



# Wells Fargo Real Estate Securities Conference

May 2026



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# Piedmont Realty Trust™ (also referred to herein as "Piedmont" or the "Company") (NYSE: PDM) is an owner, manager, developer, redeveloper, and operator of high-quality, Class A office properties located primarily in the Sunbelt.

The Company is a fully integrated, self-managed real estate investment trust (REIT) headquartered in Atlanta, Georgia with local management offices in each of its markets. The Company's senior unsecured notes are investment-grade rated by Moody's, Standard & Poor's, and Fitch Ratings. For more information, see [www.piedmontreit.com](http://www.piedmontreit.com).

We use market data and industry forecasts and projections throughout this presentation which have been obtained from publicly available industry publications. These sources are believed to be reliable, but the accuracy and completeness of the information are not guaranteed. Certain statements contained in this presentation constitute forward-looking statements which we intend to be covered by the safe-harbor provisions for forward-looking statements contained in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as applicable. Such information is subject to certain risks and uncertainties, as well as known and unknown risks, which could cause actual results to differ materially from those projected or anticipated. Therefore, such statements are not a guarantee of our performance in future periods. Such forward-looking statements can generally be identified by our use of forward-looking terminology such as "may," "will," "expect," "intend," "anticipate," "believe," "continue" or similar words or phrases that are predictions of future events or trends and which do not relate solely to historical matters. These statements include, but are not limited to, statements about future operating and financial results, including our strategies, objectives, goals, anticipated growth, and short to mid-term financial targets, goals and projections. Some examples of risk factors that could cause our actual results and expectations to differ materially from those described herein are detailed in our most recent Annual Report on Form 10-K for the year ended December 31, 2025 and other documents subsequently filed with the Securities and Exchange Commission ("SEC"). Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this presentation.

Unless the context indicates otherwise, the term "projects" as used in this document and the statistical information presented in this document regarding our properties includes our wholly-owned office properties and our office properties owned through consolidated joint ventures but excludes three out-of-service projects as of March 31, 2026.

The information and non-GAAP financial terms contained in this presentation do not contain all of the information and definitions that may be important to you and should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2025 and our Quarterly Report on Form 10-Q for the three months ended March 31, 2026. Other information important to you may also be found in documents that we furnish to the SEC, such as our Quarterly Supplemental Information dated as of March 31, 2026. Such documents are available at [www.sec.gov](http://www.sec.gov) and under the heading Investor Relations on our website at [www.piedmontreit.com](http://www.piedmontreit.com).

**Unless otherwise noted, all financial and statistical information contained in this presentation is as of March 31, 2026 and includes all in-service properties and excludes three out-of-service projects.**

# Piedmont Overview



## Piedmont Realty Trust™ is a fully integrated, self-managed real estate investment company focused on delivering differentiated office environments.

As an owner, manager, developer, and operator of 16MM SF Class A properties across major U.S. Sunbelt markets, Piedmont Realty Trust™ is committed to transforming buildings into premier “Piedmont PLACEs” that enhance each client’s workplace experience.

Known for our hospitality-driven approach, we prioritize a client-centric experience while creating value for our shareholders.

- Sunbelt-focused
- Strategic capital allocator
- Nimble, well-capitalized owner
- Sustainability and community-minded leader



The Medici | Atlanta, GA

PIEDMONT OVERVIEW

# Piedmont by the Numbers

As of March 31, 2026

In-Service Projects / Out of Service Projects	<b>29 / 3</b>
In-Service / Out of Service Total SF	<b>14.9M / 0.8M</b>
2026 Leased % (In-Service / Out of Service)	<b>89.3% / 75.5%</b>
Weighted Average Lease Term (In-Service / Out of Service)	<b>5.9 years / 11.4 years</b>
2026 Total Leasing SF / New Leasing SF	<b>431k / 293k</b>
Percent ALR Derived from Sunbelt	<b>73%</b>
2026 Rental Rate Roll Up (Cash / GAAP)	<b>11% / 18%</b>
Average Tenant Size	<b>17k SF</b>
Senior Unsecured Notes Rating (Moody's / S&P / Fitch)	<b>Baa3 / BBB- / BBB-</b>
LEED Certified / Energy Star (% of SF)	<b>74% / 83%</b>
Energy STAR Partner of the Year	<b>2021-2025</b>
GRESB Rating	<b>★★★★★</b>

## Updated 2026 Outlook

Core FFO Range <b>[Increased and Narrowed]</b>	<b>\$1.49 - \$1.54</b>
Core FFO Growth over 2025 <b>[Increased]</b>	<b>6 - 9%</b>
Total SF Leasing Outlook	<b>1.7 – 2.0M</b>
YE Leased %	<b>89.5% - 90.5%</b>
Same Store NOI (Cash and GAAP) <sup>1</sup> <b>[Increased]</b>	<b>4 - 7%</b>

<sup>1</sup> Excludes three projects currently in the out of service portfolio.

