.5)%
	129,174	148,679	(19,505)	(13.1)%	259,0	74 297,	142	(38,068)	(12.8)%
Expenses:									
Property operating costs	52,637	56,287	3,650	6.5 %	104,4	96 112,	117	7,621	6.8 %
Depreciation	27,115	30,059	2,944	9.8 %	54,2	60 60,	827	6,567	10.8 %
Amortization	15,245	19,314	4,069	21.1 %	31,9	78 39,	729	7,751	19.5 %
General and administrative	8,258	7,528	(730)	(9.7)%	14,8	10 15,	678	868	5.5 %
	103,255	113,188	9,933	8.8 %	205,5	44 228,	351	22,807	10.0 %
Real estate operating income	25,919	35,491	(9,572)	(27.0)%	53,5	30 68,	791	(15,261)	(22.2)%
Other income / (expense):									
Interest expense	(15,687)	(18,421)	2,734	14.8 %	(29,4	45) (36,	478)	7,033	19.3 %
Other income / (expense)	731	38	693	1,823.7 %	1,1	77	(62)	1,239	1,998.4 %
Equity in income / (loss) of unconsolidated joint ventures	—	107	(107)	(100.0)%		_	118	(118)	(100.0)%
Gain / (loss) on extinguishment of debt		—			(1,6	80)		(1,680)	(100.0)%
	(14,956)	(18,276)	3,320	18.2 %	(29,9	48) (36,	422)	6,474	17.8 %
Income from continuing operations	10,963	17,215	(6,252)	(36.3)%	23,5	82 32,	369	(8,787)	(27.1)%
Discontinued operations:									
Operating income, excluding impairment loss	_	-	_			_	-	-	
Gain / (loss) on sale of properties		—				_			
Income / (loss) from discontinued operations						_		_	
Gain / (loss) on sale of real estate (1)	(23)	6,492	(6,515)	(100.4)%	45,1	86 6,	439	38,747	601.8 %
Net income	10,940	23,707	(12,767)	(53.9)%	68,7	68 38,	808	29,960	77.2 %
Less: Net (income) / loss attributable to noncontrolling interest	2	3	(1)	(33.3)%		4	6	(2)	(33.3)%
Net income attributable to Piedmont	\$ 10,942	\$ 23,710	\$ (12,768)	(53.9)%	\$ 68,7	72 \$ 38,	814 \$	29,958	77.2 %
Weighted average common shares outstanding - diluted	128,701	145,813			132,4	32 145,	780		
Net income per share available to common stockholders - diluted	\$ 0.09	\$ 0.16			\$ 0.	52 \$ 0	.27		
Common stock outstanding at end of period	128,371	145,490			128,3	71 145,	490		

(1) The gain on sale of real estate for the six months ended June 30, 2018 was primarily related to certain assets within the 14-property portfolio sale on which the Company recorded a total of \$45.2 million in gains. The gain on sale of real estate for the three months and the six months ended June 30, 2017 was primarily related to the sale of Sarasota Commerce Center II in Sarasota, FL, on which the Company recorded a \$6.5 million gain.

#### Piedmont Office Realty Trust, Inc. Key Performance Indicators Unaudited (in thousands except for per share data)

This section of our supplemental report includes non-GAAP financial measures, including, but not limited to, Earnings Before Interest, Taxes, Depreciation, and Amortization for real estate (EBITDAre), Core Earnings Before Interest, Taxes, Depreciation, and Amortization (Core EBITDA), Funds from Operations (FFO), Core Funds from Operations (Core FFO), and Adjusted Funds from Operations (AFFO). Definitions of these non-GAAP measures are provided on page <u>39</u> and reconciliations are provided beginning on page <u>41</u>.

			Three Months Ended		
Selected Operating Data	6/30/2018	3/31/2018	12/31/2017	9/30/2017	6/30/2017
Percent leased <sup>(1)</sup>	90.6%	91.3%	89.7%	89.2%	91.0%
Percent leased - economic <sup>(1)(2)</sup>	85.7%	85.9%	82.1%	83.4%	84.4%
Rental income	\$101,478	\$101,454	\$109,726	\$108,868	\$118,492
Total revenues	\$129,174	\$129,900	\$139,444	\$137,587	\$148,679
Total operating expenses	\$103,255	\$102,289	\$155,694	\$108,831	\$113,188
Core EBITDA	\$68,986	\$71,912	\$76,509	\$77,242	\$85,041
Core FFO applicable to common stock	\$53,088	\$57,986	\$60,896	\$60,819	\$66,465
Core FFO per share - diluted	\$0.41	\$0.43	\$0.42	\$0.42	\$0.46
AFFO applicable to common stock	\$39,388	\$45,840	\$42,948	\$52,370	\$50,870
Gross regular dividends <sup>(3)</sup>	\$26,950	\$28,284	\$30,276	\$30,549	\$30,553
Regular dividends per share	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21
Gross special dividends (3) (4)	\$0	\$0	\$71,367	\$0	\$0
Special dividends per share	NA	NA	\$0.50	NA	NA
Selected Balance Sheet Data					
Total real estate assets	\$3,045,453	\$3,062,673	\$3,384,742	\$3,425,754	\$3,682,972
Total assets	\$3,623,990	\$3,635,690	\$3,999,967	\$4,060,650	\$4,320,312
Total liabilities	\$1,880,934	\$1,846,102	\$2,013,478	\$1,886,655	\$2,239,998
Ratios & Information for Debt Holders					
Core EBITDA margin (5)	53.4%	55.4%	54.9%	56.1%	57.2%
Fixed charge coverage ratio (6)	4.2 x	5.1 x	4.9 x	4.7 x	4.6 x
Average net debt to Core EBITDA (7)	6.2 x	5.4 x	5.6 x	5.6 x	6.0 x
Total gross real estate assets	\$3,957,079	\$3,957,496	\$4,438,209	\$4,445,124	\$4,763,674
Net debt <sup>(8)</sup>	\$1,717,836	\$1,689,241	\$1,724,915	\$1,673,535	\$2,050,246

(1) Please refer to page 27 for additional leased percentage information.

(2) Economic leased percentage excludes the square footage associated with executed but not commenced leases for currently vacant spaces and the square footage associated with tenants receiving only partial rental abatements. Due to variations in rental abatement structures whereby some abatements are provided for the first few months of each lease year as opposed to being provided entirely at the beginning of the lease, there will be variability to the economic leased percentage over time as abatements commence and expire. Please see the Future Lease Commencements and Abatements section of Financial Highlights for details on near-term abatements for large leases.

(3) Dividends are reflected in the quarter in which they were declared.

(4) On December 13, 2017, the Board of Directors of Piedmont declared a special dividend in the amount of \$0.50 per common share outstanding to stockholders of record as of the close of business on December 26, 2017 as a result of taxable gains realized on property sales occurring during 2017.

(5) Core EBITDA margin is calculated as Core EBITDA divided by total revenues (including revenues associated with discontinued operations).

(6) The fixed charge coverage ratio is calculated as Core EBITDA divided by the sum of interest expense, principal amortization, capitalized interest and preferred dividends. The Company had no preferred dividends during any of the periods presented; the Company had capitalized interest of \$346,488 for the quarter ended June 30, 2018, \$106,873 for the quarter ended March 31, 2018, \$37,908 for the quarter ended December 31, 2017, \$37,259 for the quarter ended September 30, 2017, and \$53,376 for the quarter ended June 30, 2017, the Company had principal amortization of \$239,331 for the quarter ended June 30, 2018, \$10,100 for the quarter ended March 31, 2018, \$236,041 for the quarter ended March 31, 2018, \$232,796 for the quarter ended June 30, 2017, the Company had principal amortization of \$239,331 for the quarter ended June 30, 2018, \$236,041 for the quarter ended March 31, 2018, \$232,796 for the quarter ended June 30, 2017, the Company had principal amortization of \$239,331 for the quarter ended June 30, 2018, \$236,041 for the quarter ended March 31, 2018, \$232,796 for the quarter ended June 30, 2017, the Company had principal amortization of \$239,331 for the quarter ended June 30, 2018, \$236,041 for the quarter ended March 31, 2018, \$232,796 for the quarter ended June 30, 2017, the Company had principal amortization of \$239,331 for the quarter ended June 30, 2018, \$236,041 for the quarter ended March 31, 2018, \$232,796 for the quarter ended June 30, 2017, the Company had principal amortization of \$239,331 for the quarter ended June 30, 2018, \$236,041 for the quarter ended March 31, 2018, \$232,796 for the quarter ended June 30, 2017, the Company had principal amortization of \$239,331 for the quarter ended June 30, 2018, \$236,041 for the quarter ended March 31, 2018, \$232,796 for the quarter ended June 30, 2017.

(7) For the purposes of this calculation, we annualize the period's Core EBITDA and use the average daily balance of debt outstanding during the period, less cash and cash equivalents and escrow deposits and restricted cash as of the end of the period.

(8) Net debt is calculated as the total principal amount of debt outstanding minus cash and cash equivalents and escrow deposits and restricted cash as of the end of the period. The decrease in net debt during the third quarter of 2017 was primarily attributable to the use of the proceeds from the sale of Two Independence Square in Washington, DC, to repay debt.

# Piedmont Office Realty Trust, Inc. Funds From Operations, Core Funds From Operations and Adjusted Funds From Operations Unaudited (in thousands except for per share data)

	 Three Mo	onths End	led	 Six Mon	ths End	ed
	 6/30/2018		6/30/2017	 6/30/2018		6/30/2017
GAAP net income applicable to common stock	\$ 10,942	\$	23,710	\$ 68,772	\$	38,814
Depreciation <sup>(1) (2)</sup>	26,894		29,932	53,863		60,561
Amortization <sup>(1)</sup>	15,229		19,315	31,945		39,721
Loss / (gain) on sale of properties <sup>(1)</sup>	23		(6,492)	(45,186)		(6,439)
NAREIT funds from operations applicable to common stock	53,088		66,465	109,394		132,657
Adjustments:						
Acquisition costs	_		_	_		6
Loss / (gain) on extinguishment of debt	_		_	1,680		_
Core funds from operations applicable to common stock	 53,088		66,465	 111,074		132,663
Adjustments:						
Amortization of debt issuance costs, fair market adjustments on notes payable, and discount on senior notes	545		628	1,011		1,258
Depreciation of non real estate assets	213		184	382		379
Straight-line effects of lease revenue (1)	(4,806)		(6,634)	(8,279)		(12,337)
Stock-based and other non-cash compensation expense	2,513		911	2,801		2,952
Amortization of lease-related intangibles (1)	(1,987)		(1,611)	(3,630)		(3,170)
Acquisition costs	_		_	_		(6)
Non-incremental capital expenditures (3)	 (10,178)		(9,073)	(18,131)		(16,745)
Adjusted funds from operations applicable to common stock	\$ 39,388	\$	50,870	\$ 85,228	\$	104,994
Weighted average common shares outstanding - diluted	128,701		145,813	132,432		145,780
Funds from operations per share (diluted)	\$ 0.41	\$	0.46	\$ 0.83	\$	0.91
Core funds from operations per share (diluted)	\$ 0.41	\$	0.46	\$ 0.84	\$	0.91
Common stock outstanding at end of period	128,371		145,490	128,371		145,490

(1) Includes our proportionate share of amounts attributable to consolidated properties and unconsolidated joint ventures.

(2) Excludes depreciation of non real estate assets.
(3) Non-incremental capital expenditures are defined on page <u>39</u>.