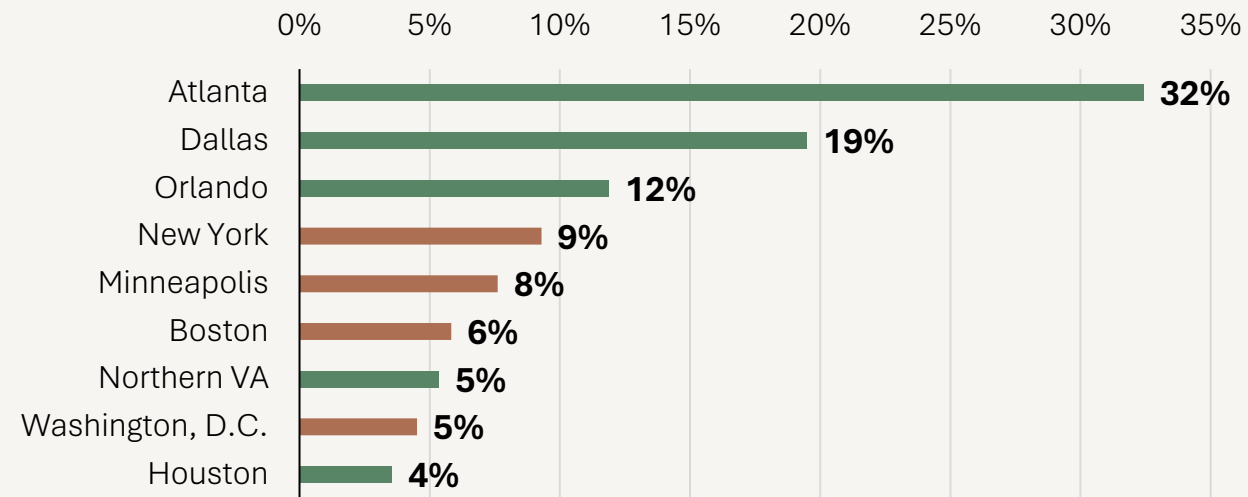


Galleria Towers | Dallas, TX

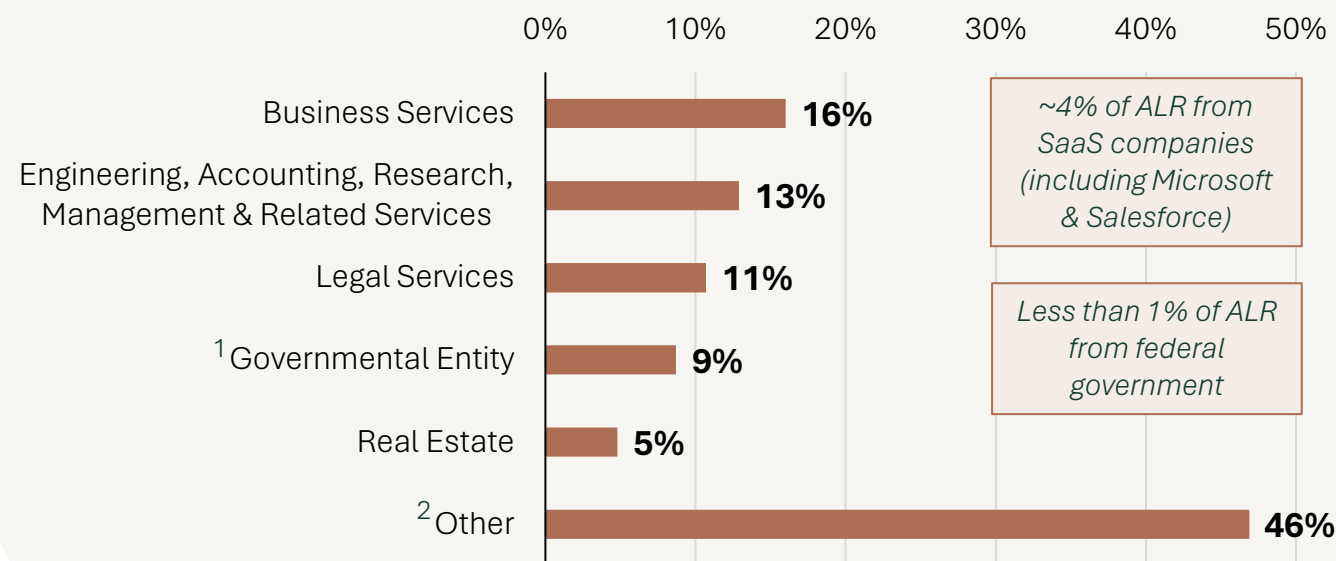


### Annualized Lease Revenue by Market

Over 70% of ALR derived from Sunbelt markets

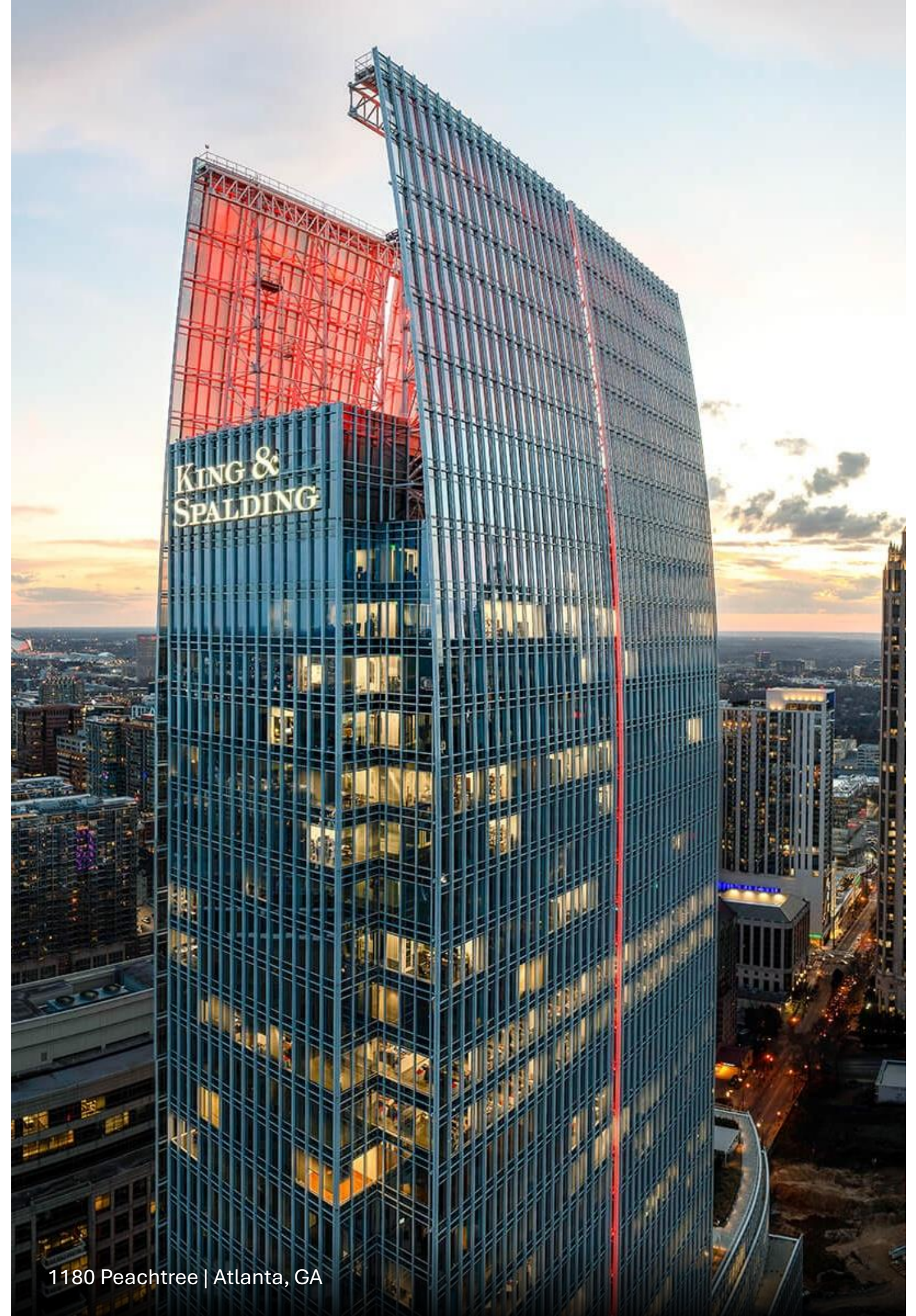


### Annualized Lease Revenue by Industry



<sup>1</sup> Governmental Entity consists of all levels of government, including Federal (0.7% of ALR), State (4.8% of ALR), and city/local (3.2% of ALR).

<sup>2</sup> Please refer to page 32 of the Company's Q1 2026 Supplemental Information report for detail on industries included in the "Other" grouping, each individually representing less than 5% of total ALR.



1180 Peachtree | Atlanta, GA



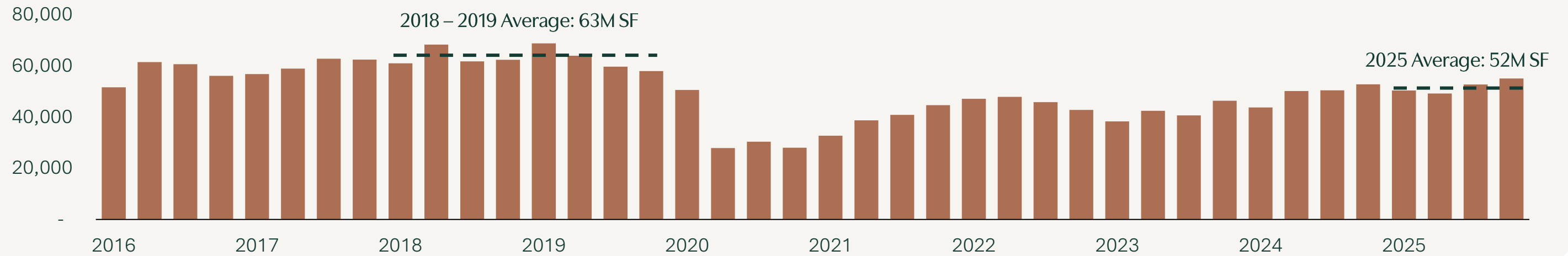
# Office Market Dynamics



# Conditions on the Ground Are Steadily Improving

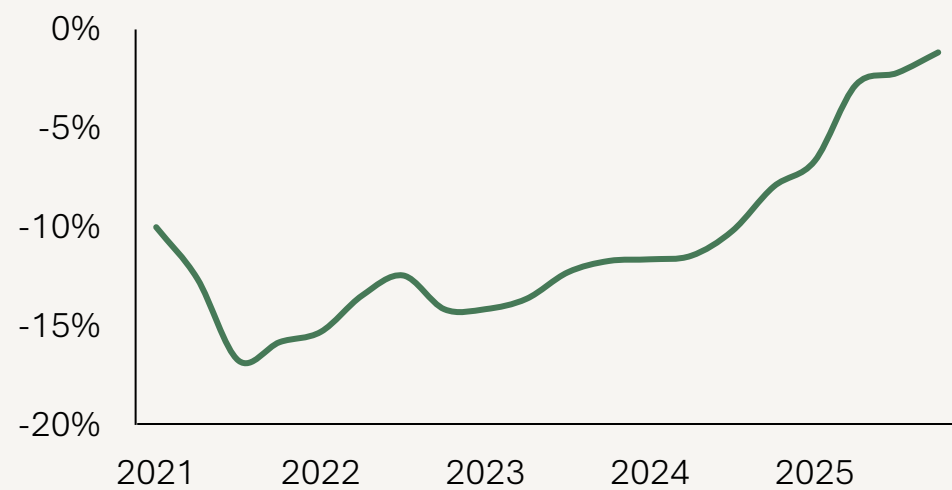
## Gross Leasing Activity Rebounds (SF in 000s)

17% Below Pre-Pandemic Levels; Demand Concentrated in Top Quartile Market



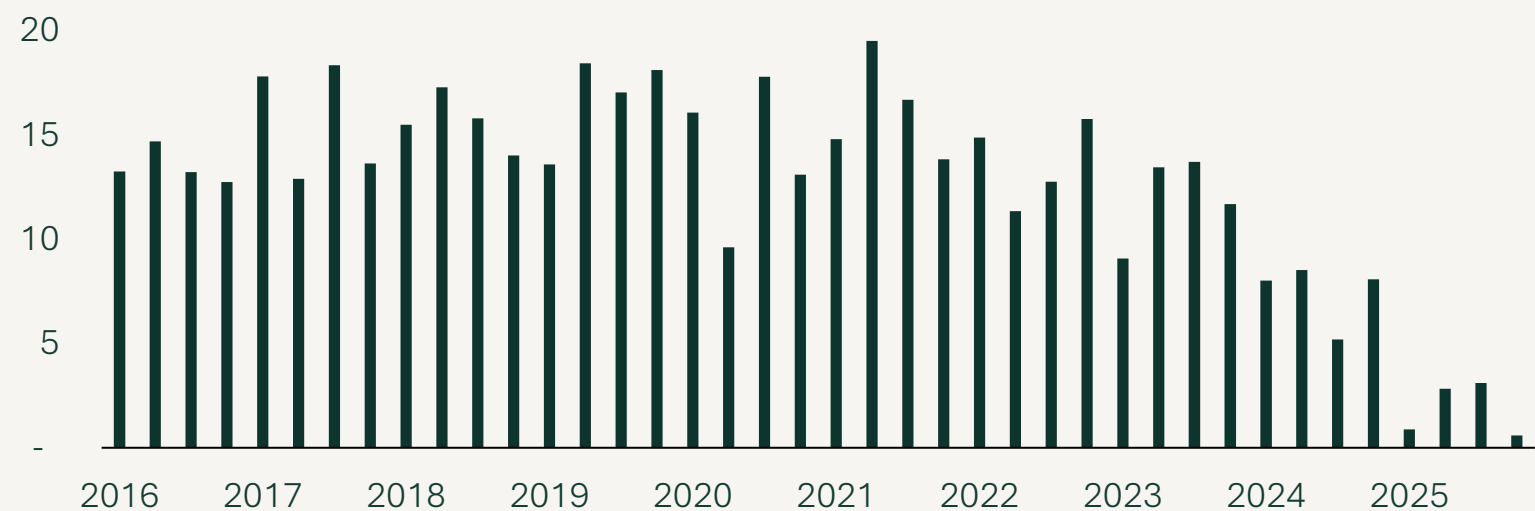
## Reduction Rate for Major Tenants Declining

The average tenant over 25K SF facing an expiration over the last 12 months cut space by...



## U.S. Office Deliveries Volume At All Time Lows (SF in Millions)

Groundbreakings remain near all-time lows; pipeline has declined by 87% since 2019



# High-Quality Is Driving the Next Phase of Office Demand

Highly amenitized and renovated buildings are well-positioned to capture future demand

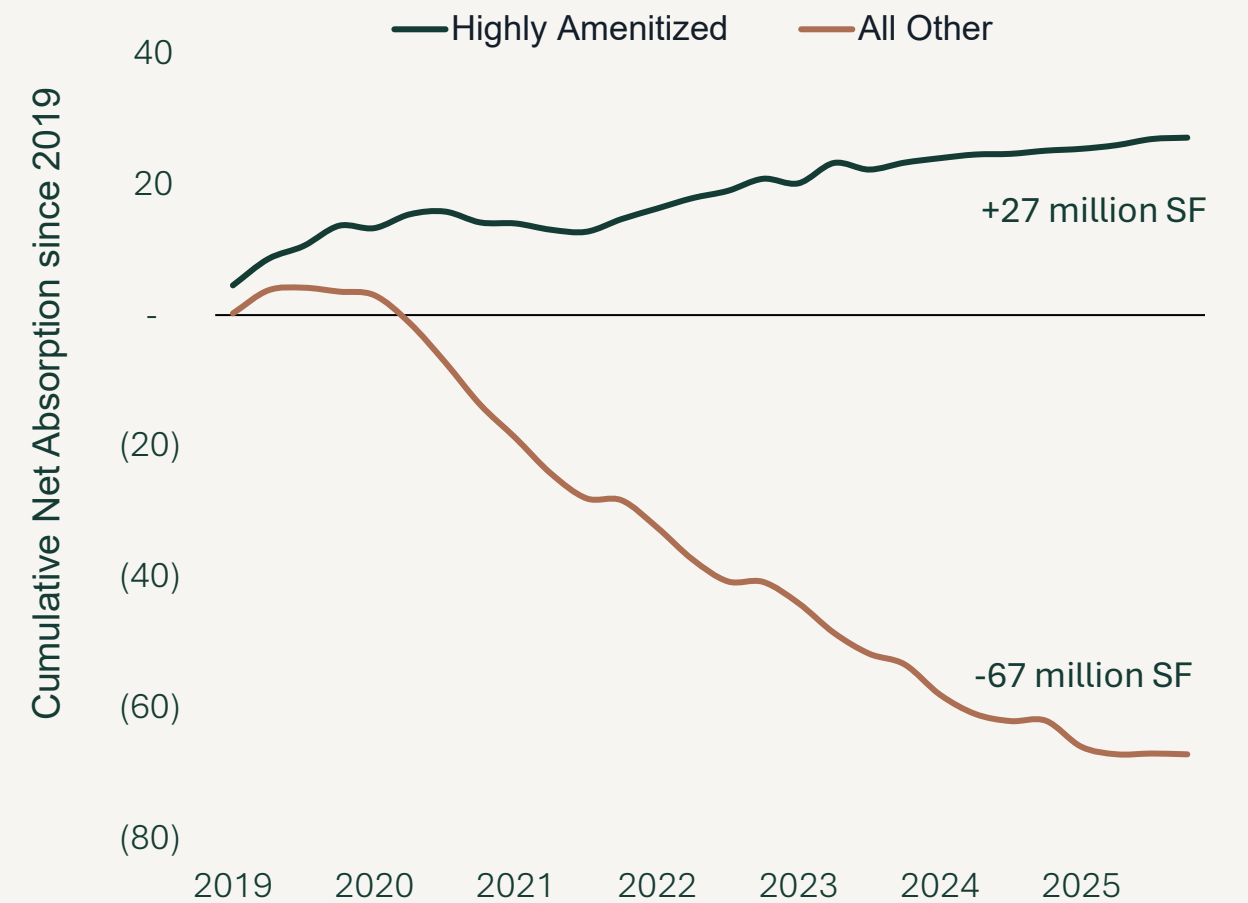
## Demand Is Shifting Out of New Construction

As new construction fills, renovated assets are now capturing an immense share of net new demand



Source: JLL US Office Market Dynamics, January 2026

## Highly Amenitized Office Buildings are Dramatically Outperforming the Broader Market



Source: JLL US Office Market Dynamics, January 2026  
Includes Class A CBD office assets above 100,000 SF.

# Hospitality-Infused Spaces

90% of Piedmont portfolio ALR contains collaboration/training spaces



# Amenity-Rich Environments

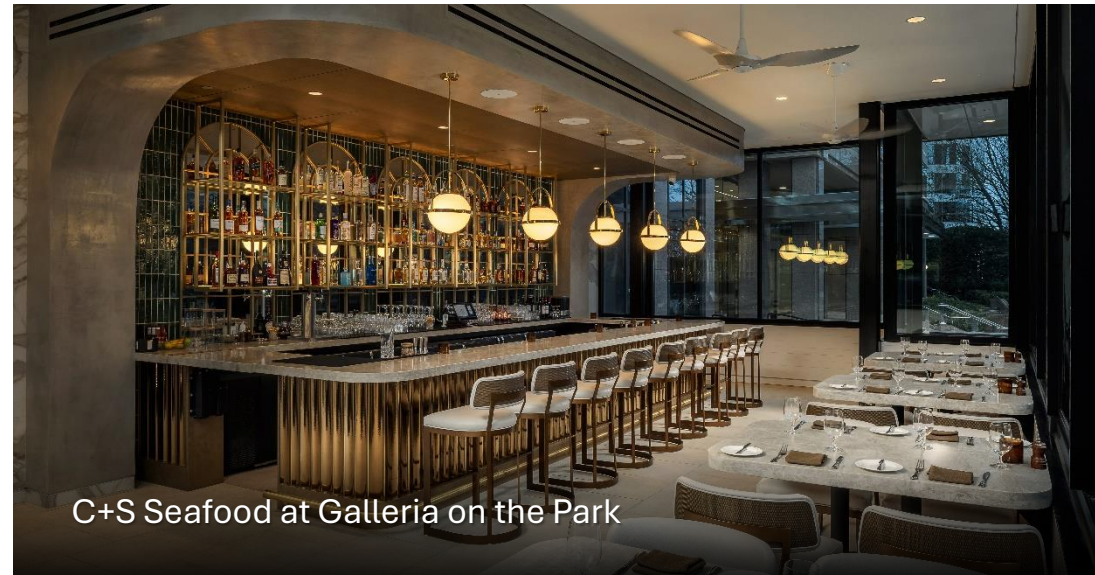
98% of Piedmont portfolio ALR contains food and beverage offerings



NOVA Farmer's Market



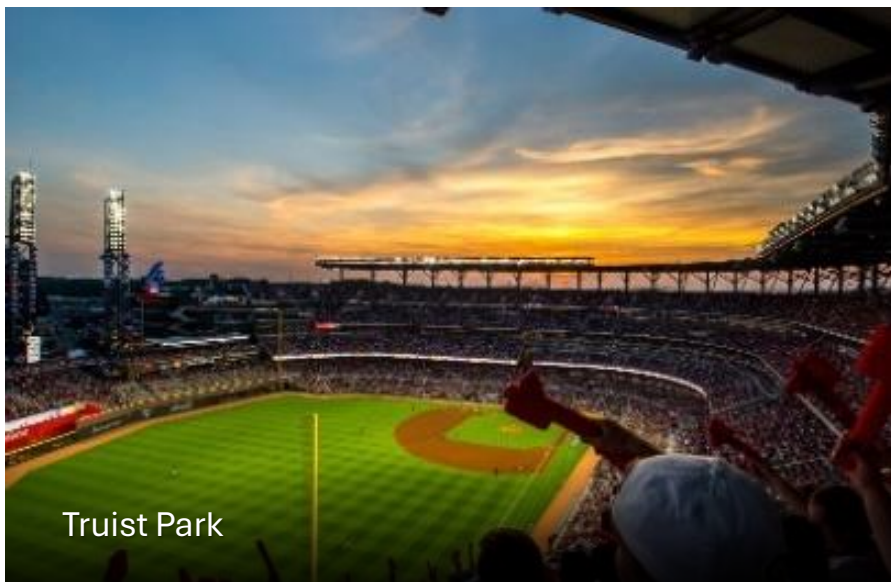
Toyota Music Factory



C+S Seafood at Galleria on the Park



Starbucks at Galleria on the Park



Truist Park



The Battery ATL



Mother Dough at U.S. Bancorp Center

# Room to Breathe

84% of Piedmont portfolio ALR contains outdoor meeting spaces



999 Peachtree | Atlanta, GA



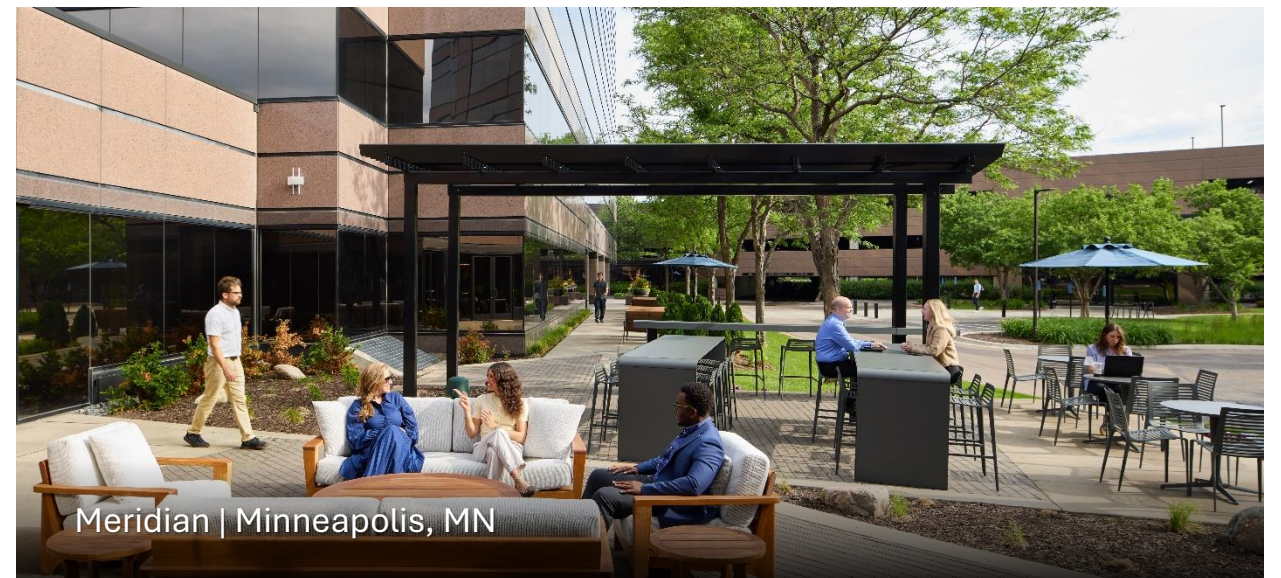
The Exchange on Orange | Orlando, FL



Three Galleria | Dallas, TX



Galleria on the Park | Atlanta, GA



Meridian | Minneapolis, MN

# Health and Wellness

93% of Piedmont portfolio ALR contains an elevated fitness space



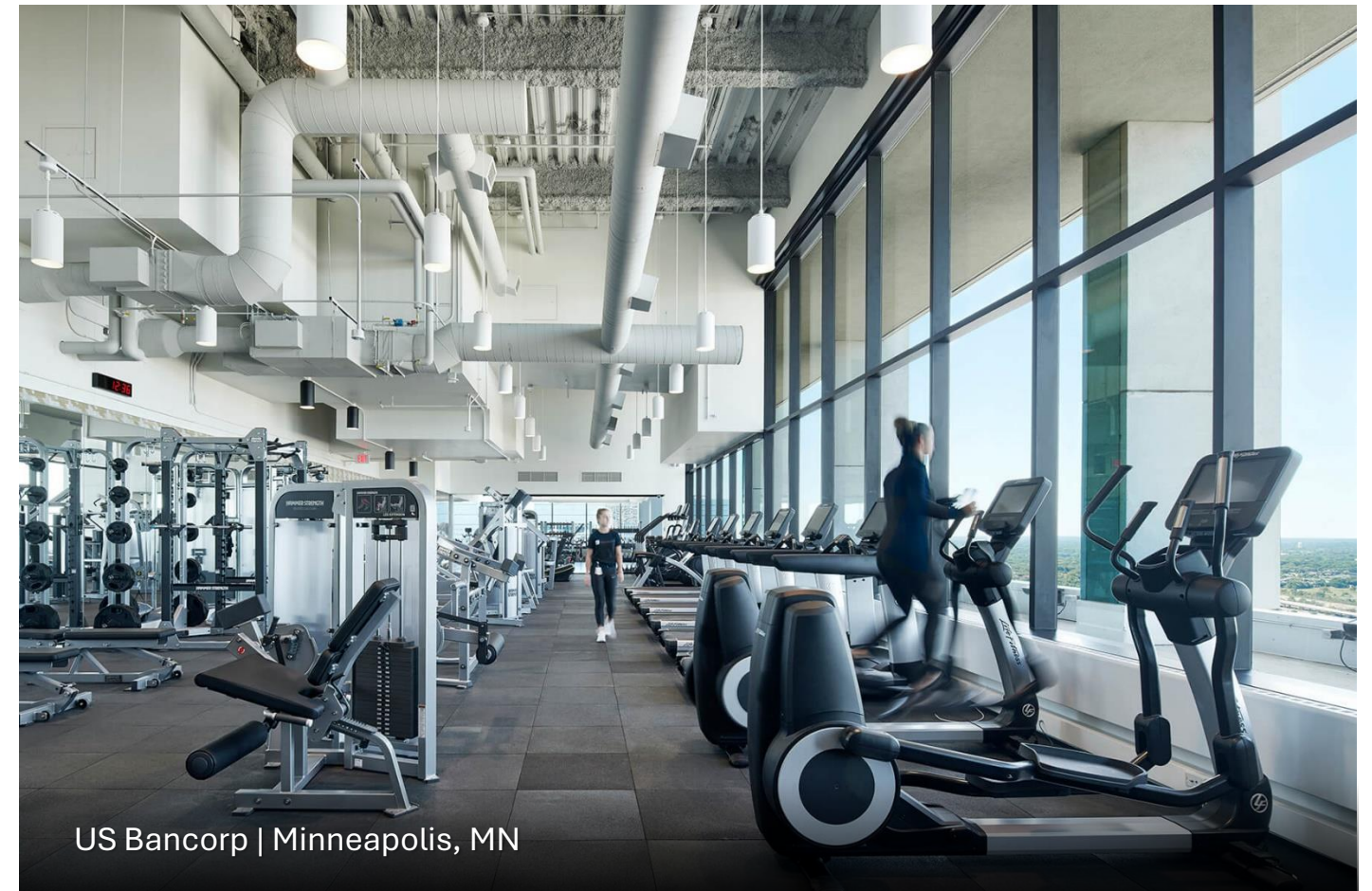
999 Peachtree | Atlanta, GA



IronWorx Studio at Galleria on the Park | Atlanta, GA



Meridian | Minneapolis, MN



US Bancorp | Minneapolis, MN





# Community-Centered Experience

All of our multi-tenanted assets have tenant engagement programs



Masters Watch Party



Atlanta Streets Alive – Street Chalk Art Community Event

“What employees want is exactly what Piedmont’s doing. They want places where they can collaborate, where they can eat, where they can be comfortable, and where they can be safe, and this investment is hugely important to all of those attributes.”