#### Piedmont Office Realty Trust, Inc. Same Store Net Operating Income (Cash Basis) Unaudited (in thousands)

		Three Mo	onths Ende	d		Six Mon	ths Ended	I
		6/30/2018		6/30/2017		6/30/2018		6/30/2017
Net income attributable to Piedmont	s	10,942	\$	23,710	\$	68,772	\$	38,814
Net income / (loss) attributable to noncontrolling interest		(2)		(3)		(4)		(6)
Interest expense (1)		15,687		18,421		29,445		36,478
Depreciation <sup>(1)</sup>		27,107		30,116		54,246		60,940
Amortization (1)		15,229		19,315		31,945		39,721
Loss / (gain) on sale of properties (1)		23		(6,492)		(45,186)		(6,439)
EBITDAre		68,986		85,067		139,218		169,508
(Gain) / loss on extinguishment of debt		—		_		1,680		-
Acquisition costs		_		_		_		6
Net (recoveries) / loss from casualty events (1)		_		(26)		_		32
Core EBITDA		68,986		85,041		140,898		169,546
General & administrative expenses (1)		8,258		7,551		14,810		15,706
Management fee revenue (2)		(200)		(180)		(349)		(510)
Other (income) / expense (1) (3)		(157)		(12)		(388)		25
Straight-line effects of lease revenue (1)		(4,806)		(6,634)		(8,279)		(12,337)
Amortization of lease-related intangibles (1)		(1,987)		(1,611)		(3,630)		(3,170)
Property net operating income (cash basis)		70,094		84,155		143,062		169,260
Deduct net operating (income) / loss from:								
Acquisitions (4)		(917)		_		(1,583)		_
Dispositions <sup>(5)</sup>		(205)		(15,486)		(387)		(31,076)
Other investments (6)		(920)		(2,171)		(2,437)		(3,937)
Same store net operating income (cash basis)	\$	68,052	\$	66,498	s	138,655	\$	134,247
Change period over period		2.3%		N/A		3.3%		N/A

(1) Includes our proportionate share of amounts attributable to consolidated properties and unconsolidated joint ventures.

(2) Presented net of related operating expenses incurred to earn the revenue; therefore, the information presented on this line will not tie to the data presented on the income statements.

(3) Figures presented on this line may not the back to the relevant sources as some activity is attributable to property operations and is, therefore, presented in property net operating income. Certain prior period amounts may have been reclassified to conform to the current period financial statement presentation.

(4) Acquisitions consist of Norman Pointe I in Bloomington, MN, purchased on December 28, 2017; and 501 West Church Street in Orlando, FL, purchased on February 23, 2018.

(5) Dispositions consist of Sarasota Commerce Center II in Sarasota, FL, sold on June 16, 2017; Two Independence Square in Washington, DC, sold on JUS, 2017; and the 14-property portfolio sold on January 4, 2018 (comprised of 2300 Cabot Drive in Lisle, IL; Windy Point I and II in Schaumburg, IL; Suwanee Gateway One and Iand in Suwanee, GA; 1200 Crown Colony Drive in Quincy, MA; Piedmont Pointe I and II in Bethesda, MD; 1075 West Entrance Drive and Auburn Hills Corporate Center in Auburn Hills, MI; 5601 Hiatus Road in Tamarac, FL; 2001 NW 64th Street in FL: Lauderdale, FL; Desert Canyon 300 in Phoenix, AZ; 5301 Maryland Way in Brentwood, TN; and 2120 West End Avenue in Nashville, TN).

(6) Other investments consist of our interests in unconsolidated joint ventures, active redevelopment and development projects, land, and recently completed redevelopment and development projects for which some portion of operating expenses were capitalized during the current and/or prior year reporting periods. Additional information on our land holdings can be found on page #SectionPage#. The operating results from 500 TownPark in Lake Mary, FL, and Two Pierce Place in Itasca, IL, are included in this line item.

Same Store Net Operating Income (Cash Basis)												
Contributions from Strategic Operating Markets	 Three Months Ended						Six Months Ended					
	 6/30/201	.8	6/30/2017				6/30/20	18	6/30/2017			
	\$	%		\$	%		\$	%		\$	%	
New York (1)	\$ 11,480	16.9	\$	10,030	15.1	\$	22,869	16.5	\$	20,160	15.0	
Atlanta	8,252	12.1		7,944	11.9		16,534	11.9		15,929	11.9	
Boston (2)	7,982	11.7		6,687	10.1		16,359	11.8		16,515	12.3	
Minneapolis <sup>(3)</sup>	7,047	10.4		6,516	9.8		13,957	10.1		13,019	9.7	
Dallas <sup>(4)</sup>	5,931	8.7		7,791	11.7		13,628	9.8		14,814	11.0	
Orlando (5)	6,781	10.0		6,602	9.9		13,484	9.7		12,369	9.2	
Washington, D.C. <sup>(6)</sup>	6,761	9.9		7,898	11.9		12,914	9.3		15,458	11.5	
Chicago (7)	5,985	8.8		4,825	7.3		12,201	8.8		9,125	6.8	
Other	7,833	11.5		8,205	12.3		16,709	12.1		16,858	12.6	
Total	\$ 68,052	100.0	\$	66,498	100.0	\$	138,655	100.0	\$	134,247	100.0	

NOTE: The Company has provided disaggregated financial data for informational purposes for readers; however, regardless of the presentation approach used, we continue to evaluate and utilize our consolidated financial results in making operating decisions, allocating resources, and assessing our performance.

(1) The increase in metropolitan New York Same Store Net Operating Income for the three months and the six months ended June 30, 2018 as compared to the same periods in 2017 was primarily related to increased economic occupancy at 200 and 400 Bridgewater Crossing in Bridgewater, NJ.

The increase in Boston Same Store Net Operating Income for the three months ended June 30, 2018 as compared to the same period in 2017 was primarily a result of increased economic occupancy at One Wayside Road in Burlington, MA, and One Brattle Square in Cambridge, MA, partially offset by the receipt of lease restructuring income in 2017 which was not repeated in 2018 at 5 & 15 Wayside Road in Burlington, MA. (2)

(3) The increase in Minneapolis Same Store Net Operating Income for the three months and the six months ended June 30, 2018 as compared to the same periods in 2017 was primarily attributable to increased economic occupancy at US Bancorp Center in Minneapolis, MN.

The decrease in Dallas Stamptone of the three months and the six months ended June 30, 2018 as compared to the same periods in 2017 was primarily due to the downtime between the expiration of a whole-building lease and the commencement of the replacement whole-building lease at 6011 Connection Drive in Irving, TX. (4)

The increase in Orlando Same Store Net Operating Income for the six months ended June 30, 2018 as compared to the same period in 2017 was primarily attributable to increased economic occupancy at CNL Center II in Orlando, FL. (5) (6)

The decrease in Washington, D.C. Same Store Net Operating Income for the three months and the six months ended June 30, 2018 as compared to the same periods in 2017 was primarily due to decreased economic occupancy associated with lease expirations at Arlington Gateway in Arlington, VA, and 1201 Eye Street in Washington, D.C., which was partially offset by increased economic occupancy at One Independence Square in Washington, D.C. and 4250 North Fairfax Drive in Arlington, VA.

The increase in Chicago Same Store Net Operating Income for the three months and the six months ended June 30, 2018 as compared to the same periods in 2017 was primarily a result of increased economic occupancy at 500 West Monroe Street in Chicago, IL. (7)

#### Piedmont Office Realty Trust, Inc. Same Store Net Operating Income (Accrual Basis) Unaudited (in thousands)

		Three Months Ended				Six Months Ended				
		6/30/2018		6/30/2017		6/30/2018		6/30/2017		
Net income attributable to Piedmont	s	10,942	\$	23,710	\$	68,772	\$	38,814		
Net income / (loss) attributable to noncontrolling interest		(2)		(3)		(4)		(6)		
Interest expense (1)		15,687		18,421		29,445		36,478		
Depreciation (1)		27,107		30,116		54,246		60,940		
Amortization (1)		15,229		19,315		31,945		39,721		
Loss / (gain) on sale of properties (1)		23		(6,492)		(45,186)		(6,439)		
EBITDAre		68,986		85,067		139,218		169,508		
(Gain) / loss on extinguishment of debt		_		_		1,680		_		
Acquisition costs		—		-		-		6		
Net (recoveries) / loss from casualty events (1)		_		(26)		_		32		
Core EBITDA		68,986		85,041		140,898		169,546		
General & administrative expenses (1)		8,258		7,551		14,810		15,706		
Management fee revenue (2)		(200)		(180)		(349)		(510)		
Other (income) / expense (1) (3)		(157)		(12)		(388)		25		
Property net operating income (accrual basis)		76,887		92,400		154,971		184,767		
Deduct net operating (income) / loss from:										
Acquisitions (4)		(1,270)		_		(2,132)		-		
Dispositions <sup>(5)</sup>		(205)		(14,269)		(378)		(28,656)		
Other investments (6)		(1,044)		(2,555)		(2,482)		(4,778)		
Same store net operating income (accrual basis)	\$	74,368	\$	75,576	\$	149,979	\$	151,333		
Change period over period		(1.6)%		N/A		(0.9)%		N/A		

(1) Includes our proportionate share of amounts attributable to consolidated properties and unconsolidated joint ventures.

(2) Presented net of related operating expenses incurred to earn the revenue; therefore, the information presented on this line will not tie to the data presented on the income statements.

(3) Figures presented on this line may not the back to the relevant sources as some activity is attributable to property operations and is, therefore, presented in property net operating income. Certain prior period amounts may have been reclassified to conform to the current period financial statement presentation.

(4) Acquisitions consist of Norman Pointe I in Bloomington, MN, purchased on December 28, 2017; and 501 West Church Street in Orlando, FL, purchased on February 23, 2018.

(5) Dispositions consist of Sarasota Commerce Center II in Sarasota, FL, sold on June 16, 2017; Two Independence Square in Washington, DC, sold on JUS, 2017; and the 14-property portfolio sold on January 4, 2018 (comprised of 2300 Cabot Drive in Lisle, IL; Windy Point I and II in Schaumburg, IL; Suwanee Gateway One and land in Suwanee, GA; 1200 Crown Colony Drive in Quincy, MA; Piedmont Pointe I and II in Bethesda, MD; 1075 West Entrance Drive and Auburn Hills Corporate Center in Auburn Hills, MI; 5601 Hiatus Road in Tamarac, FL; 2001 NW 64th Street in FL: Lauderdale, FL; Desert Canyon 300 in Phoenix, AZ; 5301 Maryland Way in Brentwood, TN; and 2120 West End Avenue in Nashville, TN).

(6) Other investments consist of our interests in unconsolidated joint ventures, active redevelopment and development projects, land, and recently completed redevelopment and development projects for which some portion of operating expenses were capitalized during the current and/or prior year reporting periods. Additional information on our land holdings can be found on page <u>38</u>. The operating results from 500 TownPark in Lake Mary, FL, and Two Pierce Place in Itasca, IL, are included in this line item.

Same Store Net Operating Income (Accrual Basis)												
Contributions from Strategic Operating Markets	Three Months Ended				 Six Months Ended							
	6/30/2018			6/30/2017			 6/30/2018			6/30/2017		
		\$	%		\$	%	\$	%		\$	%	
New York <sup>(1)</sup>	\$	10,507	14.1	\$	9,800	13.0	\$ 20,972	14.0	\$	19,834	13.1	
Atlanta		9,496	12.8		9,572	12.7	19,129	12.8		19,281	12.7	
Boston		9,189	12.4		8,746	11.6	18,590	12.4		18,870	12.5	
Washington, D.C. (2)		9,250	12.4		10,389	13.7	17,557	11.7		20,218	13.4	
Dallas <sup>(3)</sup>		7,350	9.9		8,188	10.8	15,493	10.3		15,870	10.5	
Orlando		7,139	9.6		7,458	9.9	14,551	9.7		14,525	9.6	
Minneapolis (4)		6,737	9.1		6,202	8.2	13,166	8.8		12,334	8.2	
Chicago <sup>(5)</sup>		6,121	8.2		5,962	7.9	12,512	8.3		11,424	7.5	
Other		8,579	11.5		9,259	12.2	 18,009	12.0		18,977	12.5	
Total	\$	74,368	100.0	\$	75,576	100.0	\$ 149,979	100.0	\$	151,333	100.0	

NOTE: The Company has provided disaggregated financial data for informational purposes for readers; however, regardless of the presentation approach used, we continue to evaluate and utilize our consolidated financial results in making operating decisions, allocating resources, and assessing our performance.

The increase in metropolitan New York Same Store Net Operating Income for the three months and the six months ended June 30, 2018 as compared to the same periods in 2017 was primarily related to increased rental income associated with the commencement of new leases at 400 Bridgewater Crossing in Bridgewater, NJ.
 The decrease in Washington, D.C. Same Store Net Operating Income for the three months and the six months ended June 30, 2018 as compared to the same periods in 2017 was primarily due to the loss of rental income

(2) The decrease in Washington, D.C. Same Store Net Operating Income for the three months and the six months ended June 30, 2018 as compared to the same periods in 2017 was primarily due to the loss of rental income associated with lease expirations at Arlington Gateway in Arlington, VA, and 1201 Eye Street in Washington, D.C., which was partially offset by increased rental income resulting from the commencement of several new leases at One Independence Square in Washington, D.C., and 4250 North Fairfax Drive in Arlington, VA.