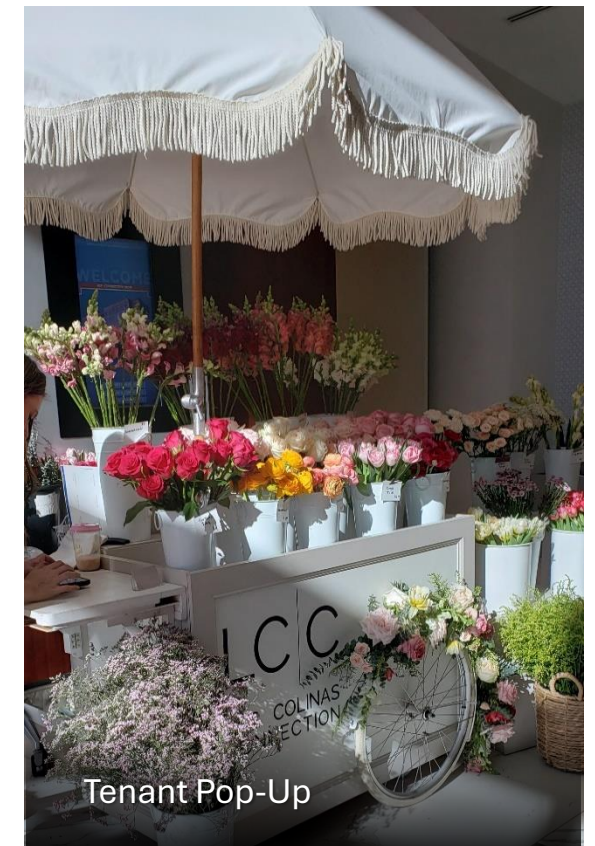
Andy Cecere | Chairman and CEO, US Bancorp  
 Minneapolis / St. Paul Business Journal  
 October 2024



Sip Sip Hooray Happy Hour



Tenant App



Tenant Pop-Up

# Our Approach





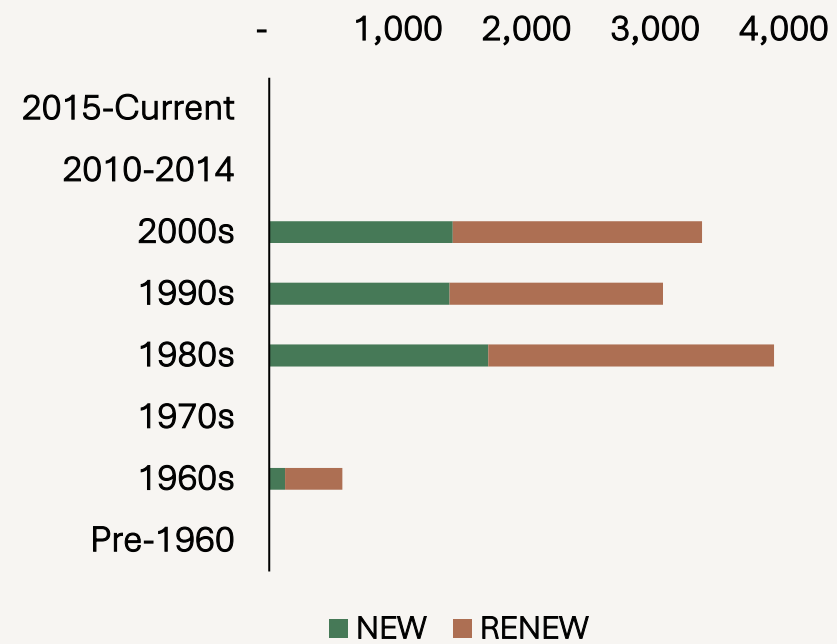
999 Peachtree | Atlanta, GA

# Piedmont is Proving That Leasing Success and Flight to Quality Are Not Dictated by Age

Piedmont has achieved new leasing volumes at or above historic pre-Covid levels almost every quarter since.

## Piedmont's Total Leasing by Age Since Q2 2020<sup>1</sup>

(SF in 000s)



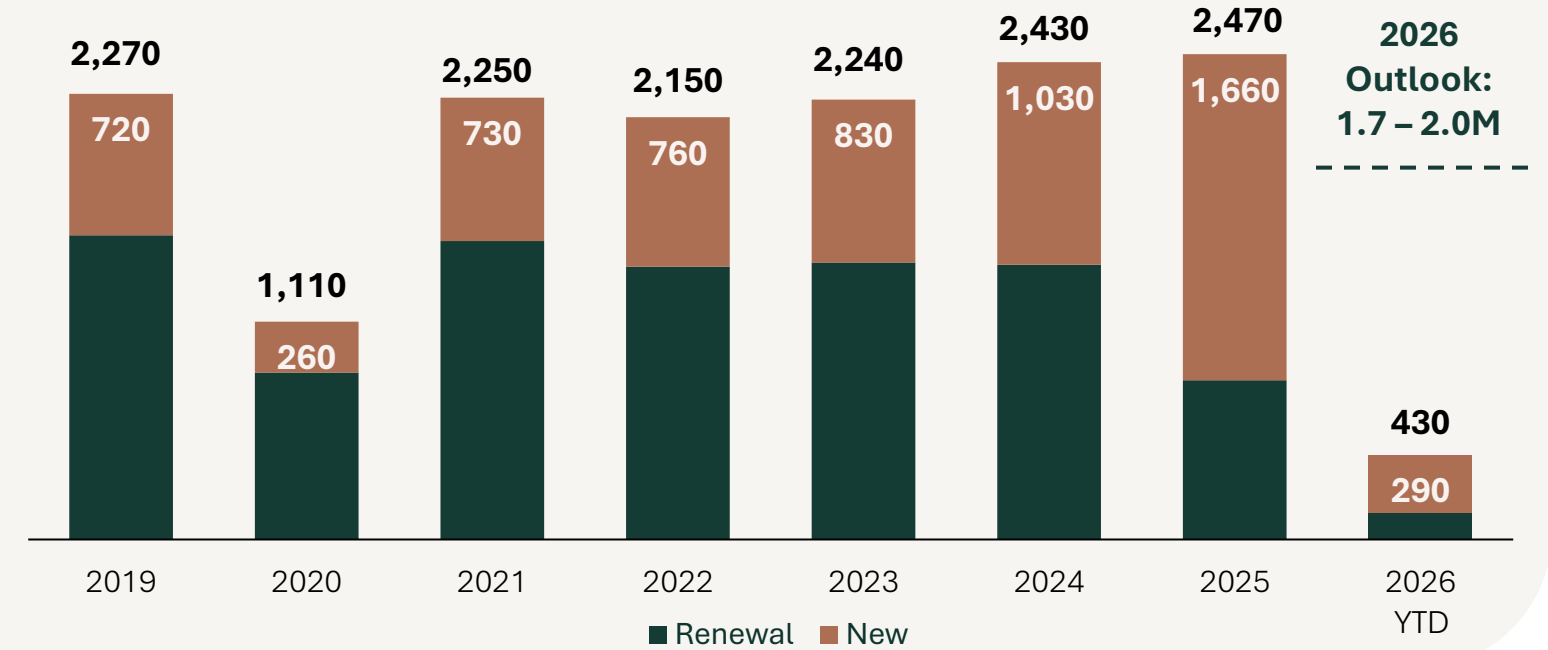
<sup>1</sup> As of March 31, 2026



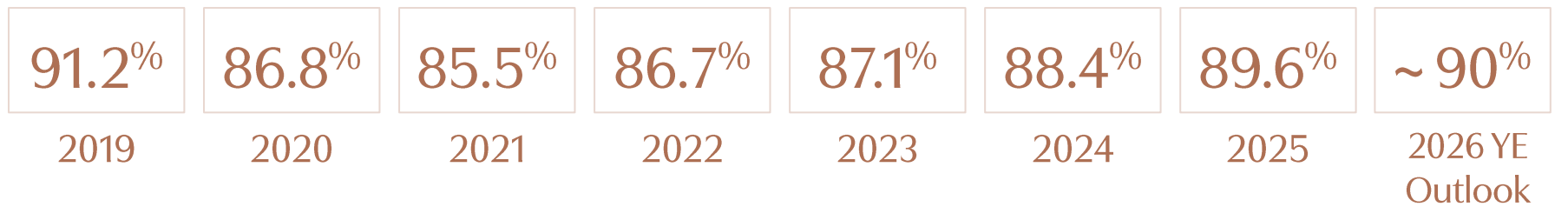
# Delivering Consistent Results



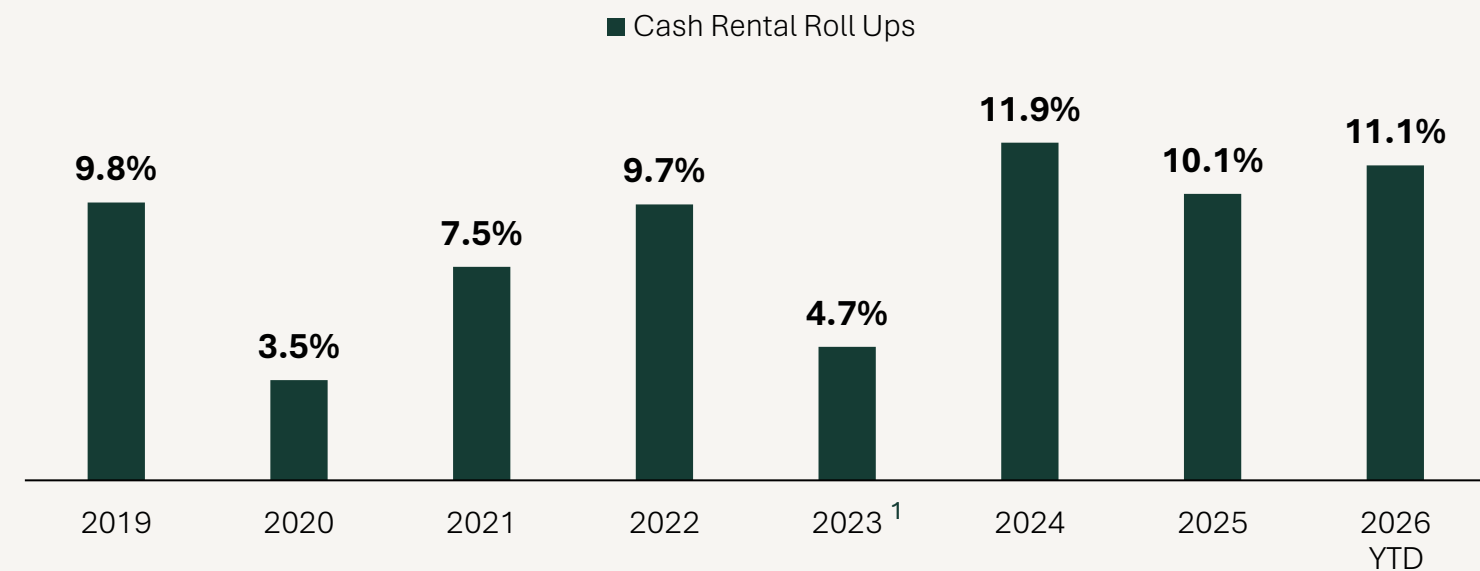
Since Q2 2020, PDM has leased 13.2 million square feet (~ 85% of its current total portfolio)



## IN-SERVICE LEASED AT YEAR END



...at compelling mark to market rental rate rollups.



<sup>1</sup> Reflects a 435,000 square foot renewal executed in Q4 2023. Excluding this lease, the cash roll up in 2023 would have been 7.4%.

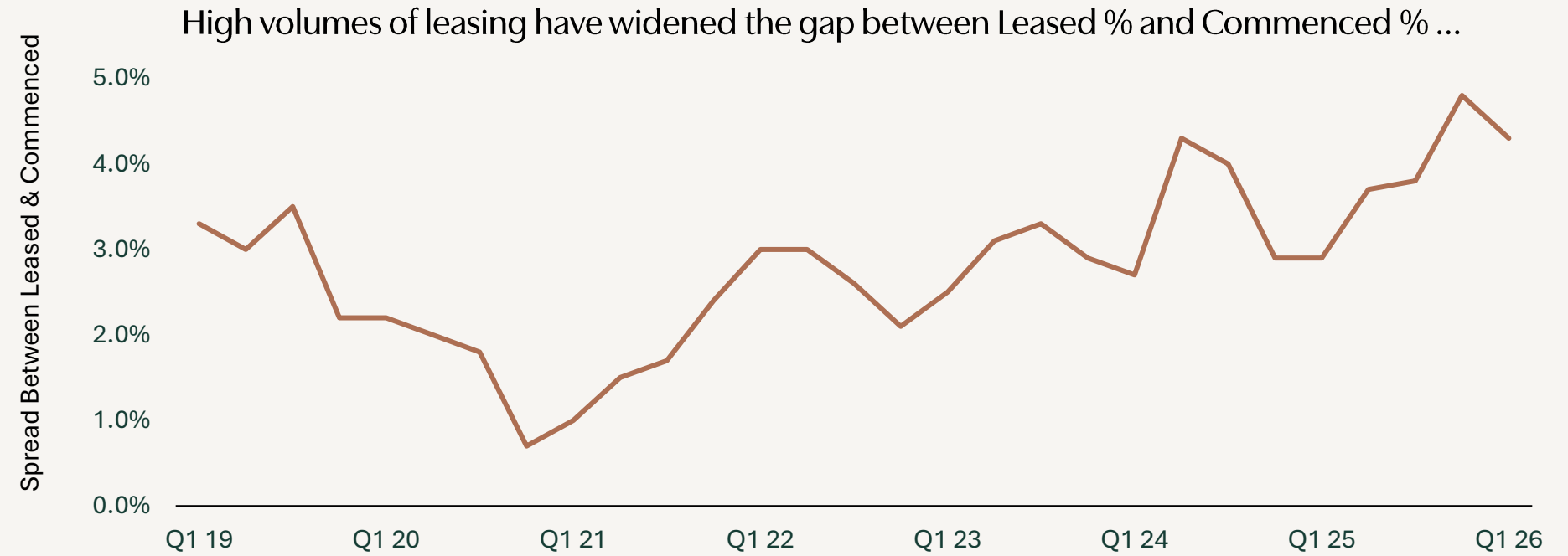




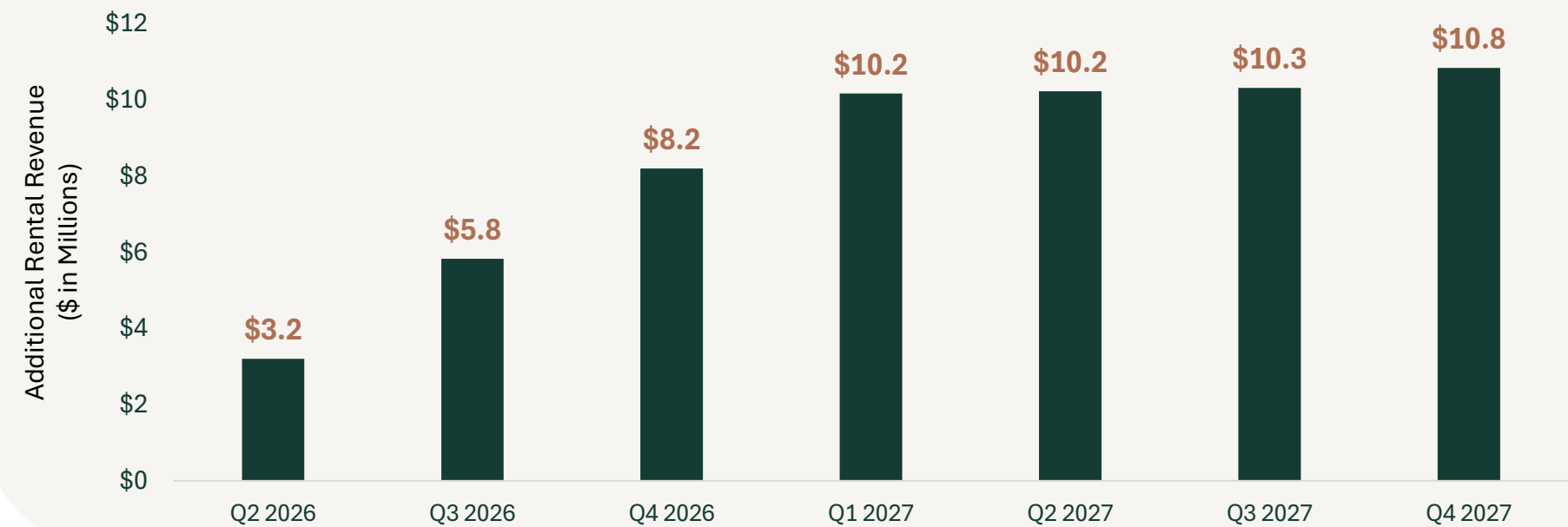
The spread between Leased % and Commenced % has widened, leading to ~\$42 million<sup>1</sup> of annualized revenue yet to be realized



Medici | Atlanta, GA



...Resulting in a large amount of rental revenue still to commence; \$17M in uncommenced contractual rents will be recognized in '26 and \$42M will be recognized in '27



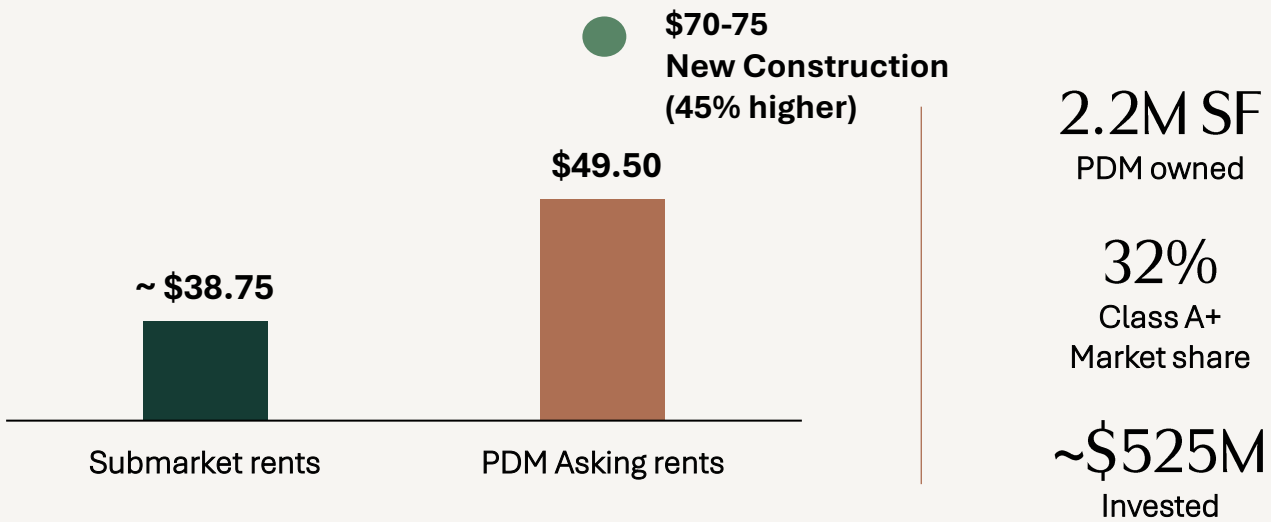
<sup>1</sup> As of March 31, 2026, the Company had approximately 1M square feet of executed leases for vacant space that are yet to commence representing approximately \$42 million of future additional annual rents.



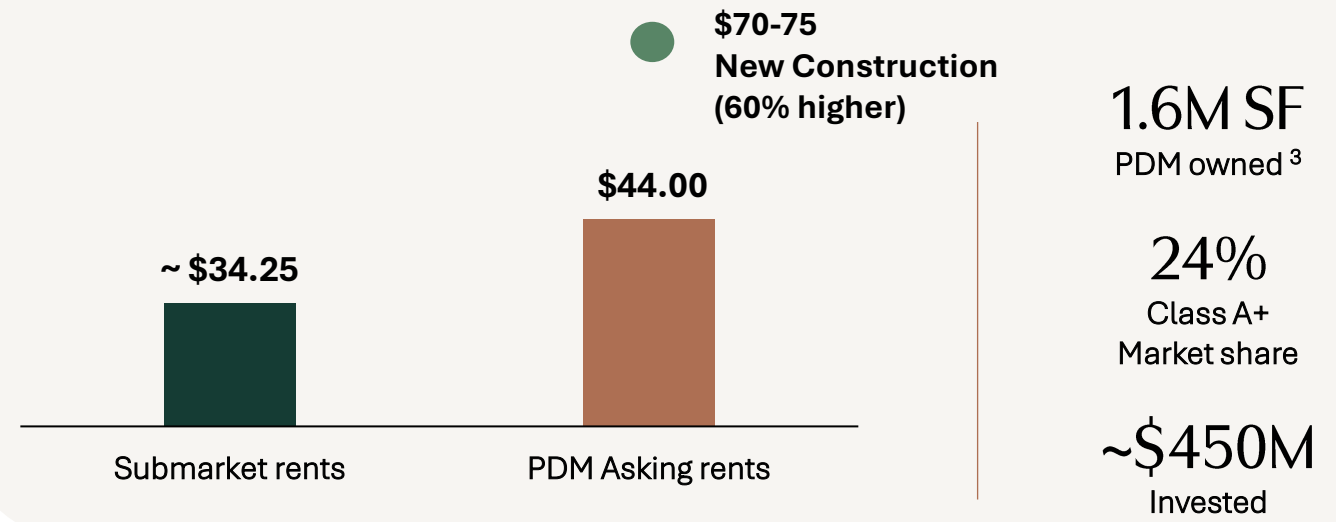
# Rental Rates – Piedmont vs the Market

Piedmont’s assets achieve higher rental rates than the submarket average, while offering an attractive discount to new construction