(3) The decrease in Dallas Same Store Net Operating Income for the three months ended June 30, 2018 as compared to the same period in 2017 was primarily due to the downtime between the expiration of a whole-building lease and the commencement of the replacement whole-building lease at 6011 Connection Drive in Irving, TX.

(4) The increase in Minneapolis Same Store Net Operating Income for the three months and the six months ended June 30, 2018 as compared to the same periods in 2017 was primarily attributable to increased rental income associated with the commencement of new leases at US Bancorp Center in Minneapolis, MN.

(5) The increase in Chicago Same Store Net Operating Income for the six months ended June 30, 2018 as compared to the same period in 2017 was primarily attributable to increased rental income resulting from the commencement of several new leases, along with the expiration of operating expense recovery abatement periods, at 500 West Monroe Street in Chicago, IL.

		As of		As of		
	June 30, 2018		Dece	December 31, 2017		
Market Capitalization						
Common stock price <sup>(1)</sup>	\$	19.93	\$	19.61		
Total shares outstanding		128,371		142,359		
Equity market capitalization (1)	\$	2,558,432	\$	2,791,659		
Total debt - principal amount outstanding (excludes premiums, discounts, and deferred financing costs)	\$	1,728,195	\$	1,733,670		
Total market capitalization (1)	\$	4,286,627	\$	4,525,329		
Total debt / Total market capitalization (1)		40.3%		38.3%		
Ratios & Information for Debt Holders						
Total gross real estate assets (2)	\$	3,957,079	\$	4,438,209		
Total debt / Total gross real estate assets (2)		43.7%		39.1%		
Total debt / Total gross assets (3)		38.1%		34.3%		
Average net debt to Core EBITDA (4)		6.2 x		5.6 x		

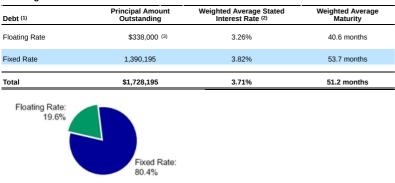
(1) Reflects common stock closing price, shares outstanding, and outstanding debt as of the end of the reporting period, as appropriate.

(2) Gross real estate assets is defined as total real estate assets with the add-back of accumulated depreciation and accumulated amortization related to real estate assets.

(3) Gross assets is defined as total assets with the add-back of accumulated depreciation and accumulated amortization related to real estate assets.

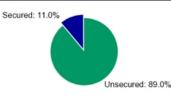
(4) For the purposes of this calculation, we annualize the Core EBITDA for the quarter and use the average daily balance of debt outstanding during the quarter, less cash and cash equivalents and escrow deposits and restricted cash as of the end of the quarter.

#### Floating Rate & Fixed Rate Debt



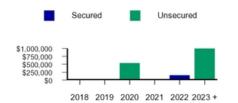
#### Unsecured & Secured Debt

Debt (1)	Principal Amount Outstanding	Weighted Average Stated Interest Rate <sup>(2)</sup>	Weighted Average Maturity
Unsecured	\$1,538,000	3.70%	51.7 months
Secured	190,195	3.81%	46.6 months
Total	\$1,728,195	3.71%	51.2 months



#### Debt Maturities

Maturity Year	Secured Debt - Principal Amount Outstanding <sup>(1)</sup>	Unsecured Debt - Principal Amount Outstanding <sup>(1)</sup>	Weighted Average Stated Interest Rate <sup>(2)</sup>	Percentage of Total	
2018	\$—	\$—	N/A	%	
2019	_	-	N/A	%	
2020	_	538,000 (4)	3.23%	31.1%	
2021	30,195	_	5.55% (5)	1.7%	
2022	160,000	_	3.48%	9.3%	
2023 +	_	1,000,000	3.96%	57.9%	
Total	\$190,195	\$1,538,000	3.71%	100.0%	



(1) All of Piedmont's outstanding debt as of June 30, 2018, was interest-only debt with the exception of the \$30.2 million of debt associated with 5 Wall Street located in Burlington, MA.

(2) Weighted average stated interest rate is calculated based upon the principal amounts outstanding.

Weighted average stated interest rate is calculated based upon the principal amounts obustanuing. Amount of floating rate debt represents the \$238 million outstanding balance as of June 30, 2018 on the \$500 million unsecured revolving credit facility and the \$100 million in principal amount of the \$250 million unsecured term loan that remained unhedged as of June 30, 2018. The \$300 million insecured term loan that closed in 2011 and the \$250 million unsecured term loan that closed in 2018 have stated variable rates. However, Piedmont entered into interest rate swap agreements to effectively fix a portion of the aggregate principal balance of the two loans. For the 2011 unsecured term loan, Piedmont entered into \$300 million in notional amount of interest rate swap agreements which effectively fix the interest rate on the loan at 3.35% through its maturity date of January 15, 2020, assuming no credit rating change for the company. For the \$250 million unsecured term loan at 4.21% from March 30, 2020 through the loan x3.0202 through the loan x3.0202 through the loan x3.0202 through the loan x4.21% from March 30, 2020 through the loan x4.21% from Mar (3)

The initial maturity date of the \$500 million unsecured revolving credit facility is June 18, 2019; however, there are two, six-month extension options available under the facility providing for a final extended maturity date of June 18, 2020. For the purposes of this schedule, we reflect the maturity date of the facility as the final extended maturity date of June 2020. (4)

The \$35.0 million fixed-rate loan has a stated interest rate of 5.55%; however, upon acquiring 5 Wall Street and assuming the loan, the Company marked the debt to its estimated fair value as of that time, resulting in an effective interest rate of 3.75%. (5)

Facility <sup>(1)</sup>	Property	Stated Rate	Maturity	Principal Amount Outstanding as of June 30, 2018
Secured				
\$35.0 Million Fixed-Rate Loan <sup>(2)</sup>	5 Wall Street	5.55% <sup>(3)</sup>	9/1/2021 \$	30,195
\$160.0 Million Fixed-Rate Loan	1901 Market Street	3.48% (4)	7/5/2022	160,000
Subtotal / Weighted Average (5)		3.81%	\$	190,195
Unsecured				
\$300.0 Million Unsecured 2011 Term Loan	N/A	3.35% (6)	1/15/2020 \$	300,000
\$500.0 Million Unsecured Line of Credit <sup>(7)</sup>	N/A	3.08% (8)	6/18/2020	238,000
\$350.0 Million Unsecured Senior Notes	N/A	3.40% (9)	6/1/2023	350,000
\$400.0 Million Unsecured Senior Notes	N/A	4.45% (10)	3/15/2024	400,000
\$250.0 Million Unsecured Term Loan	N/A	3.95% (11)	3/31/2025	250,000
Subtotal / Weighted Average (5)		3.70%	\$	1,538,000
Total Debt - Principal Amount Outstanding / Weigh	ited Average Stated Rate (5)	3.71%	\$	1,728,195
GAAP Accounting Adjustments (12)				(7,349)
Total Debt - GAAP Amount Outstanding			s	1.720.846

Total Debt - GAAF Amount Outstanding

(1) All of Piedmont's outstanding debt as of June 30, 2018, was interest-only debt with the exception of the \$30.2 million of debt associated with 5 Wall Street located in Burlington, MA.

(2) The loan is amortizing based on a 25-year amortization schedule.

(3) The loan has a stated interest rate of 5.55%; however, upon acquiring 5 Wall Street and assuming the loan, the Company marked the debt to its estimated fair value as of that time, resulting in an effective interest rate of 3.75%.

(4) The stated interest rate on the \$160 million fixed-rate loan is 3.48%. After the application of interest rate hedges, the effective cost of the financing is approximately 3.58%.

(5) Weighted average is based on the principal amounts outstanding and interest rates at June 30, 2018.

(6) The \$300 million unsecured term loan that closed in 2011 has a stated variable rate; however, Piedmont entered into interest rate swap agreements which effectively fix the interest rate on this loan at 3.35% through its maturity date of January 15, 2020, assuming no credit rating change for the Company.

(7) All of Piedmont's outstanding debt as of June 30, 2018, was term debt with the exception of \$238 million outstanding on our unsecured revolving credit facility. The \$500 million unsecured revolving credit facility has an initial maturity date of June 18, 2019; however, there are two, six-month extension options available under the facility providing for a total extension of up to one year to June 18, 2020. The final extended maturity date is presented on this schedule.
 (8) The interest rate presented for the \$500 million unsecured revolving credit facility is the weighted average interest rate for all outstanding draws as of June 30, 2018. Piedmont may select from multiple interest rate options with each draw under the facility, including the prime rate and various length LIBOR locks. The base interest rate associated with each LIBOR interest period selection is subject to an additional spread (1.00% as of June 30, 2018) based on Piedmont's then current credit rating.

(9) The \$350 million unsecured senior notes were offered for sale at 99.601% of the principal amount. The resulting effective cost of the financing is approximately 3.45% before the consideration of transaction costs and proceeds from interest rate hedges. After the application of proceeds from interest rate hedges, the effective cost of the financing is approximately 3.43%.

(10) The \$400 million unsecured senior notes were offered for sale at 99.791% of the principal amount. The resulting effective cost of the financing is approximately 4.48% before the consideration of transaction costs and proceeds from interest rate hedges. After the application of proceeds from interest rate hedges, the effective cost of the financing is approximately 4.10%.

(11) The \$250 million unsecured term loan that closed during the first quarter of 2018 has a stated variable rate; however, Piedmont entered into \$100 million in notional amount of seven-year interest rate swap agreements, resulting in an effectively fixed interest rate a) on \$150 million of the term loan at 4.11% through March 29, 2020 and b) on \$100 million of the term loan at 4.21% from March 30, 2020 through the loan's maturity date of March 31, 2025, assuming no credit rating change for the Company. For the portion of the loan that continues to have a variable interest rate, Piedmont may select from multiple interest rate and various length LIBOR locks. The base interest rate associated with each LIBOR interest period selection is subject to an additional spread (1.60% as of June 30, 2018) based on Piedmont's then current credit rating.

(12) The GAAP accounting adjustments relate to original issue discounts, third-party fees, and lender fees resulting from the procurement processes for our various debt facilities, along with debt fair value adjustments associated with the assumed 5 Wall Street debt. The original issue discounts and fees, along with the debt fair value adjustments, are amortized to interest expense over the contractual term of the related debt.

		Three Months Ended					
Bank Debt Covenant Compliance (1)	Required	6/30/2018	3/31/2018	12/31/2017	9/30/2017	06/30/2017	
Maximum leverage ratio	0.60	0.37	0.35	0.34	0.34	0.38	
Minimum fixed charge coverage ratio (2)	1.50	4.29	4.38	4.29	4.24	4.19	
Maximum secured indebtedness ratio	0.40	0.04	0.04	0.04	0.04	0.06	
Minimum unencumbered leverage ratio	1.60	2.79	2.93	3.09	3.09	2.79	
Minimum unencumbered interest coverage ratio (3)	1.75	4.82	5.05	5.11	5.15	5.01	

		Three Months Ended					
Bond Covenant Compliance <sup>(4)</sup>	Required	6/30/2018	3/31/2018	12/31/2017	9/30/2017	06/30/2017	
Total debt to total assets	60% or less	43.5%	42.7%	38.9%	38.1%	43.1%	
Secured debt to total assets	40% or less	4.8%	4.8%	4.3%	4.3%	6.9%	
Ratio of consolidated EBITDA to interest expense	1.50 or greater	5.02	5.07	4.95	4.93	4.97	
Unencumbered assets to unsecured debt	150% or greater	240%	244%	269%	276%	248%	

Other Debt Coverage Ratios for Debt Holders	Three Months Ended June 30, 2018	Six Months Ended June 30, 2018	Twelve Months Ended December 31, 2017
Average net debt to core EBITDA (5)	6.2 x	5.8 x	5.8 x
Fixed charge coverage ratio <sup>(6)</sup>	4.2 x	4.6 x	4.7 x
Interest coverage ratio (7)	4.3 x	4.7 x	4.7 x

(1) Bank debt covenant compliance calculations relate to specific calculations detailed in the relevant credit agreements.