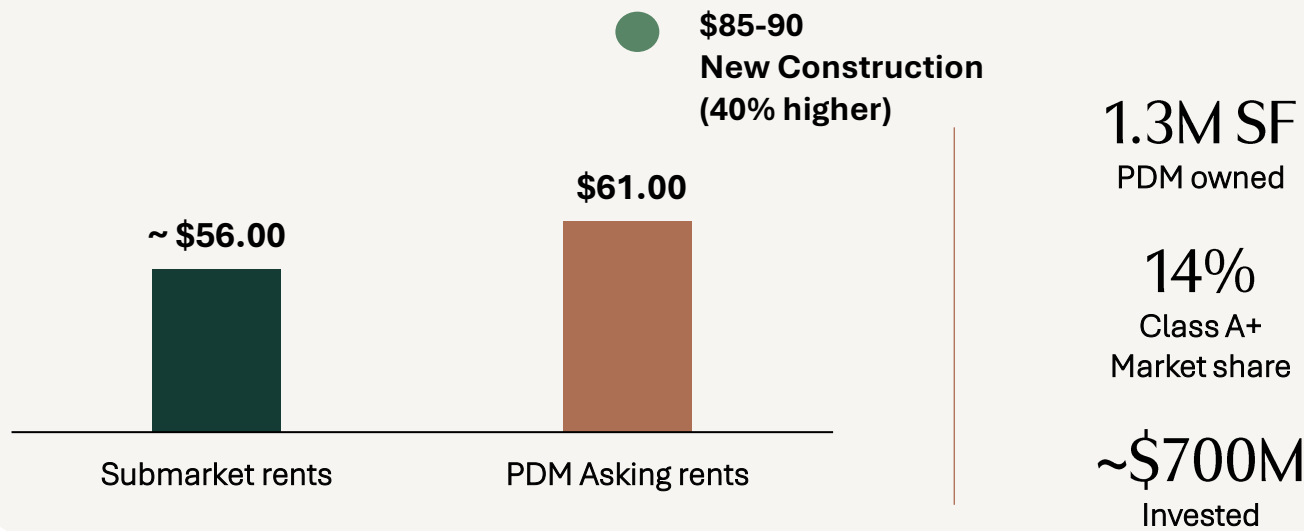
## Atlanta | Cumberland / Galleria Submarket <sup>1</sup>



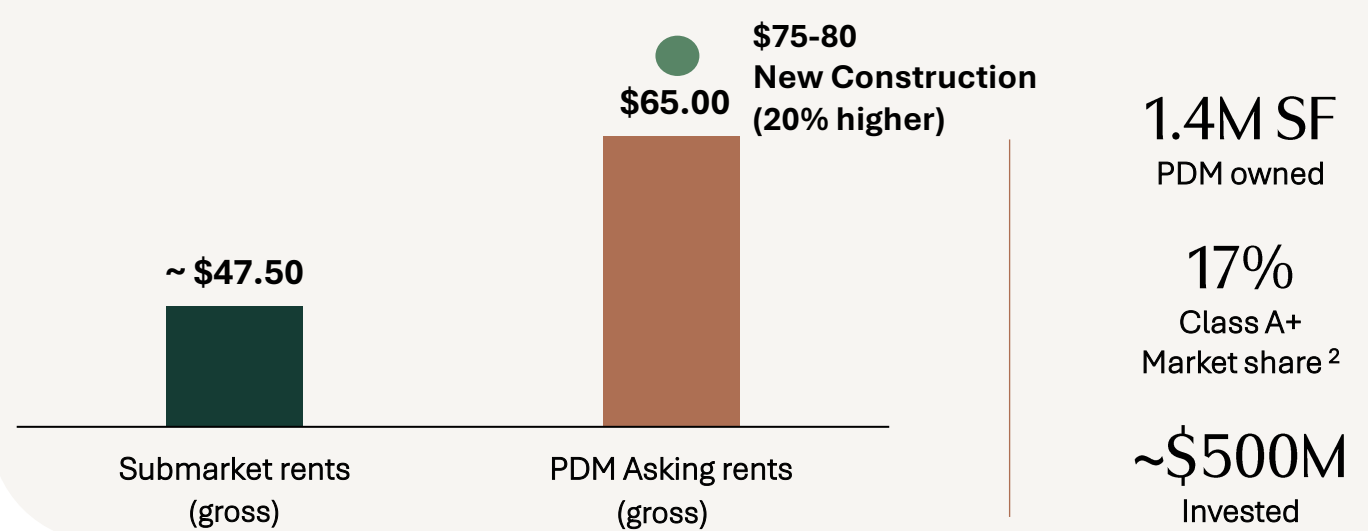
## Orlando | CBD Submarket <sup>1</sup>



## Atlanta | Midtown Submarket <sup>1</sup>



## Dallas | Lower Tollway Submarket <sup>2</sup>

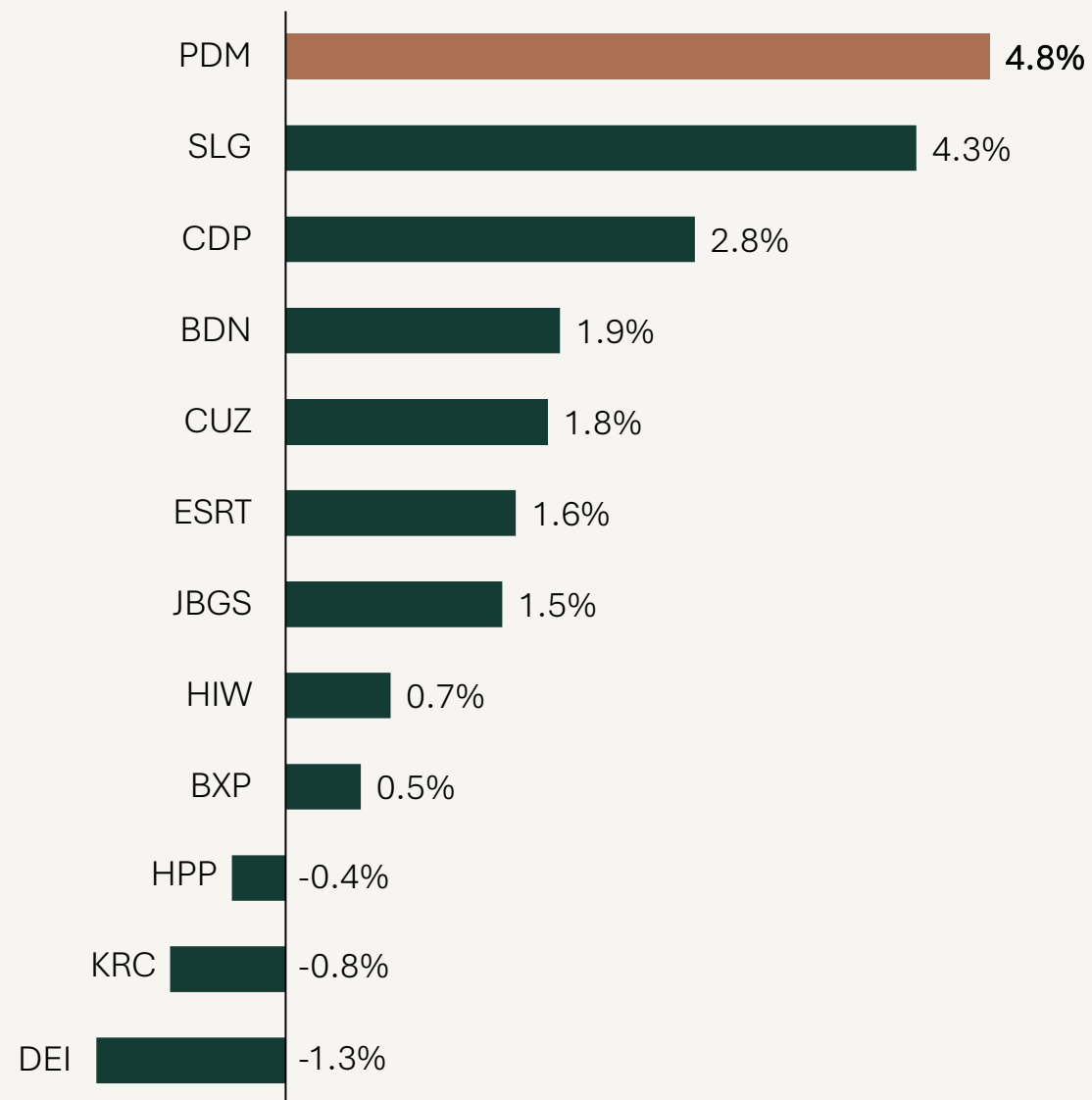


<sup>1</sup> Source: CoStar; market share is calculated as PDM’s owned SF in the submarket as a percentage of four- and five-star office assets in the submarket owned (except for Atlanta Midtown, which is calculated as a percentage of only five-star assets in the submarket).

<sup>2</sup> Source (submarket rents): CBRE Dallas Office Report Q2 2025. Source (market share): CoStar.

<sup>3</sup> Includes a 127,000 square foot office building that is currently out of service for redevelopment.

# Office Sector 2026 Projected Same Store Cash NOI Growth



Source: Green Street Advisors Office Sector Update (March 10, 2026)



The Exchange | Orlando, FL



# Targeted Capital Rotation to The Sunbelt

Since 2019, Piedmont has focused on strategic capital recycling into The Sunbelt.

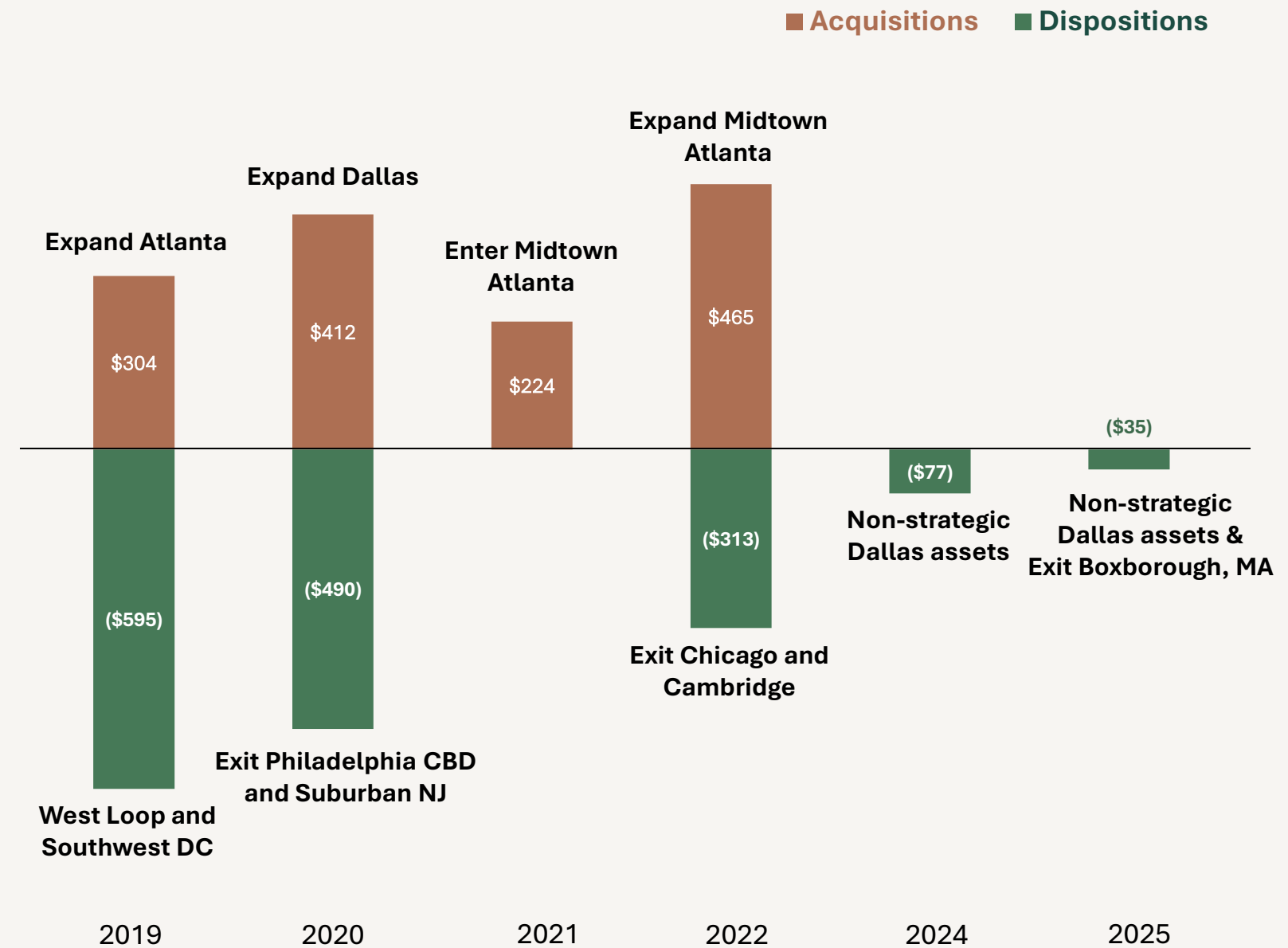
**\$1.4B Acquired in Sunbelt Markets**

Weighted average leased of 87%

**\$1.5B Sold in Non-Sunbelt Markets**

Weighted average leased of 92%

## Portfolio Optimization Through Capital Recycling



**43%**  
YE 2018

**ALR Generated from Sunbelt**

**73%**  
Q1 2026





# Piedmont has Invested Across its Portfolio; Activating and Repositioning Targeted Assets Positioned for Growth

## Creating Value with Low-Risk Investment

- Highly accretive incremental returns
- Driver of significant leasing momentum
- Cap rate compression on in-place and incremental NOI
- Small, flexible projects