Defined as EBITDA for the trailing four quarters (including the Company's share of EBITDA from unconsolidated interests), excluding one-time or non-recurring gains or losses, less a \$0.15 per square foot capital reserve, and excluding the impact of straight line rent leveling adjustments and amortization of intangibles divided by the Company's share of fixed charges, as more particularly described in the credit agreements. This definition of fixed charge coverage ratio as prescribed by our credit agreements is different from the fixed charge coverage ratio definition employed elsewhere within this report. (2)

Defined as net operating income for the trailing four quarters for unencumbered assets (including the Company's share of net operating income from partially-owned entities and subsidiaries that are deemed to be unencumbered) less a \$0.15 per square foot capital reserve divided by the Company's share of interest expense associated with unsecured financings only, as more particularly described in the credit agreements. (3) (4) Bond covenant compliance calculations relate to specific calculations prescribed in the relevant debt agreements. Please refer to the Indenture dated May 9, 2013, and the Indenture and the Supplemental Indenture dated March 6, 2014,

for detailed information about the calculations.

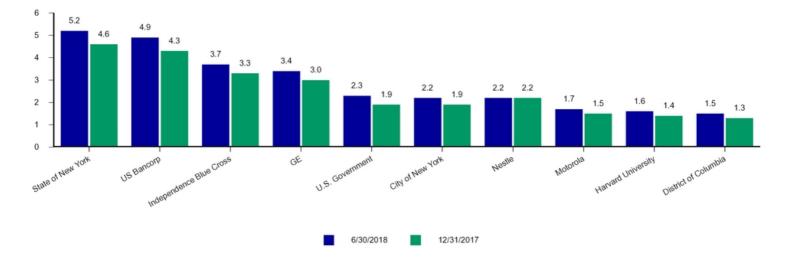
(5) For the purposes of this calculation, we use the average daily balance of debt outstanding during the period, less cash and cash equivalents and escrow deposits and restricted cash as of the end of the period. For the purposes or this calculation, we use the average daily balance of deb obtaining during the period, less cash and cash equivalents and escrow deposits and restricted cash as of the end of the periods. Fixed charge coverage ratio is calculated as Core EBITDA divided by the sum of interest oppresse, principal amortization, capitalized interest and preferred dividends. The Company had no preferred dividends during the periods ended June 30, 2018 and December 31, 2017. The Company had capitalized interest of \$346,488 for the three months ended June 30, 2018, \$453,361 for the six months ended June 30, 2018, and \$189,482 for the twelve months ended December 31, 2017. The Company had principal amortization of \$239,331 for the three months ended June 30, 2018, \$475,372 for the six months ended June 30, 2018, and \$192,157 for the twelve months ended December 31, 2017. Interest coverage ratio is calculated as Core EBITDA divided by the sum of interest expense and capitalized interest. The Company had capitalized interest of \$346,488 for the three months ended June 30, 2018, \$475,372 for the six months ended June 30, 2018, \$453,361 for the six months ended June 30, 2018, and \$192,157 for the twelve months ended December 31, 2017. (6)

(7)

## Piedmont Office Realty Trust, Inc. Tenant Diversification <sup>(1)</sup> As of June 30, 2018 (in thousands except for number of properties)

Tenant	Credit Rating <sup>(2)</sup>	Number of Properties	Lease Expiration <sup>(3)</sup>	Annualized Lease Revenue	Percentage of Annualized Lease Revenue (%)	Leased Square Footage	Percentage of Leased Square Footage (%)
State of New York	AA+ / Aa1	1	2019	\$26,252	5.2	481	3.3
US Bancorp	A+ / A1	3	2023 / 2024	24,671	4.9	784	5.4
Independence Blue Cross	No Rating Available	1	2033	18,731	3.7	801	5.5
GE	A / A2	1	2027	17,087	3.4	452	3.1
U.S. Government	AA+ / Aaa	5	2018 - 2032 (4)	11,686	2.3	251	1.7
City of New York	AA / Aa2	1	2020	10,984	2.2	313	2.1
Nestle	AA- / Aa2	1	2021	10,753	2.2	349	2.4
Motorola	BBB- / Baa3	1	2028	8,566	1.7	206	1.4
Harvard University	AAA / Aaa	2	2032 / 2033	7,937	1.6	129	0.9
District of Columbia	AA+ / Aa1	2	2028	7,421	1.5	146	1.0
Raytheon	A / A3	2	2024	6,415	1.3	440	3.0
Nuance Communications	BB- / Ba3	1	2030	6,319	1.3	201	1.4
Schlumberger Technology	AA- / A1	1	2028	6,041	1.2	163	1.1
Epsilon Data Management	No Rating Available	1	2026	5,956	1.2	222	1.5
First Data Corporation	B+ / Ba3	1	2027	5,909	1.2	195	1.3
CVS Caremark	BBB / Baa1	1	2022	5,786	1.2	208	1.4
SunTrust Bank	BBB+ / Baa1	3	2019 / 2025 (5)	5,658	1.1	145	1.0
International Food Policy Research Institute	No Rating Available	1	2029	5,581	1.1	102	0.7
Technip	BBB+ / Baa2	1	2018	5,551	1.1	150	1.0
Gartner	BB / Ba2	2	2034	5,409	1.1	180	1.2
Applied Predictive Technologies	A / A2	1	2028	4,849	1.0	113	0.8
Other			Various	293,016	58.5	8,621	58.8
Total				\$500,578	100.0	14,652	100.0

**Tenant Diversification** Percentage of Annualized Leased Revenue (%) June 30, 2018 as compared to December 31, 2017



(1) This schedule presents all tenants contributing 1.0% or more to Annualized Lease Revenue.

- Credit rating may reflect the credit rating of the parent or a guarantor. When available, both the Standard & Poor's credit rating and the Moody's credit rating are provided. The absence of a credit rating for a tenant is not an indication of the creditworthiness of the tenant, in most cases, the lack of a credit rating reflects that the tenant has not sought such a rating. (2)
- (3) Unless otherwise indicated, Lease Expiration represents the expiration year of the majority of the square footage leased by the tenant.
- There are several leases with several different agencies of the U.S. Government with expiration years ranging from 2018 to 2032. Of the total population of U.S. Government leases, leases contributing 2.0% to Annualized Lease Revenue expire in 2025 and after. (4)
- (5) Of the total amount of space leased to the tenant, the leases for approximately 129,000 square feet expire in 2019 and the lease for approximately 16,000 square feet expires in 2025.

# Tenant Credit Rating (1)

Rating Level	Annualized Lease Revenue (in thousands)	Percentage of Annualized Lease Revenue (%)
AAA / Aaa	\$23,120	4.6
AA / Aa	75,048	15.0
A/A	83,194	16.6
BBB / Baa	54,060	10.8
BB / Ba	32,787	6.5
В/В	18,841	3.8
Below	5,262	1.1
Not rated <sup>(2)</sup>	208,266	41.6
Total	\$500,578	100.0

## Lease Distribution

Lease Size	Number of Leases	Percentage of Leases (%)	Annualized Lease Revenue (in thousands)	Percentage of Annualized Lease Revenue (%)	Leased Square Footage (in thousands)	Percentage of Leased Square Footage (%)
2,500 or Less	243	32.5	\$23,817	4.8	201	1.4
2,501 - 10,000	262	35.1	46,750	9.3	1,349	9.2
10,001 - 20,000	90	12.1	41,424	8.3	1,244	8.5
20,001 - 40,000	72	9.6	72,332	14.4	2,078	14.2
40,001 - 100,000	42	5.6	90,444	18.1	2,544	17.3
Greater than 100,000	38	5.1	225,811	45.1	7,236	49.4
Total	747	100.0	\$500,578	100.0	14,652	100.0

Credit rating may reflect the credit rating of the parent or a guarantor. Where differences exist between the Standard & Poor's credit rating for a tenant and the Moody's credit rating for a tenant, the higher credit rating is selected for this analysis.
 The classification of a tenant as "not rated" is not an indication of the creditworthiness of the tenant; in most cases, the lack of a credit rating reflects that the tenant has not sought such a rating. Included in this category are such tenants as Independence Blue Cross, Piper Jaffray, Brother International, and RaceTrac Petroleum.

## Piedmont Office Realty Trust, Inc. Leased Percentage Information

(in thousands)

	٦	Three Months Ended		Three Months Ended			
		June 30, 2018			June 30, 2017		
	Leased Square Footage	Rentable Square Footage	Percent Leased <sup>(1)</sup>	Leased Square Footage	Rentable Square Footage	Percent Leased <sup>(1)</sup>	
As of March 31, 20xx	14,765	16,172	91.3%	17,925	19,599	91.5%	
Leases signed during the period	424			362			
Less: lease renewals signed during period	(284)			(170)			
New leases signed during period	140			192			
Less: new leases signed during period for currently occupied space	(75)			(63)			
New leases commencing during period	65			129			
Leases expired during period and other	(178)	4		(213)	_		
Subtotal	14,652	16,176	90.6%	17,841	19,599	91.09	
Acquisitions and properties placed in service during period (2)				_	_		
Dispositions and properties taken out of service during period (2)				(137)	(149)		
As of June 30, 20xx	14,652	16,176	90.6%	17,704	19,450	91.09	

		Six Months Ended		Six Months Ended June 30, 2017			
		June 30, 2018					
	Leased Square Footage	Rentable Square Footage	Percent Leased <sup>(1)</sup>	Leased Square Footage	Rentable Square Footage	Percent Leased <sup>(1)</sup>	
As of December 31, 20xx	17,091	19,061	89.7%	17,996	19,581	91.9%	
Leases signed during period	765			756			
Less: lease renewals signed during period	(476)			(411)			
New leases signed during period	289			345			
Less: new leases signed during period for currently occupied space	(76)			(117)			
New leases commencing during period	213			228			
Leases expired during period and other	(393)	4		(383)	18		
Subtotal	16,911	19,065	88.7%	17,841	19,599	91.0%	
Acquisitions and properties placed in service during period (2)	182	182		_	_		
Dispositions and properties taken out of service during period (2)	(2,441)	(3,071)		(137)	(149)		
As of June 30, 20xx	14,652	16,176	90.6%	17,704	19,450	91.0%	

Same Store Analysis						
Less acquisitions / dispositions after June 30, 2017 and developments / redevelopments <sup>(2)</sup> <sup>(3)</sup>	(333)	(396)	84.1%	(3,136)	(3,678)	85.3%
Same Store Leased Percentage	14,319	15,780	90.7%	14,568	15,772	92.4%

(1) Calculated as square footage associated with commenced leases as of period end with the addition of square footage associated with uncommenced leases for spaces vacant as of period end, divided by total rentable square footage as of period end, expressed as a percentage.

(2) For additional information on acquisitions and dispositions completed during the last year and current developments and redevelopments, please refer to pages <u>37</u> and <u>38</u>, respectively.

(3) Dispositions completed during the previous twelve months are deducted from the previous period data and acquisitions completed during the previous twelve months are deducted from the previous period data and developments and redevelopments placed in service during the previous twelve months are deducted from the previous period data and developments and redevelopments placed in service during the previous twelve months are deducted from the current period data.

		٦	Three Months Ended			
			June 30, 2018			
	Square Feet	% of Total Signed During Period	% of Rentable Square Footage	% Change Cash Rents <sup>(2)</sup>	% Change Accrual Rents <sup>(3) (4)</sup>	
eases executed for spaces vacant one year or less	344	81.3%	2.1%	(1.3)%	(3.2)%	(
eases executed for spaces excluded from analysis <sup>(6)</sup>	80	18.7%				
			Six Months Ended			
			June 30, 2018			
	Square Feet	% of Total Signed During Period	% of Rentable Square Footage	% Change Cash Rents <sup>(2)</sup>	% Change Accrual Rents <sup>(3) (4)</sup>	
eases executed for spaces vacant one year or less	631	82 5%	3 9%	3.6%	8 5%	

 Leases executed for spaces vacant one year or less
 631
 82.5%

 Leases executed for spaces excluded from analysis<sup>(6)</sup>
 134
 17.5%

The population analyzed consists of consolidated office leases executed during the period with lease terms of greater than one year. Leases associated with storage spaces, management offices, newly acquired assets for which there is
less than one year of operating history, and unconsolidated joint venture assets are excluded from this analysis.

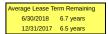
(2) For the purposes of this analysis, the last twelve months of cash paying rents of the previous leases are compared to the first twelve months of cash paying rents of the new leases in order to calculate the percentage change.
 (3) For the purposes of this analysis, the accrual basis rents of the previous leases are compared to the accrual basis rents of the new leases in order to calculate the percentage change. For newly signed leases which have variations in accrual basis rents, whether because of known future expansions, contractions, lease expense recovery structure changes, or other similar reasons, the weighted average of such varying accrual basis rents is used for the purposes of this analysis.

(4) For leases under which a tenant may use, at its discretion, a portion of its tenant improvement allowance for expenses other than those related to improvements to its space, an assumption is made that the tenant elects to use any such portion of its tenant improvement allowance for improvement of its lease, unless the Company is notified otherwise by the tenant. This assumption is made based upon historical usage patterns of tenant improvement allowances by the Company's tenants.

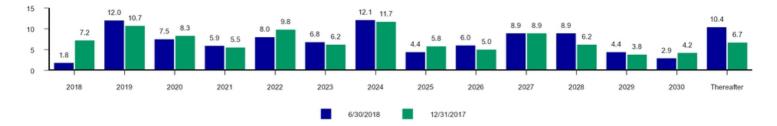
The results for the second quarter of 2018 and the six months ended June 30, 2018 were influenced by one large transaction, the 226,000 square foot lease extension and expansion with Schlumberger Technology Corporation at 1430 Enclave Parkway in Houston, TX. If the effects of this transaction were to be removed, the percentage change in cash and accrual rents for the second quarter of 2018 would be 0.9% and 7.2%, respectively, and the same measures for the six months ended June 30, 2018 were to be removed, the percentage change in cash and accrual rents for the second quarter of 2018 would be 0.9% and 7.2%, respectively, and the same measures for the six months ended June 30, 2018 would be 7.0% and 18.1%, respectively.

(6) Represents leases signed at our consolidated office assets that do not qualify for inclusion in the analysis primarily because the spaces for which the new leases were signed had been vacant for more than one year.

Expiration Year	Annualized Lease Revenue <sup>(1)</sup>	Percentage of Annualized Lease Revenue (%)	Rentable Square Footage	Percentage of Rentable Square Footage (%)
Vacant	\$—	_	1,524	9.4
2018 (2)	8,953	1.8	253	1.6
2019 (3)	60,199	12.0	1,587	9.8
2020	37,321	7.5	1,220	7.5
2021	29,316	5.9	917	5.7
2022	40,218	8.0	1,221	7.5
2023	34,247	6.8	1,108	6.8
2024	60,390	12.1	2,173	13.4
2025	21,794	4.4	628	3.9
2026	30,121	6.0	915	5.7
2027	44,798	8.9	1,243	7.7
2028	44,680	8.9	1,130	7.0
2029	21,809	4.4	564	3.5
2030	14,560	2.9	387	2.4
Thereafter	52,172	10.4	1,306	8.1
Total / Weighted Average	\$500,578	100.0	16,176	100.0



## Percentage of Annualized Lease Revenue (%)



Annualized rental income associated with each newly executed lease for currently occupied space is incorporated herein only at the expiration date for the current lease. Annualized rental income associated with each such new lease is removed from the expiry year of the current lease and added to the expiry year of the new lease. These adjustments effectively incorporate known roll ups and roll downs into the expiration schedule.
 Includes leases with an expiration date of June 30, 2018, comprised of approximately 1,600 square feet and Annualized Lease Revenue of \$48,000.

(3) Leases and other revenue-producing agreements on a month-to-month basis, comprised of approximately 3,600 square feet and Annualized Lease Revenue of \$0.2 million, are assigned a lease expiration date of a year and a day beyond the period end date.

# Piedmont Office Realty Trust, Inc. Lease Expirations by Quarter As of June 30, 2018 (in thousands)

	Q	3 2018 <sup>(1)</sup>	c	24 2018	0	Q1 2019	(	Q2 2019
Location	Expiring Square Footage	Expiring Lease Revenue <sup>(2)</sup>						
Atlanta	13	\$401	13	\$329	18	\$585	135	\$3,975
Boston	3	45	52	1,708	_	_	_	_
Chicago	_	_	_	_	_	_	_	_
Dallas	42	821	31	833	9	280	36	1,083
Minneapolis	3	136	_	_	_	5	19	448
New York	_	_	_	22	480	26,253	9	580
Orlando	4	105	1	51	14	487	41	1,352
Washington, D.C.	_	_	4	228	_	_	16	719
Other	_	_	87	3,234	_	_	_	_
Total / Weighted Average <sup>(3)</sup>	65	\$1,508	188	\$6,405	521	\$27,610	256	\$8,157

Includes leases with an expiration date of June 30, 2018, comprised of approximately 1,600 square feet and expiring lease revenue of \$52,000. No such adjustments are made to other periods presented.
 Expiring Lease Revenue is calculated as expiring square footage multiplied by the gross rent per square foot of the tenant currently leasing the space.

Total expiring lease revenue in any given year will not to the expiring and and total of the grade for or the tenant cancer by reading the space. Total expiring lease revenue in any given year will not to the expiring Annual education of the tenant cancer by reading the space. (3)

	12/31	/2018 (1)	12/3	1/2019	12/3	1/2020	12/3	1/2021	12/3	1/2022
Location	Expiring Square Footage	Expiring Lease Revenue <sup>(2)</sup>								
Atlanta	26	\$730	433	\$12,174	184	\$4,765	130	\$3,731	370	\$10,413
Boston	55	1,753	6	200	158	3,594	78	1,575	91	4,109
Chicago	_	_	10	448	17	431	_	_	6	289
Dallas	73	1,654	182	5,757	135	3,900	104	3,114	405	12,176
Minneapolis	3	136	142	4,385	112	4,268	91	3,119	62	2,190
New York	_	22	492	27,053	497	15,756	92	4,309	79	2,676
Orlando	5	156	272	9,341	50	1,253	34	999	112	3,454
Washington, D.C.	4	228	50	2,243	67	3,358	89	4,206	96	5,024
Other	87	3,234	_	_	_	_	299	9,281	_	2
Total / Weighted Average <sup>(3)</sup>	253	\$7,913	1,587	\$61,601	1,220	\$37,325	917	\$30,334	1,221	\$40,333

Includes leases with an expiration date of June 30, 2018, comprised of approximately 1,600 square feet and expiring lease revenue of \$52,000. No such adjustments are made to other periods presented.
 Expiring Lease Revenue is calculated as expiring square footage multiplied by the gross rent per square foot of the tenant currently leasing the space.
 Total expiring lease revenue in any given year will not tie to the expiring Annualized Lease Revenue presented on the Lease Expiration Schedule on page <u>29</u> as the Lease Expiration Schedule accounts for the revenue effects of newly signed leases. Reflected herein are expiring revenues based on in-place rental rates.

## Piedmont Office Realty Trust, Inc. Capital Expenditures & Commitments For the quarter ended June 30, 2018 Unaudited (in thousands)

			For the	e Three Months Ende	d			
	6/30/2018	3/31/2018		12/31/2017		9/30/2017		6/30/2017
Non-incremental								
Building / construction / development	\$ 546	\$ 804	\$	2,081	\$	984	\$	2,883
Tenant improvements	4,718	5,965		3,909		2,450		4,619
Leasing costs	 4,914	1,184		7,473		1,795		1,571
Total non-incremental	10,178	7,953		13,463		5,229		9,073
Incremental								
Building / construction / development	6,030	2,429		4,932		2,365		1,689
Tenant improvements	2,734	5,671		4,317		9,501		12,345
Leasing costs	1,681	1,110		2,412		2,359		3,251
Total incremental	10,445	9,210		11,661		14,225		17,285
Total capital expenditures	\$ 20,623	\$ 17,163	\$	25,124	\$	19,454	\$	26,358

Non-incremental tenant improvement commitments <sup>(1)</sup>		
Non-incremental tenant improvement commitments outstanding as of March 31, 2018	\$	34,704
New non-incremental tenant improvement commitments related to leases executed during period		10,985
Non-incremental tenant improvement expenditures	(4,718)	
Tenant improvement expenditures fulfilled through accrued liabilities already presented on Piedmont's balance sheet, expired commitments or other adjustments	(974)	
Non-incremental tenant improvement commitments fulfilled, expired or other adjustments		(5,692)
Total as of June 30, 2018	\$	39,997

NOTE: The information presented on this page is for all consolidated assets.

(1) Commitments are unexpired contractual non-incremental tenant improvement obligations for leases executed in current and prior periods that have not yet been incurred, are due over the next five years, and have not otherwise been presented on Piedmont's financial statements. The four largest commitments total approximately \$27.3 million, or 68% of the total outstanding commitments.

#### Piedmont Office Realty Trust, Inc. Contractual Tenant Improvements and Leasing Commissions

	Three Months	Six Months		Fo	r the Year Ender	d		2013 to YTD 2018
	Ended June 30, 2018	Ended June 30, 2018	2017	2016	2015	2014	2013	(Weighted Average or Total)
Renewal Leases								
Number of leases	18	41	64	79	74	56	56	370
Square feet	283,772	475,350	1,198,603	880,289	1,334,398	959,424	2,376,177	7,224,241
Tenant improvements per square foot (1)	\$28.40	\$24.56	\$7.84	\$7.36	\$16.91	\$19.02	\$14.24	\$14.15
Leasing commissions per square foot	\$12.34	\$9.04	\$4.80	\$5.76	\$8.29	\$8.33	\$4.66	\$6.27
Total per square foot	\$40.74	\$33.60	\$12.64	\$13.12	\$25.20	\$27.35	\$18.90	\$20.42
Tenant improvements per square foot per year of lease term	\$4.27	\$4.15	\$1.84	\$1.35	\$2.90	\$2.97	\$1.88	\$2.29
Leasing commissions per square foot per year of lease term	\$1.85	\$1.53	\$1.12	\$1.05	\$1.42	\$1.30	\$0.62	\$1.01
Total per square foot per year of lease term	\$6.12 (2)	\$5.68 (2)	\$2.96	\$2.40	\$4.32 <sup>(3)</sup>	\$4.27 (4)	\$2.50	\$3.30
New Leases								
Number of leases	22	40	74	93	90	98	87	482
Square feet	139,785	288,780	855,069	1,065,630	1,563,866	1,142,743	1,050,428	5,966,516
Tenant improvements per square foot (1)	\$34.52	\$30.21	\$41.19	\$40.78	\$60.41	\$34.46	\$35.74	\$43.38
Leasing commissions per square foot	\$16.24	\$14.98	\$15.90	\$15.13	\$20.23	\$15.19	\$12.94	\$16.19
Total per square foot	\$50.76	\$45.19	\$57.09	\$55.91	\$80.64	\$49.65	\$48.68	\$59.57
Tenant improvements per square foot per year of lease term	\$3.76	\$3.71	\$4.73	\$5.01	\$5.68	\$3.78	\$4.17	\$4.75
Leasing commissions per square foot per year of lease term	\$1.77	\$1.84	\$1.83	\$1.86	\$1.90	\$1.66	\$1.51	\$1.77
Total per square foot per year of lease term	\$5.53	\$5.55	\$6.56	\$6.87	\$7.58 <sup>(5)</sup>	\$5.44	\$5.68	\$6.52
Total								
Number of leases	40	81	138	172	164	154	143	852
Square feet	423,557	764,130	2,053,672	1,945,919	2,898,264	2,102,167	3,426,605	13,190,757
Tenant improvements per square foot (1)	\$30.42	\$26.69	\$21.73	\$25.66	\$40.38	\$27.41	\$20.83	\$27.37
Leasing commissions per square foot	\$13.63	\$11.29	\$9.42	\$10.89	\$14.73	\$12.06	\$7.20	\$10.76
Total per square foot	\$44.05	\$37.98	\$31.15	\$36.55	\$55.11	\$39.47	\$28.03	\$38.13
Tenant improvements per square foot per year of lease term	\$4.06	\$3.95	\$3.55	\$3.70	\$4.79	\$3.48	\$2.64	\$3.64
Leasing commissions per square foot per year of lease term	\$1.82	\$1.67	\$1.54	\$1.57	\$1.75	\$1.53	\$0.91	\$1.43
Total per square foot per year of lease term	\$5.88 (2)	\$5.62 <sup>(2)</sup>	\$5.09	\$5.27	\$6.54 (5)	\$5.01 (4)	\$3.55	\$5.07
Less Adjustment for Current Period Commitment Expirations								
Expired tenant improvements (not paid out) per square foot	-\$2.78	-\$7.69	-\$2.73	-\$1.12	-\$2.77	-\$5.60	-\$5.47	-\$3.96
Adjusted total per square foot	\$41.27	\$30.29	\$28.42	\$35.43	\$52.34	\$33.87	\$22.56	\$34.17
Adjusted total per square foot per year of lease term	\$5.51	\$4.48	\$4.65	\$5.11	\$6.21	\$4.30	\$2.86	\$4.54

NOTE: This information is presented for our consolidated office assets only and excludes activity associated with storage and license spaces.