# Value Creation From Redevelopment

Out of service portfolio - Leased % grown from 8% to 80%



## Meridian

Minneapolis, MN

	One	Two
Square Footage (000s)	<b>205</b>	<b>192</b>
% Leased when Placed Out of Service	<b>0%</b>	<b>15%</b>
% Leased at Q1 2026	<b>78%</b>	<b>86%</b>
SF signed and/or late stage (000s) since Q1 '26 <sup>1</sup>	<b>30</b>	<b>3</b>
Implied leased %	<b>92%</b>	<b>87%</b>
Asking NNN Rent/SF	<b>\$28</b>	<b>\$28</b>
Est. stabilization date	<b>Late '26 / Early '27</b>	

## Excelsior

Minneapolis, MN

Square Footage (000s)	<b>265</b>
% Leased when Placed Out of Service	<b>0%</b>
% Leased at Q1 2026	<b>64%</b>
SF signed and/or late stage (000s) since Q1 '26 <sup>1</sup>	<b>25</b>
Implied leased %	<b>74%</b>
Asking NNN Rent/SF	<b>\$26</b>
Est. stabilization date	<b>Early '27</b>

## 222 South Orange

Orlando, FL

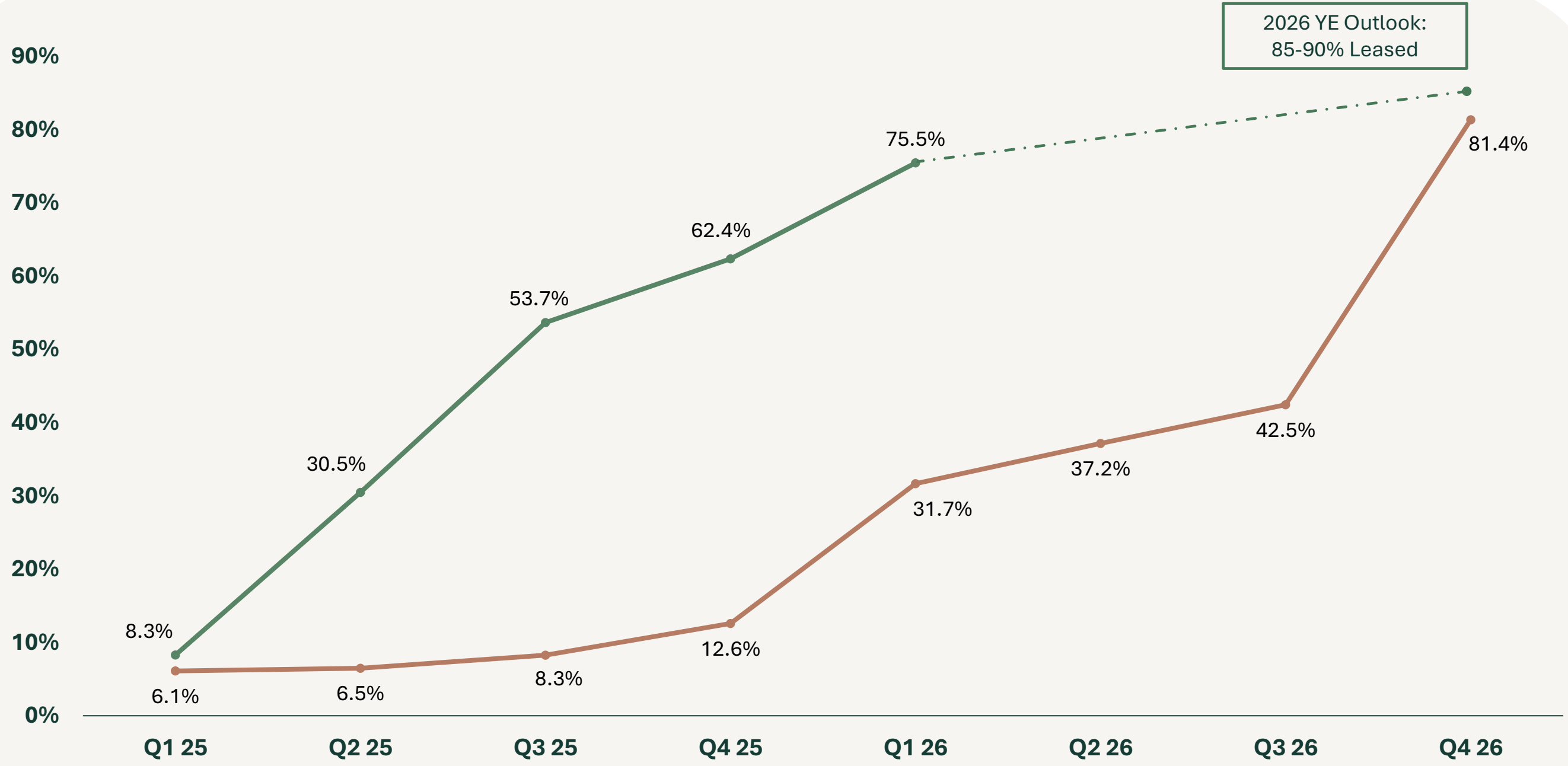
Square Footage (000s)	<b>132</b>
% Leased when Placed Out of Service	<b>0%</b>
% Leased at Q1 2026	<b>80%</b>
SF signed and/or late stage (000s) since Q1 '26 <sup>1</sup>	<b>--</b>
Implied leased %	<b>80%</b>
Asking NNN Rent/SF	<b>\$28</b>
Est. stabilization date	<b>Q2 '26</b>

<sup>1</sup> Includes leases under LOI or in legal documentation



# Strong Leasing in the Out of Service Portfolio

Over 550,000 sf of new leasing in 2025 and early 2026; Stabilization anticipated in late 2026



Reflects total executed leasing and leases under LOI or legal documentation.

— commenced %    — leased %

# Case Studies



# Galleria Towers

## Investment Overview

- Dallas Market / Lower Tollway Submarket
- Acquired for \$395M (\$280/SF)
- 88% leased prior to repositioning
- \$35/SF weighted average rent prior to redevelopment

## Repositioning Strategy

The comprehensive repositioning included a renovated lobby and outdoor area, new conference rooms, and the addition of a tenant lounge and coffee bar.

### THE OUTCOME

**\$507M** (\$363/SF)

All-in Basis Including Repositioning and TI/LC

**90%**

Leased as of  
Q1 2026

**66%**

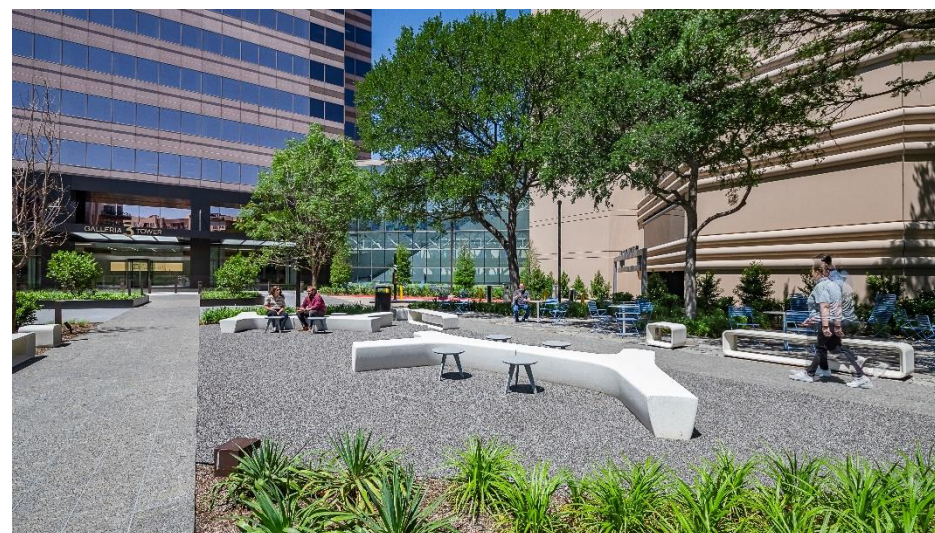
Rental Growth Rate

**\$58/SF**

Most Recent Achieved  
Rental Rate  
(including parking)

**29%**

Implied Incremental  
Yield on Cost



# 999 Peachtree

## Investment Overview

- Atlanta Market / Midtown Submarket
- Acquired for \$224M (\$360/SF)
- 77% leased prior to repositioning
- \$36/SF weighted average rent prior to redevelopment

## Repositioning Strategy

The comprehensive repositioning included a renovated lobby and outdoor area, new conference and fitness center, and the addition of three new restaurants.

### THE OUTCOME

**\$287M** (\$462/SF)

All-in Basis Including Repositioning and TI/LC

**91%**

Leased as of  
Q1 2026

**58%**

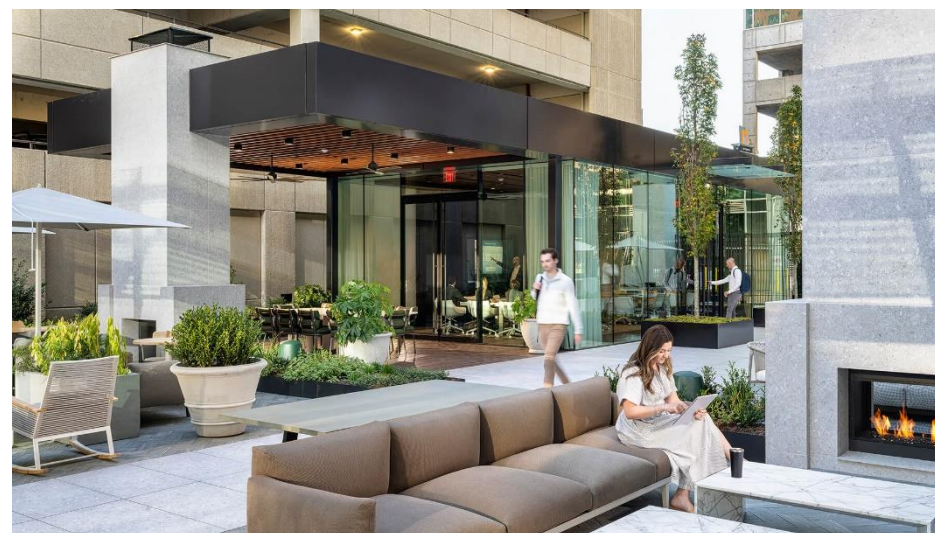
Rental Growth Rate

**\$57/SF**

Most Recent Achieved  
Rental Rate

**21%**

Implied Incremental  
Yield on Cost



CASE STUDIES

# Galleria 600

## Investment Overview

- Atlanta Market / Cumberland Submarket
- Acquired for \$97M (\$220/SF)
- 44% leased prior to repositioning
- \$28/SF weighted average rent prior to redevelopment

## Repositioning Strategy

The comprehensive repositioning included a renovated lobby and two new restaurants, providing an indoor/outdoor bar and patio seating overlooking the park.