(1) For leases under which a tenant may use, at its discretion, a portion of its tenant improvement allowance for expenses other than those related to improvements to its space, an assumption is made that the tenant elects to use any such portion of its tenant improvement allowance for improvement to its space, an assumption is made that the tenant elects to use any such portion of its and improvement interval improvement to its space, an assumption is made that the tenant elects to use any such portion of its enant improvement interval improvement to its space prior to the commencement of its lease, unless the Company is notified otherwise by the tenant. This assumption is made based upon historical usage patterns of tenant improvement allowances by the Company's tenants.

(2) During the second quarter of 2018, we completed one large, renewal and expansion lease transaction with a significant capital commitment with Schlumberger Technology Corporation at 1430 Enclave Parkway in Houston, TX. If the costs associated with this lease were to be removed from the average committed capital cost calculation, the average committed capital cost per square foot per year of lease term for renewal leases and total leases completed during the second quarter of 2018 would be \$4.14 and \$4.83, respectively, and the same measures for the six months ended June 30, 2018 would be \$4.56 and \$5.08, respectively.

(3) The average committed capital cost per square foot per year of lease term for renewal leases completed during 2015 was higher than our historical performance on this measure primarily as a result of four large lease renewals, two of which were completed in the Washington, D.C. market, that involved higher capital commitments. If the costs associated with those renewals were to be removed from the average committed capital cost calculation, the average committed capital cost per square foot per year of lease term for renewal leases completed during 2015 would be \$3.33.

(4) During 2014, we completed one large, 15-year lease renewal and expansion with a significant capital commitment with Jones Lang LaSalle at Aon Center in Chicago, IL. If the costs associated with this lease were to be removed from the average committed capital cost calculation, the average committed capital cost per square foot per year of lease term for renewal leases and total leases completed during 2014 would be \$2.12 and \$4.47, respectively.

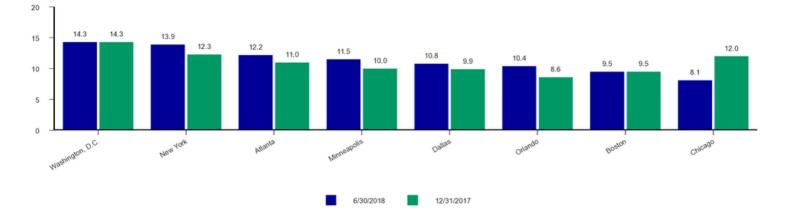
(5) During 2015, we completed seven new leases in Washington, D.C., and Chicago, IL, comprising 680,035 square feet with above-average capital commitments. If the costs associated with those new leases were to be removed from the average committed capital cost calculation, the average committed capital cost calculation, the average committed capital cost per square foot per year of lease term for new leases and total leases completed during 2015 would be \$5.42 and \$4.88, respectively.

(6) The Company has historically reported capital committed in leasing transactions at lease signing with no subsequent updates for variations and/or changes in tenants' uses of tenant improvement allowances. Many times, tenants do not use the full allowance provided in their leases or let portions of their tenant improvement allowances expire. In an effort to provide additional clarity on the actual cost of completed leasing transactions, tenant improvement allowances that expired in the current period or can no longer be used by tenants is disclosed in this section and are deducted from the current period's capital commitments per square foot of leased space in an effort to provide a better estimation of leasing transaction costs over time.

## Piedmont Office Realty Trust, Inc. Geographic Diversification As of June 30, 2018 (\$ and square footage in thousands)

Location	Number of Properties	Annualized Lease Revenue	Percentage of Annualized Lease Revenue (%)	Rentable Square Footage	Percentage of Rentable Square Footage (%)	Leased Square Footage	Percent Leased (%)
Washington, D.C.	7	\$71,575	14.3	1,947	12.0	1,427	73.3
New York	4	69,585	13.9	1,772	11.0	1,727	97.5
Atlanta	7	61,130	12.2	2,249	13.9	2,169	96.4
Minneapolis	5	57,809	11.5	1,836	11.4	1,727	94.1
Dallas	10	54,212	10.8	2,114	13.1	1,887	89.3
Orlando	6	51,853	10.4	1,755	10.8	1,668	95.0
Boston	9	47,522	9.5	1,594	9.8	1,535	96.3
Chicago	1	40,492	8.1	967	6.0	922	95.3
Other	4	46,400	9.3	1,942	12.0	1,590	81.9
Total / Weighted Average	53	\$500,578	100.0	16,176	100.0	14,652	90.6

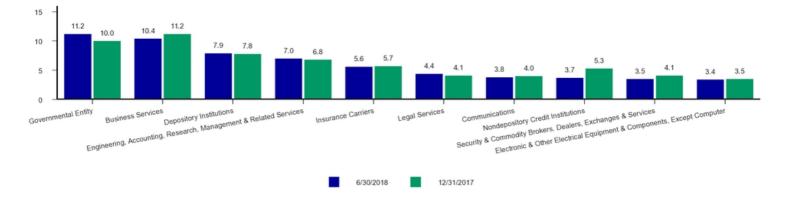
## Percentage of Annualized Lease Revenue (%)



			CBD / URB	AN INFILL			SUBU	RBAN		TOTAL			
Location	State	Number of Properties	Percentage of Annualized Lease Revenue (%)	Rentable Square Footage	Percentage of Rentable Square Footage (%)	Number of Properties	Percentage of Annualized Lease Revenue (%)	Rentable Square Footage	Percentage of Rentable Square Footage (%)	Number of Properties	Percentage of Annualized Lease Revenue (%)	Rentable Square Footage	Percentage of Rentable Square Footage (%)
Washington, D.C.	DC, VA, MD	7	14.3	1,947	12.0	_	-	—	-	7	14.3	1,947	12.0
New York	NY, NJ	1	9.8	1,033	6.4	3	4.1	739	4.6	4	13.9	1,772	11.0
Atlanta	GA	6	11.4	2,111	13.0	1	0.8	138	0.9	7	12.2	2,249	13.9
Minneapolis	MN	1	6.6	937	5.8	4	4.9	899	5.6	5	11.5	1,836	11.4
Dallas	ТХ	2	2.9	440	2.7	8	7.9	1,674	10.4	10	10.8	2,114	13.1
Orlando	FL	4	8.8	1,445	8.9	2	1.6	310	1.9	6	10.4	1,755	10.8
Boston	MA	2	2.5	174	1.1	7	7.0	1,420	8.7	9	9.5	1,594	9.8
Chicago	IL	1	8.1	967	6.0	-	_	—	_	1	8.1	967	6.0
Other		2	7.0	1,328	8.3	2	2.3	614	3.7	4	9.3	1,942	12.0
Total / Weighted /	Average	26	71.4	10,382	64.2	27	28.6	5,794	35.8	53	100.0	16,176	100.0

				Percentage of		
Industry	Number of Tenants	Percentage of Total Tenants (%)	Annualized Lease Revenue	Annualized Lease Revenue (%)	Leased Square Footage	Percentage of Leased Square Footage (%)
Governmental Entity	6	1.0	\$56,285	11.2	1,140	7.8
Business Services	69	11.4	52,284	10.4	1,630	11.1
Depository Institutions	17	2.8	39,720	7.9	1,197	8.2
Engineering, Accounting, Research, Management & Related Services	71	11.7	34,996	7.0	1,030	7.0
Insurance Carriers	15	2.5	27,997	5.6	1,089	7.4
Legal Services	47	7.7	22,088	4.4	674	4.6
Communications	40	6.6	19,198	3.8	559	3.8
Nondepository Credit Institutions	13	2.1	18,660	3.7	499	3.4
Security & Commodity Brokers, Dealers, Exchanges & Services	40	6.6	17,738	3.5	518	3.5
Electronic & Other Electrical Equipment & Components, Except Computer	11	1.8	16,974	3.4	467	3.2
Real Estate	35	5.8	16,892	3.4	499	3.4
Eating & Drinking Places	41	6.8	15,099	3.0	456	3.1
Automotive Repair, Services & Parking	8	1.3	14,339	2.9	4	—
Holding and Other Investment Offices	28	4.6	12,633	2.5	390	2.7
Measuring, Analyzing, And Controlling Instruments; Medical and Other Goods	6	1.0	11,353	2.3	613	4.2
Other	160	26.3	124,322	25.0	3,887	26.6
Total	607	100.0	\$500,578	100.0	14,652	100.0





#### Piedmont Office Realty Trust, Inc. Property Investment Activity As of June 30, 2018 (\$ and square footage in thousands)

#### Acquisitions Over Previous Eighteen Months

Property	Location	Acquisition Date	Percent Ownership (%)	Year Built	Purchase Price	Rentable Square Footage	Percent Leased at Acquisition (%)
Norman Pointe I	Bloomington, MN	12/28/2017	100	2000	\$35,159	214	71
501 West Church Street	Orlando, FL	2/23/2018	100	2003	28,000	182	100
Total / Weighted Average					\$63,159	396	84

#### **Dispositions Over Previous Eighteen Months**

Property	Location	Disposition Date	Percent Ownership (%)	Year Built	Sale Price	Rentable Square Footage	Percent Leased at Disposition (%)
Sarasota Commerce Center II	Sarasota, FL	6/16/2017	100	1999	\$23,500	149	92
Two Independence Square	Washington, DC	7/5/2017	100	1991	359,600	606	100
8560 Upland Drive <sup>(1)</sup>	Englewood, CO	7/27/2017	72	2001	17,600	149	100
14-Property Portfolio Sale (2)	Various	1/4/2018	100	Various	430,385	2,585	76
Total / Weighted Average					\$831,085	3,489	82

(1) The sale price and rentable square footage presented for 8560 Upland Drive are gross figures and have not been adjusted for Piedmont's ownership percentage; however, the weighted average percent leased at disposition for dispositions completed over the previous eighteen months includes this property at the Company's pro rata share of ownership.

(2) On January 4, 2018, Piedmont completed the disposition of a 14-property portfolio comprised of 2300 Cabot Drive in Lisle, IL; Windy Point I and II in Schaumburg, IL; Suwanee Gateway One and land in Suwanee, GA; 1200 Crown Colony Drive in Quincy, MA; Piedmont Pointe I and II in Bethesda, MD; 1075 West Entrance Drive and Auburn Hills Corporate Center in Auburn Hills, MI; 5601 Hiatus Road in Tamarac, FL; 2001 NW 64th Street in FL Lauderdale, FL; Desert Canyon 300 in Phoenix, AZ; 5301 Maryland Way in Brenhwood, TN; and 2120 West End Avenue in Nashville, TN. The sale price presented for the 14-property portfolio includes a \$4.5 million earnout payment attributable to approximately 150,000 square feet of additional "in-process" leasing activity that was completed at the properties subsequent to the sale.

## **Developable Land Parcels**

Property	Location	Adjacent Piedmont Property	Acres	Real Estate Book Value
Gavitello	Atlanta, GA	The Medici	2.0	\$2,682
Glenridge Highlands Three	Atlanta, GA	Glenridge Highlands One and Two	3.0	1,940
State Highway 161	Irving, TX	Las Colinas Corporate Center I and II, 161 Corporate Center	4.5	3,320
Royal Lane	Irving, TX	6011, 6021 and 6031 Connection Drive	10.6	2,834
John Carpenter Freeway	Irving, TX	750 West John Carpenter Freeway	3.5	1,000
TownPark	Lake Mary, FL	400 and 500 TownPark	18.9	6,276
Total			42.5	\$18,052

## Development and / or Redevelopment Projects in Process

								Project		
				Targeted			Current	Capital	Estimated Additional	
		Adjacent Piedmont	Construction	Completion	Percent	Square	Asset Basis	Expended	Capital Required	
Property	Location	Property	Туре	Date	Leased (%)	Feet	(Accrual)	(Ċash)	(Cash)	
Two Pierce Place	Itasca, IL	Not Applicable	Redevelopment	Q4 2018 <sup>(1)</sup>	39	486.5	\$63.7 million	\$10.0 million	\$4.1 million	

(1) The majority of the project will be completed in the early part of the third quarter of 2018; however, several elements will not be completed until the fourth quarter of 2018.