### THE OUTCOME

**\$150M** (\$340/SF)

All-In Basis including Repositioning and TI/LC

**94%**

Leased as of  
Q1 2026

**74%**

Rental Growth Rate

**\$48/SF**

Most Recent Achieved  
Rental Rate

**17%**

Implied Incremental  
Yield on Cost



# Galleria 200

## Investment Overview

- Atlanta Market / Cumberland Submarket
- Acquired for \$70M (\$167/SF)
- 81% leased prior to repositioning
- \$29/SF weighted average rent prior to redevelopment

## Repositioning Strategy

The comprehensive repositioning included a renovated lobby, new conference facility seating up to 150, and a new ground-level Starbucks.

### THE OUTCOME

**\$109M** (\$259/SF)

All-in Basis Including Repositioning and TI/LC

**99%**

Leased as of  
Q1 2026

**66%**

Rental Rate Growth

**\$48/SF**

Most Recent Achieved  
Rental Rate

**21%**

Implied Incremental  
Yield on Cost



# Commitment & Performance



# Piedmont Maintains A Conservative, Simple Balance Sheet

## Q1 2026 DEBT METRICS

40.1%

Net Debt to  
Gross Assets

7.2x

Net Debt to  
Core EBITDA  
(TTM)

Baa3 / BBB-  
/ BBB-

Senior Unsecured Notes  
(Moody's / S&P / Fitch)

5.5%

Weighted  
Average Interest  
Rate

\$0

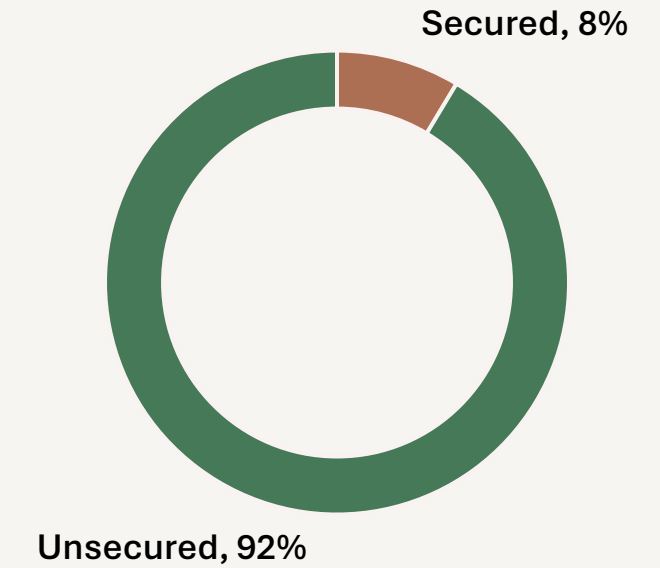
Ground-up  
Development To  
Fund

No  
Joint  
Ventures

## Annual Earnings Run Rate

EBITDA	\$310M-\$320M
Less: Abatement	(\$40M - \$35M)
Less: Interest Expense	(\$128M - \$125M)
<b>Cash Available for CapEx</b>	<b>\$142M - \$160M</b>

## Debt Profile



## Debt Maturity Schedule (in \$ millions)

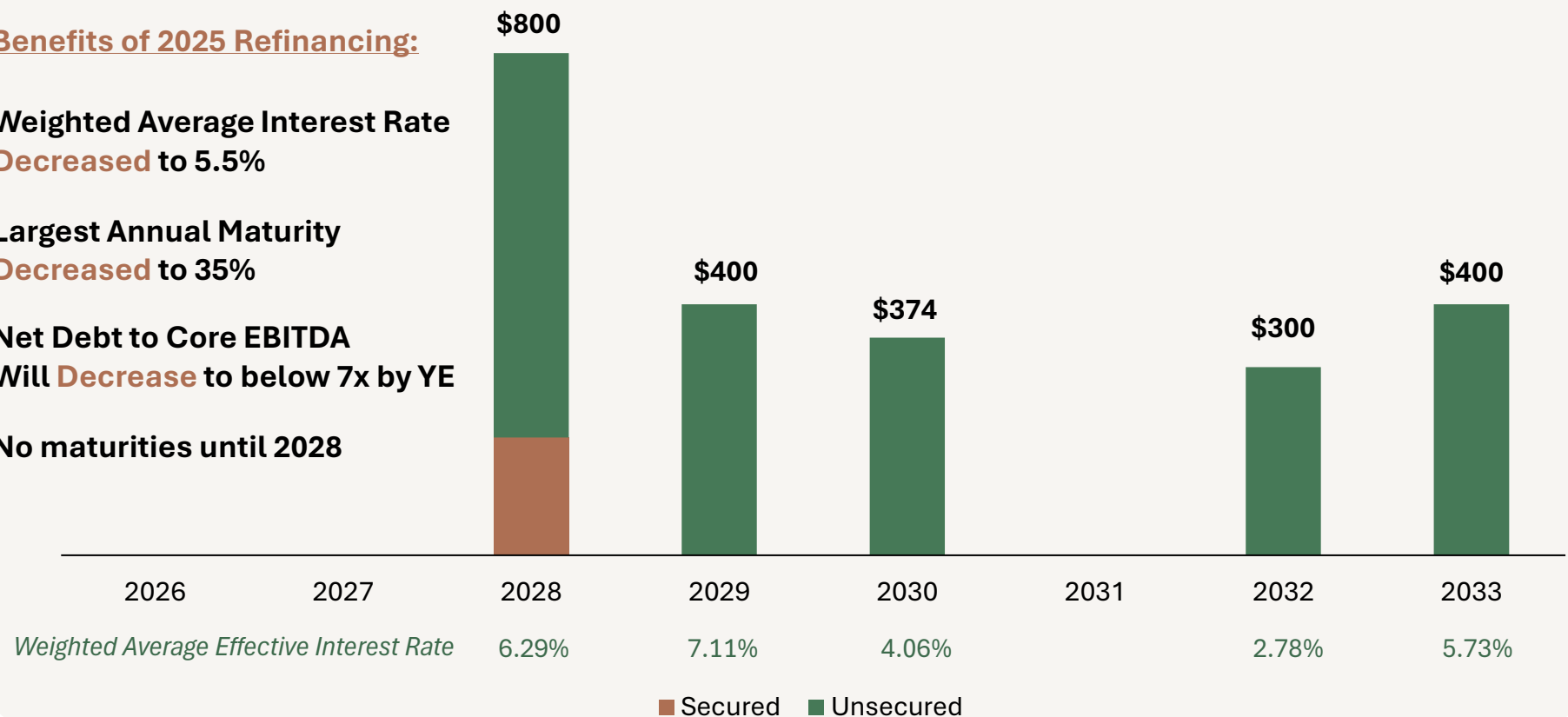
### Benefits of 2025 Refinancing:

Weighted Average Interest Rate  
Decreased to 5.5%

Largest Annual Maturity  
Decreased to 35%

Net Debt to Core EBITDA  
Will Decrease to below 7x by YE

No maturities until 2028





# Portfolio Accomplishments

# Environmental Goals

Committed to Performance by 2030



## GRESB Rating 2025

Rated in top decile for all participating American companies with a 5-star rating for third year in a row.



## USGBC

Approximately 74% of our portfolio (based on SF) is LEED® Certified, with 67% Gold or higher.



## Kingsley Elite 5

The Kingsley Elite 5 honors the top CRE organizations with the highest overall tenant satisfaction scores across their portfolios.



**30% Reduction**  
Energy Usage Intensity



**30% Reduction**  
Water Usage Intensity



## BOMA 360

A Top 10 BOMA 360 company nationwide with 94% of our eligible portfolio certified.



## GREEN LEASE

A Silver Level Leader for three consecutive years (2022–2024).



## ENERGY STAR

A recognized ENERGY STAR® Partner of the Year for the past five consecutive years with a Sustained Excellence designation in 2024.

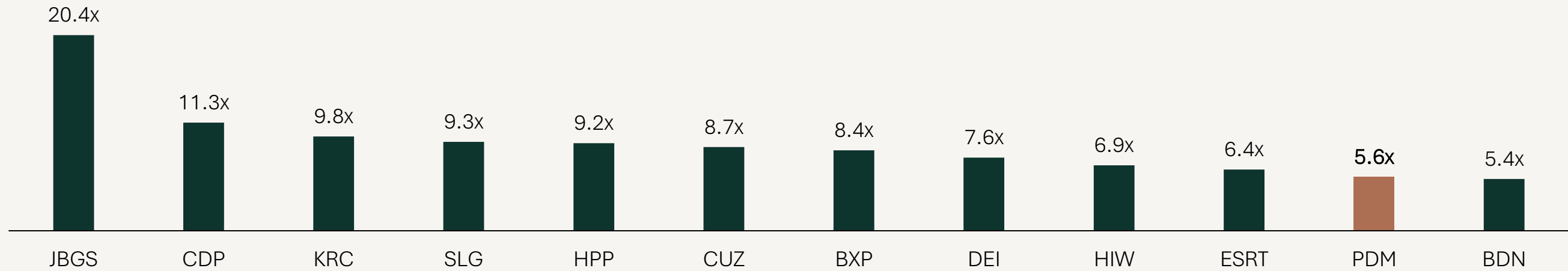


**50% Reduction**  
Greenhouse Gas Emissions

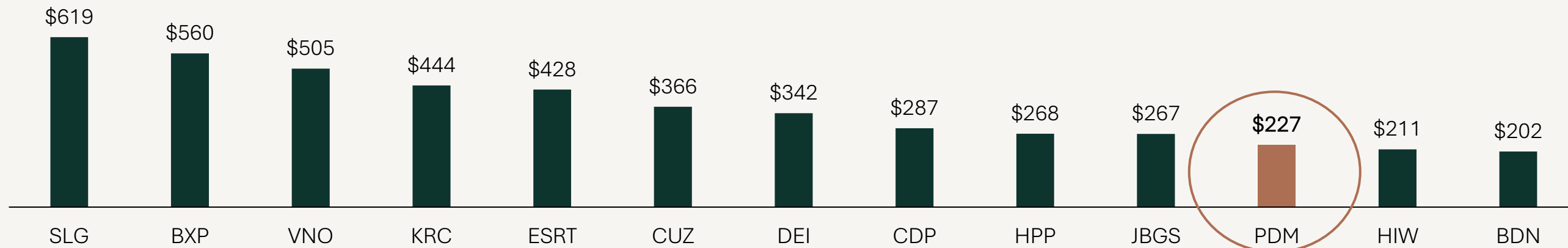


# Piedmont is a Compelling Relative Value Proposition – Value with Growth

**P/2026 FFO Estimates<sup>1</sup>**



**Implied \$/SF (Green Street)<sup>2</sup>**



Current Average NER after CAPEX:

\$20-\$23/SF

<sup>1</sup> SNL, 4/30/2026

<sup>2</sup> Green Street Weekly REIT Pricing Preview, 4/24/2026



**PIEDMONT**  
REALTY TRUST™

NYSE: PDM

#### CORPORATE HEADQUARTERS

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