Included below are definitions of various terms used throughout this supplemental report, including definitions of certain non-GAAP financial measures and the reasons why the Company's management believes these measures provide useful information to investors about the Company's financial condition and results of operations. Reconciliations of any non-GAAP financial measures defined below are included beginning on page <u>41</u>.

Adjusted Funds From Operations ("AFFO"): The Company calculates AFFO by starting with Core FFO and adjusting for non-incremental capital expenditures and acquisition-related costs (that are not capitalized) and then adding back non-cash items including: non-real estate depreciation, straight-lined rents and fair value lease adjustments, non-cash components of interest expense and compensation expense, and by making similar adjustments for unconsolidated partnerships and joint ventures. AFFO is a non-GAAP financial measure and should not be viewed as an alternative to net income calculated in accordance with GAAP as a measurement of the Company's operating performance. The Company believes that AFFO is helphul to investors as a meaningful supplemental comparative performance measure of our ability to make incremental capital investments. Other REITs may not define AFFO in the same manner as the Company; therefore, the Company's computation of AFFO may not be comparable to that of other REITs.

Annualized Lease Revenue ("ALR"): ALR is calculated by multiplying (i) rental payments (defined as base rent plus operating expense reimbursements, if payable by the tenant on a monthly basis under the terms of a lease that has been executed, but excluding a) rental abatements and b) rental payments related to executed but not commenced leases for space that was covered by an existing lease), by (ii) 12. In instances in which contractual rents or operating expense reimbursements are collected on an annual, semi-annual, or quarterly basis, such amounts are multiplied by a factor of 1, 2, or 4, respectively, to calculate the annualized figure. For leases that have been executed but not commenced relating to un-leased space. ALR is calculated by multiplying (i) the monthly base rental payment (excluding abatements) plus any operating expense reimbursements for the initial month of the lease term, by (ii) 12. Unless stated otherwise, this measure excludes revenues associated with our unconsolidated joint venture properties and development / re-development properties, if any.

The comparison of property and other significant infrequent items that create volatility within our earnings and make it difficult to determine the earnings generated by our core ongoing business. Core EBITDA is net income (computed in accordance with GAAP) before interest, taxes, depreciation and amortization and incrementally removing any impairment losses, gains or losses from sales of property and other significant infrequent items that create volatility within our earnings and make it difficult to determine the earnings generated by our core ongoing business. Core EBITDA is nelpful to investors as a supplemental performance measure because it provides a metric for understanding the performance of the Company's operating operations without taking into account the effects of non-cash expenses (such as depreciation and amortization), as well as items that are not part of normal day-to-day operations of the Company's negatives. Other REITDA in the same manner as the Company; therefore, the Company's computation of Core EBITDA may not be comparable to that of other REITs.

Core Funds From Operations ("Core FFO"): The Company calculates Core FFO by starting with FFO, as defined by NAREIT, and adjusting for gains or losses on the extinguishment of swaps and/or debt, acquisition-related expenses (that are not capitalized) and any significant non-recurring items. Core FFO is a non-GAAP financial measure and should not be viewed as an alternative to net income calculated in accordance with GAAP as a measurement of the Company's operating performance. The Company believes that Core FFO is helpful to investors as a supplemental performance measure because it excludes the effects of certain items which can create significant earnings volatility, but which do not directly relate to the Company's company's core business operations. As a result, the Company believes that Core FFO can help facilitate comparisons of operating performance between periods and provides a more meaningful predictor of future earnings potential. Other REITs may not define Core FFO in the same manner as the Company; therefore, the Company's computation of Core FFO may not be comparable to that of other REITs.

#### EBITDA: EBITDA is defined as net income before interest, taxes, depreciation and amortization.

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Gross Assets: Gross Assets is defined as total assets with the add-back of accumulated depreciation and accumulated amortization related to real estate assets.

Gross Real Estate Assets: Gross Real Estate Assets is defined as total real estate assets with the add-back of accumulated depreciation and accumulated amortization related to real estate assets

Incremental Capital Expenditures: Incremental Capital Expenditures are defined as capital expenditures of a non-recurring nature that incrementally enhance the underlying assets' income generating capacity. Tenant improvements, leasing commissions, building capital and deferred lease incentives ("Leasing Costs") incurred to lease space that was vacant at acquisition, Leasing Costs for spaces vacant for greater than one year. Leasing Costs for spaces at newly acquired properties for which in-place leases expire shortly after acquisition may be associated with the expansion of a building, renovations that change the underlying classification of a building, and deferred building maintenance capital identified at and completed shortly after acquisition menuated in this measure.

NOI from Unconsolidated Joint Ventures: NOI from Unconsolidated Joint Ventures is defined as Property NOI attributable to our interests in properties owned through unconsolidated partnerships. We present this measure on an accrual basis and a cash basis, which eliminates the effects of straight lined rents and fair value lease revenue. NOI from Unconsolidated Joint Ventures is a non-GAAP measure and therefore may not be comparable to similarly defined data provided by other REITs.

Non-Incremental Capital Expenditures: Non-Incremental Capital Expenditures are defined as capital expenditures of a recurring nature related to tenant improvements and leasing commissions that do not incrementally enhance the underlying assets' income generating capacity. We exclude first generation tenant improvements and leasing commissions from this measure, in addition to other capital expenditures that qualify as Incremental Capital Expenditures, as defined above.

Property Net Operating Income ("Property NOI"): The Company calculates Property NOI by starting with Core EBITDA and adjusting for general and administrative expense, income associated with property management performed by Piedmont for other organizations and other income or expense items for the Company, such as interest income from Ioan investments or costs from the pursuit of non-consummated transactions. The Company may present this measure on an accrual basis or a cash basis. When presented on a cash basis, the effects of straight lined rents and fair value lease revenue are also eliminated. Property NOI is a non-GAAP financial measure and should not be viewed as an alternative on ecalculated in accordance with GAAP as a measurement of the Company's operating performance. The Company believes that Property NOI is helpful to investors as a suplemental comparative performance measure of income generated by its properties alone without the administrative overhead of the Company. Other REITs may not define Property NOI in the same manner as the Company's computation of Property NOI may not be comparable to that of other REITs.

Same Store NOI as Properties for which the following criteria were met during the entire span of the current and prior year reporting periods: (i) they were owned, (ii) they were not under development / redevelopment, and (iii) none of the operating expenses for which were capitalized. Same Store NOI also excludes amounts attributable to unconsolidated joint venture and land assets. The Company may present this measure on an accrual basis or a cash basis. When presented on a cash basis, the effects of straight lined rents and fair value lease revenue are also eliminated. Same Store NOI is a supplemental company's operating performance. The Company believes that Same Store NOI is helpful to investors as a supplemental comparative performance measure of the income generated from the same group of properties from one period to the next. Other REITs may not define Same Store NOI may not be comparable to that of other REITs.

Same Store Properties: Same Store Properties is defined as those properties for which the following criteria were met during the entire span of the current and prior year reporting periods: (i) they were owned, (ii) they were not under development / redevelopment, and (iii) none of the operating expenses for which were capitalized. Same Store Properties excludes unconsolidated joint venture and land assets.

## **Piedmont Office Realty Trust, Inc.** Research Coverage

### Equity Research Coverage

Barry Oxford D.A. Davidson & Company 260 Madison Avenue, 8th Floor New York, NY 10016 Phone: (212) 240-9871

# David Rodgers, CFA Robert W. Baird & Co.

200 Public Square Suite 1650 Cleveland, OH 44139 Phone: (216) 737-7341 Daniel Ismail Green Street Advisors 660 Newport Center Drive, Suite 800 Newport Beach, CA 92660 Phone: (949) 640-8780

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#### Fixed Income Research Coverage

Mark S. Streeter, CFA JP Morgan 383 Madison Avenue 3rd Floor New York, NY 10179 Phone: (212) 834-5086

Piedmont Office Realty Trust, Inc. Funds From Operations, Core Funds From Operations, and Adjusted Funds From Operations Reconciliations Unaudited (in thousands)

	Three Months Ended									Six Months Ended			
	6/30/2018	3	3/31/2018		12/31/2017		9/30/2017		6/30/2017		6/30/2018	(	6/30/2017
GAAP net income applicable to common stock	\$ 10,942	\$	57,830	\$	(31,383)	\$	126,133	\$	23,710		\$ 68,772	\$	38,814
Depreciation (1) (2)	26,894		26,969		28,242		29,774		29,932		53,863		60,561
Amortization (1)	15,229		16,716		17,499		18,107		19,315		31,945		39,721
Impairment loss (1)	_		_		46,461		_		_		_		_
Loss / (gain) on sale of properties (1)	23		(45,209)		77		(113,195)		(6,492)		(45,186)		(6,439)
NAREIT funds from operations applicable to common stock	53,088		56,306		60,896		60,819		66,465		109,394		132,657
Adjustments:													
Acquisition costs	_		_		_		_		_		_		6
Loss / (gain) on extinguishment of debt	_		1,680		_		_		_		1,680		_
Core funds from operations applicable to common stock	53,088		57,986		60,896		60,819		66,465		111,074		132,663
Adjustments:													
Amortization of debt issuance costs, fair market adjustments on notes payable, and discount on senior notes	545		466		604		634		628		1,011		1,258
Depreciation of non real estate assets	213		169		212		218		184		382		379
Straight-line effects of lease revenue (1)	(4,806)		(3,473)		(5,553)		(3,602)		(6,634)		(8,279)	,	(12,337)
Stock-based and other non-cash compensation expense	2,513		288		1,937		1,250		911		2,801		2,952
Amortization of lease-related intangibles <sup>(1)</sup>	(1,987)		(1,643)		(1,685)		(1,720)		(1,611)		(3,630)	,	(3,170)
Acquisition costs	_		_		_		_		_		_		(6)
Non-incremental capital expenditures	(10,178)		(7,953)		(13,463)		(5,229)		(9,073)		(18,131)	,	(16,745)
Adjusted funds from operations applicable to common stock	\$ 39,388	\$	45,840	\$	42,948	\$	52,370	\$	50,870		\$ 85,228	\$	104,994

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Includes our proportionate share of amounts attributable to consolidated properties and unconsolidated joint ventures.
 Excludes depreciation of non real estate assets.

	Three Months Ended											Six Months Ended			
	6	/30/2018	3	3/31/2018	1	2/31/2017	9/30/2017		6/30/2017		6/30/2018		6/30/2017		
Net income attributable to Piedmont	\$	10,942	\$	57,830	\$	(31,383)	\$	126,133	\$	23,710	\$	68,772	\$	38,814	
Net income / (loss) attributable to noncontrolling interest		(2)		(2)		(5)		(4)		(3)		(4)		(6)	
Interest expense		15,687		13,758		15,463		16,183		18,421		29,445		36,478	
Depreciation		27,107		27,139		28,454		29,993		30,116		54,246		60,940	
Amortization		15,229		16,716		17,499		18,107		19,315		31,945		39,721	
Impairment loss		_		_		46,461		_		_		_		_	
Loss / (gain) on sale of properties		23		(45,209)		77		(113,195)		(6,492)		(45,186)		(6,439)	
EBITDAre		68,986		70,232		76,566		77,217		85,067		139,218		169,508	
(Gain) / loss on extinguishment of debt		_		1,680		_		_		_		1,680		_	
Acquisition costs		_		_		_		_		_		_		6	
Net (recoveries) / loss from casualty events		_		_		(57)		25		(26)		_		32	
Core EBITDA		68,986		71,912		76,509		77,242		85,041		140,898		169,546	
General & administrative expenses		8,258		6,552		7,466		6,202		7,551		14,810		15,706	
Management fee revenue		(200)		(150)		(161)		(253)		(180)		(349)		(510)	
Other (income) / expense		(157)		(230)		(156)		(171)		(12)		(388)		25	
Straight-line effects of lease revenue		(4,806)		(3,473)		(5,553)		(3,602)		(6,634)		(8,279)		(12,337)	
Amortization of lease-related intangibles		(1,987)		(1,643)		(1,685)		(1,720)		(1,611)		(3,630)		(3,170)	
Property net operating income (cash basis)		70,094		72,968		76,420		77,698		84,155		143,062		169,260	
Deduct net operating (income) / loss from:															
Acquisitions		(917)		(666)		(23)		_		_		(1,583)		_	
Dispositions		(205)		(182)		(6,749)		(8,001)		(15,486)		(387)		(31,076)	
Other investments		(920)		(1,517)		(2,442)		(2,339)		(2,171)		(2,437)		(3,937)	
Same store net operating income (cash basis)	\$	68,052	\$	70,603	\$	67,206	\$	67,358	\$	66,498	\$	138,655	\$	134,247	

# Piedmont Office Realty Trust, Inc. Unconsolidated Joint Venture Net Operating Income Reconciliations *Pro rata and unaudited (in thousands)*

			Six Mon	Six Months Ended			
	6/30/2018	3/31/2018	12/31/2017	9/30/2017	6/30/2017	6/30/2018	6/30/2017
Equity in income of unconsolidated joint ventures	\$ —	\$ —	\$ (27)	\$ 3,754	\$ 107	\$ —	\$ 118
Interest expense	_	_	_	_	_	_	_
Depreciation	_	—	-	_	65	_	129
Amortization	_	_	_	_	16	_	24
Impairment loss	_	_	_	_	_	_	_
Loss / (gain) on sale of properties	_	_	_	(3,683)	_	_	_
EBITDAre and Core EBITDA	_	_	(27)	71	188	_	271
General and administrative expenses	_	_	15	13	22	_	28
Other (income) / expense	_	_	_	_	_	_	_
Property net operating income (accrual basis)		_	(12)	84	210		299
Straight-line effects of lease revenue	_	-	_	(41)	(95)	_	(94)
Amortization of lease-related intangibles	_	_	_	_	-	_	_
Property net operating income (cash basis)	\$	\$ —	\$ (12)	\$ 43	\$ 115	\$	\$ 205

## Piedmont Office Realty Trust, Inc. Property Detail - In-Service Portfolio <sup>(1)</sup> As of June 30, 2018 *(in thousands)*

Property	City	State	Percent Ownership	Year Built / Major Refurbishment	Rentable Square Footage Owned	Leased Percentage	Commenced Leased Percentage	Economic Leased Percentage <sup>(2)</sup>
Atlanta								
Glenridge Highlands Two	Atlanta	GA	100.0%	2000	426	99.1%	98.4%	98.4%
The Dupree	Atlanta	GA	100.0%	1997	138	100.0%	100.0%	100.0%
The Medici	Atlanta	GA	100.0%	2008	156	94.2%	94.2%	91.7%
1155 Perimeter Center West	Atlanta	GA	100.0%	2000	377	100.0%	100.0%	100.0%
Galleria 300	Atlanta	GA	100.0%	1987	432	97.7%	96.8%	91.4%
Glenridge Highlands One	Atlanta	GA	100.0%	1998	288	100.0%	97.6%	95.8%
Galleria 200	Atlanta	GA	100.0%	1984	432	86.8%	86.8%	74.8%
Metropolitan Area Subtotal / Weighted Average	le				2,249	96.4%	95.8%	92.1%
Boston								
80 Central Street	Boxborough	MA	100.0%	1988	150	85.3%	85.3%	85.3%
90 Central Street	Boxborough	MA	100.0%	2001	175	100.0%	100.0%	100.0%
1414 Massachusetts Avenue	Cambridge	MA	100.0%	1873 / 1956	78	100.0%	100.0%	100.0%
One Brattle Square	Cambridge	MA	100.0%	1991	96	99.0%	99.0%	99.0%
225 Presidential Way	Woburn	MA	100.0%	2001	202	100.0%	100.0%	100.0%
235 Presidential Way	Woburn	MA	100.0%	2000	238	100.0%	100.0%	100.0%
5 & 15 Wayside Road	Burlington	MA	100.0%	1999 & 2001	272	86.8%	74.6%	74.6%
5 Wall Street	Burlington	MA	100.0%	2008	182	100.0%	100.0%	100.0%
One Wayside Road	Burlington	MA	100.0%	1997	201	100.0%	100.0%	100.0%
Metropolitan Area Subtotal / Weighted Averag	e				1,594	96.3%	94.2%	94.2%
Chicago								
500 West Monroe Street	Chicago	IL	100.0%	1991	967	95.3%	95.3%	94.7%
Metropolitan Area Subtotal / Weighted Average	e				967	95.3%	95.3%	94.7%
Dallas	-							
6031 Connection Drive	Irving	ТΧ	100.0%	1999	232	52.6%	50.4%	50.4%
6021 Connection Drive	Irving	ТΧ	100.0%	2000	222	100.0%	100.0%	100.0%
6011 Connection Drive	Irving	ТΧ	100.0%	1999	152	100.0%	—%	—%
Las Colinas Corporate Center I	Irving	ТΧ	100.0%	1998	159	88.1%	88.1%	88.1%
Las Colinas Corporate Center II	Irving	ТΧ	100.0%	1998	228	89.9%	89.9%	87.3%
6565 North MacArthur Boulevard	Irving	ТΧ	100.0%	1998	260	94.2%	94.2%	93.1%
One Lincoln Park	Dallas	ТΧ	100.0%	1999	262	99.6%	99.6%	99.6%
161 Corporate Center	Irving	ТΧ	100.0%	1998	105	100.0%	100.0%	100.0%
Park Place on Turtle Creek	Dallas	ТΧ	100.0%	1986	178	91.0%	89.3%	88.8%
750 West John Carpenter Freeway	Irving	ТΧ	100.0%	1999	316	86.4%	86.4%	86.4%
Metropolitan Area Subtotal / Weighted Averag	le				2,114	89.3%	81.7%	81.2%

Property	City	State	Percent Ownership	Year Built / Major Refurbishment	Rentable Square Footage Owned	Leased Percentage	Commenced Leased Percentage	Economic Leased Percentage <sup>(2)</sup>
Minneapolis								
Crescent Ridge II	Minnetonka	MN	100.0%	2000	301	90.7%	90.4%	90.0%
US Bancorp Center	Minneapolis	MN	100.0%	2000	937	98.5%	98.5%	93.1%
One Meridian Crossings	Richfield	MN	100.0%	1997	195	100.0%	100.0%	100.0%
Two Meridian Crossings	Richfield	MN	100.0%	1998	189	97.9%	97.9%	93.1%
Norman Pointe I	Bloomington	MN	100.0%	2000	214	70.6%	70.6%	70.6%
Metropolitan Area Subtotal / Weighted	Average				1,836	94.1%	94.0%	90.7%
New York								
200 Bridgewater Crossing	Bridgewater	NJ	100.0%	2002	309	90.9%	88.3%	88.3%
60 Broad Street	New York	NY	100.0%	1962	1,033	98.4%	98.4%	98.4%
600 Corporate Drive	Lebanon	NJ	100.0%	2005	125	100.0%	100.0%	100.0%
400 Bridgewater Crossing	Bridgewater	NJ	100.0%	2002	305	100.0%	100.0%	100.0%
Metropolitan Area Subtotal / Weighted	Average				1,772	97.5%	97.0%	97.0%
Orlando								
400 TownPark	Lake Mary	FL	100.0%	2008	176	80.7%	80.7%	72.2%
500 TownPark	Lake Mary	FL	100.0%	2016	134	100.0%	89.6%	79.1%
SunTrust Center	Orlando	FL	100.0%	1988	646	92.9%	92.7%	89.5%
501 West Church Street	Orlando	FL	100.0%	2003	182	100.0%	100.0%	100.0%
CNL Center I	Orlando	FL	99.0%	1999	347	98.6%	98.6%	96.5%
CNL Center II	Orlando	FL	99.0%	2006	270	99.3%	93.0%	93.0%
Metropolitan Area Subtotal / Weighted	Average				1,755	95.0%	93.2%	90.0%
Washington, D.C.								
1201 Eye Street	Washington	DC	98.6% <sup>(3)</sup>	2001	269	48.7%	47.6%	9.7%
1225 Eye Street	Washington	DC	98.1% <sup>(3)</sup>	1986	225	94.7%	94.7%	91.6%
3100 Clarendon Boulevard	Arlington	VA	100.0%	1987 / 2015	261	54.4%	51.3%	33.3%
400 Virginia Avenue	Washington	DC	100.0%	1985	224	61.6%	61.6%	57.6%
4250 North Fairfax Drive	Arlington	VA	100.0%	1998	308	92.9%	92.9%	79.5%
One Independence Square	Washington	DC	100.0%	1991	334	93.7%	93.7%	77.8%
Arlington Gateway	Arlington	VA	100.0%	2005	326	62.6%	54.6%	46.3%
Metropolitan Area Subtotal / Weighted	Average				1,947	73.3%	71.4%	56.7%
Other								
800 North Brand Boulevard	Glendale	CA	100.0%	1990	527	90.3%	90.3%	90.3%
1901 Market Street	Philadelphia	PA	100.0%	1987 / 2014	801	100.0%	100.0%	100.0%
Enclave Place	Houston	ТΧ	100.0%	2015	301	—%	%	—%
1430 Enclave Parkway	Houston	ТΧ	100.0%	1994	313	100.0%	100.0%	100.0%
Subtotal / Weighted	Average				1,942	81.9%	81.9%	81.9%
Grand Total					16,176	90.6%	88.8%	85.7%

NOTE: The Company has provided disaggregated financial and operational data for informational purposes for readers; however, regardless of the presentation approach used, we continue to evaluate and utilize our consolidated financial results in making operating decisions, allocating resources, and assessing our performance.

(1) This schedule includes information for Piedmont's in-service portfolio of properties only. Information on investments excluded from this schedule can be found on page <u>38</u>.

(2) Economic leased percentage excludes the square footage associated with executed but not commenced leases for currently vacant spaces and the square footage associated with tenants receiving rental abatements (after proportional adjustments for tenants receiving only partial rental abatements).

(3) Although Piedmont owns 98.6% of 1201 Eye Street and 98.1% of 1225 Eye Street, it is entitled to 100% of the cash flows for each asset pursuant to the terms of each property ownership entity's joint venture agreement.

Certain statements contained in this supplemental package constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act") and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). We intend for all such forward-looking statements to be covered by the safe-harbor provisions for forward-looking statements contained in Section 27A of the Securities Act and Section 21E of the Exchange Act"). We intend for all such forward-looking statements to be covered by the safe-harbor provisions for forward-looking statements contained in Section 27A of the Securities Act and Section 21E of the Exchange Act, as applicable. Such information is subject to certain risks and uncertainties, as well as known and unknown risks, which could cause actual results to differ materially from those projected or anticipated. Therefore, such statements are not intended to be a guarantee of our performance in future periods. Such forward-looking statements can generally be identified by our use of forward-looking training such as "may," "will," "expect," "intend," "anticipate," "estimate," "believe, "continue" or similar words or phrases that are predictions of future events or trends and which do not relate solely to historical matters. Examples of such statements in this supplemental package include our estimated Core FFO and Core FFO per diluted share for calendar year 2017 and certain expected future financing requirements and expenditures.

The following are some of the factors that could cause our actual results and expectations to differ materially from those described in our forward-looking statements: economic, regulatory and / or socio-economic changes (including accounting standards) that impact the real estate market generally or that could affect the patterns of use of commercial office space; the success of our real estate strategies and investment objectives, including our ability to identify and consummate suitable acquisitions and divestitures; lease terminations or lease defaults, particularly by one of our large lead tenants; the impact of competition on our efforts to renew existing leases or re-let space on terms similar to existing leases; changes in the economies and other conditions affecting the office sector in general and the specific markets in which we operate, particularly in Washington, D.C., the New York metropolitan area, and Chicago where we have high concentrations of office properties; the illiquidity of real estate investments, including the resulting impediment on our ability to quickly respond to adverse changes in the performance of our properties; the risks and uncertainties associated with the time of acquisition; development and construction delays and resultant increased costs and risks; our real estate development strategies may not be successful; future acts of terrorism in any of the major metropolitan areas in which we own properties or future cybersecurity attacks against us or any of our tenants; additional risks and costs associated with directly managing properties occupied by government tenants; the effect on us of adverse market interest interiors, costs of complying with governmental laws and regulations; the effect of requiries of the regulations; including any resulting impairment charges on both our long-lived assets or gouvili; evailability of financing and our lending barks' ability to honor existing line of credit commitments; costs of complying with governmental laws and regulations; the eff

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this supplemental report. We cannot guarantee the accuracy of any such forward-looking statements contained in this supplemental report, and we do not intend to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.